Anticipated Income:

- Your First Bucket of Gold **HKD$1,000,000**
- Estimated Income in the First 6 Years **HKD$9,142,369**
- Estimated Passive Income in the First 6 Years **HKD$5,397,445**
- Estimated Salary Increment in the First 6 Years **322%**

Estimated Annual Income HKD*



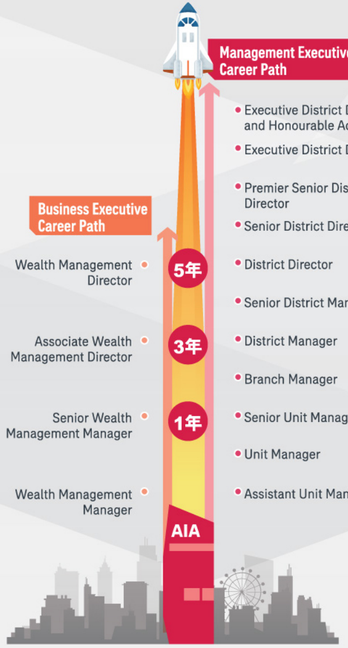
Rewarding Incentives

- First year commission
- Renewal commission
- Career Benefit
- Year end bonus
- Car park allowance
- Financial planner special allowance

Source of Information:
*Take MDRT 2023's requirement as an instance, as per 48 policies each year and 25% commission for each policy in the first year, the average premium per policy is HK$43,200 in the first year.

Disclaimer
The above calculation is for reference only. Actual figures and data are subject to change according to the market condition.

Fast Track Promotion



Tailor Made Career Path

1. AIA Premier Academy
2. AIA iDream Programme
3. Start-up Elite Programme
4. Financial Planner

"AIA", "the Company" or "the Group" herein refers to AIA Group Limited and its subsidiaries.

Comprehensive Benefit and Incentive Scheme

Up to **HKD$50,000** monthly allowance

Up to **24** months allowance

Aspiring Entrepreneur Society | Talent Recruiter Club | Premier Agency Leaders

Become Future Leaders

- Achieve MDRT Premier Advisor — First 12 months
- Overseas Conventions — First 9 months
- Recognitions Events — First 6 months
- Awards Ceremonies — First 3 months
- First Customer Award — First month

MDRT in 1 Year

Award Winning Training Programmes

- HKMA Award for Excellence in Training and Development 2020
- IFPHK Financial Education Leadership Awards 2021
- The World's Digital Insurance Awards
- HKUSPACE — **Executive Certificate in Event Management**

Internationally Recognised Programmes

- Help you achieve top international standards
- AIA GAMA Awards

Digital Marketing Supports

- AIAPA METAcademy
- Social media marketing

Comprehensive Cover

Personal Customers

- Wealth Inheritance
- Children education
- Investment
- Life insurance
- Retirement planning
- Critical illness and accident insurance

Corporate Customers

- Corporate solution
- MPF/ ORSO/ Macau pension

AIA Provides High Net Worth Customers With

- Exclusive strategic consulting team
- Strategic legacy planning solution
- A series of customer supports

Catering the Needs of High Net Worth Customers

- Investment, Saving
- High Net Worth Customer Life protection

AIA Group Limited is incorporated in Hong Kong with limited liability.

Best Insurance Digital Technology Platform

iPoS
A comprehensive digital customer buying platform that consolidates financial health check, products selection, generate proposals, signing of contract and payment completion, etc.

CRM
Easy access and management of existing customers profiles, allowing more efficient potential customer farming

iFHC
Interactive sales assistance tool that provides comprehensive protection and financial needs.

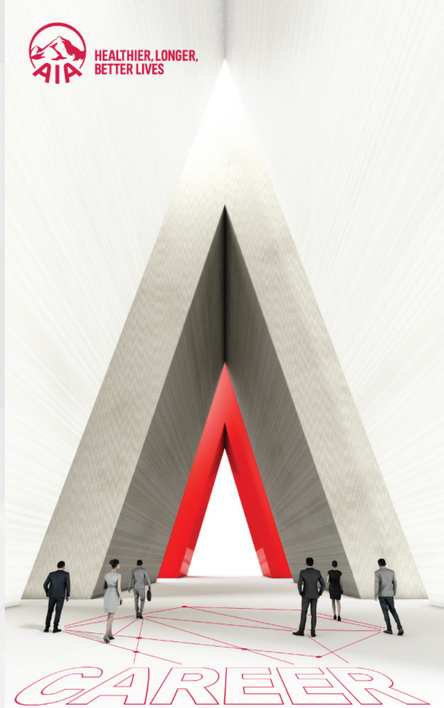
iACADEMY
Online resource and learning hub. Learn and build on your knowledge anytime, anywhere

iRECRUIT
One-stop digital recruitment platform.

iPA **iEngage**
Personal digital assistant helps collect the latest market and company information for review and analysis

