American International Assurance Company (Bermuda) Limited
(Incorporated in Bermuda with limited liability)

AIA Financial Centre,
712 Prince Edward Road East,
Kowloon, Hong Kong
T: (852) 2881 3333

AIA.COM.HK

Memo

Attn: All Agents via EDDs/ SDDs/ DDs/ Managers-in-charge (Hong Kong & Macau Region)

From: Chow Wai Chuen

Co/Dept:

Dept: Product Strategy and Management Department

Tel:

Tel:

Copy: Mr. Jacky Chan / Mr. Chris Ma / All Department Heads / DOAs / ADOAs / BDMs / ABDMs / BDEs / All Section Heads of ATD / Call Centre

Date: February 2, 2011

Total page: 2

Subject: (Ref: A110209) 特級高息保及簡易特級高息保 – 更新
Target Saver Plus and Special Target Saver Plus – Revamp

1) 調整預期派發的紅利

由 **2011 年 2 月 28 日(以申請簽署日期為準)**起，特級高息保 15 年儲蓄計劃及簡易特級高息保 15 年儲蓄計劃於保險利益說明及建議書上列出的預期紅利(包括週年紅利及期滿紅利)[#1] 將作調整，

已繕發的保單將**不**會受此次預期紅利調整之影響。一如以往，公司會定期檢討所有保單之紅利派發。

2) 8 及 10 年目標儲蓄年期的儲蓄計劃將會停售

此外，以下目標儲蓄年期的儲蓄計劃將會停售。最後的申請日期為**2011 年2 月28 日**。

	特級高息保 8 年儲蓄計劃 / 簡易特級高息保 8 年儲蓄計劃	特級高息保 10 年儲蓄計劃 / 簡易特級高息保 10 年儲蓄計劃
保費繳付年期	3 年	7 年
目標儲蓄年期	8 年	10 年

注意事項：
[#1] 週年紅利及期滿紅利均為非保證。

請將以上訊息傳達予屬下的營業同事，多謝合作！如有任何疑問，請透過營業經理致電產品熱線 3108 1638 (香港) 或 8988 1833 (澳門) 查詢。

American International Assurance Company (Bermuda) Limited
(Incorporated in Bermuda with limited liability)

AIA Financial Centre,
712 Prince Edward Road East,
Kowloon, Hong Kong
T: (852) 2881 3333

AIA.COM.HK

Memo

1) Illustrated dividends adjustment

Starting **February 28, 2011 (according to the application sign date)**, the illustrated dividends (including annual and maturity dividends)[#1] of Target Saver Plus 15 and Special Target Saver Plus 15 shown on Illustration Document and proposal will be adjusted.

Such illustrated dividend adjustment will **NOT** affect existing policies. As normal practice, the Company will have regular review on dividend distribution for all policies.

2) 8- and 10-year target savings periods will be shelved

On the other hand, plans with below target savings periods will be shelved. The last application date will be **February 28, 2011**.

	Target Saver Plus 8 / Special Target Saver Plus 8	Target Saver Plus 10 / Special Target Saver Plus 10
Premium Payment Period	3 years	7 years
Target Savings Period	8 years	10 years

Notes:
[#1] Annual and maturity dividends are non-guaranteed.

Kindly please convey the above message to your agents. If you have any queries, please call our hotline at 3108 1638 (Hong Kong) or 8988 1833 (Macau) via agency leaders.

Best regards,

Chow Wai Chuen
Product Strategy and Management Department

Note 注意:
"Company" or "AIA" or "we" as used herein (including all appendixes) refers to American International Assurance Company (Bermuda) Limited (Incorporated in Bermuda with limited liability).
於這通告內(包括所有附件)所提及的「公司」或「AIA」或「我們」是指美國友邦保險(百慕達)有限公司(於百慕達註冊成立之有限公司)。