Start your Financial Planning Career Today — Join Now

AIA HEALTHIER, LONGER, BETTER LIVES



Kick Start Your Dream

The Perfect Timing is Now

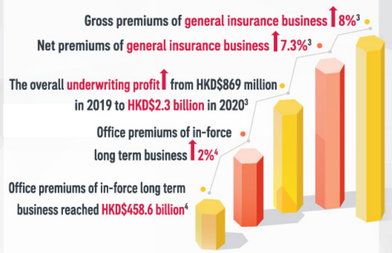
Finance and Insurance

- One of the Four Pillar Industries in Hong Kong[1]
- Amongst the most open markets in the world[2]

Full of Opportunities in the Insurance Market

- Great Prospect in the Greater Bay Area
- Tax Deductible Voluntary Contribution
- Severe Medical Inflation and Aging Population
- A Heightened Awareness of Health Risks and Wellbeing

Based on "Industry Statistics in 2020" from Insurance Authority



*Percentage changes as shown represent changes over 2019

Source of Information:
1 Hong Kong Special Administration Region Labour Department - The Four Key Industries in the Hong Kong Economy https://www.hee.gov.hk/heipitclkeyindustries
2 Insuring Hong Kong's Future – Tax Recommendations to Enhance and Grow Hong Kong's Insurance Industry
3 Insurance Authority - Annual General Business Statistics https://www.ia.org.hk/te/infocenter/statistics/annual_general_business_statistics.html
4 Insurance Authority - Annual Long Term Business Statistics https://www.ia.org.hk/tc/infocenter/statistics/annual_long_term_business_statistics.html

AIA Group A Century of Success Solid Foundations

Our Objective

We strive to serve millions of customers and generations of families all around Asia for over a century. We are purpose-driven to help people live Healthier, Longer, Better Lives.

- Living healthier
- Children education
- Accident protection
- Medical protection
- Wealth creation
- Happy retirement

Exceptional Brand



5 https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/Factsheet/aiahk-fact-sheet-tc-202209.pdf
6 https://www.kantar.com
7 https://www.aia.com/zh-hk/about-aia/overview

AIA Group Limited is incorporated in Hong Kong with limited liability.

Extraordinary Results

- The largest number of Million Dollar Round Table (MDRT) Members in Hong Kong, Macau and in the world[8]
- The largest number of MDRT Members in Hong Kong for the 20th years[8]
- The multinational company with the largest number of MDRT Members for eight consecutive years[9]

Credit score - AIA International Limited
- Standard & Poor's: AA- (Very Strong)[10]
- Moody's: Aa2 (High Grade)[10]

All-Rounded Protection

- Over 120 products
- Transcend the norm with "AIA Vitality" - reward you to live a healthy lifestyle
- AIA and Medix launched the personal medical case management services with rehabilitation management

Greater Bay Area Competitive Edge

- With over 86 million population[11]
- Premier reputation in the area
- Multiple awards and recognition
  - Greater Bay Area Insurance Award 2022 - Hong Kong Region[12]
  - 2022 GBA Top 100 Enterprises Inheritance Award[13]

8 https://www.mdrt.org/about-MDRT/for-companies/ (As of 13 July 2022).
9 https://www.aia.com/zh-hk/media-centre/press-releases/2022/aia-group-press-release-20220713
10 https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/Factsheet/aiahk-fact-sheet-tc-202209.pdf
11 Guangdong-Hong Kong-Macao Greater Bay Area - Overview https://www.bayarea.gov.hk/tc/about/overview.html
12 https://www.aia.com.hk/zh-hk/about-aia/media-centre/press-releases/2022/aia-press-release-20220602.html
13 https://www.aia.com.hk/zh-hk/about-aia/media-centre/press-releases/2022/aia-press-release-20220805.html

"AIA", "AIA Hong Kong and Macau", "AIA Hong Kong" herein refers to the Hong Kong Branch and/or Macau Branch of AIA International Limited (incorporated in Bermuda with limited liability).
"Hong Kong" and "Macau" herein refer to "Hong Kong Special Administrative Region" and "Macao Special Administrative Region", respectively.

AIA Premier Academy — Road to MDRT

Achievers of the Future

- Seek for breakthroughs with an international perspective
- Help more clients
- Promote healthy lifestyle
- Advanced digital technology

AIA Premier Academy, founded in 2011

- More than 5,500 on-job Wealth Management Managers[14]
- Up to 8,000 MDRT Members[14]

1 MDRT Member in every 3 Wealth Management Managers

Groom Elite Leaders

- Over 12,000 Financial Planners
- Approximately 1,155 Agency Leaders
- 9 District Directors

14 As of 31 December 2021.

HEALTHIER, LONGER, BETTER LIVES

Join Now

AIA

AIA

CAREER

Start the engine towards
your dream