AIG

WINNING CYBER WITH AIG

As one of the largest and most experienced cyber insurance teams in the Hong Kong market, we have a wide range of products and broad risk appetite to support our partners in this rapidly expanding space. To help our partners win and retain more business with AIG, here are some of our underwriting sweet spots and market differentiators, along with some of our Cyber team members dedicated to help you.

Cyber Underwriting Sweet Spots

CyberEdge®
Our core Cyber product:
- Modules covering 1st party costs, extortion, network interruption and cyber liability
- Other extensions available eg system failure, OSP cover

CyberEdge PC
A cyber "wrap-around" policy:
- Supplements AIG Property and Liability policies

CyberEdge Plus
CyberEdge extensions:
- Ideal for augmenting non-AIG Property and Liability policies
- Provides cover for injury, damage and business interruption from a cyber event

APPETITE

Green
- Wholesale
- Warehousing
- Construction
- Business Management Consultant
- Publishing
- Real Estate

Amber
- Manufacturing
- Retail
- Transportation
- Education
- Professionals

CAUTION
- Credit Rating Agencies
- Social Media platforms

AIG Cyber Differentiators

Cyber Expertise
- One of the largest cyber insurance teams in Hong Kong.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to producers.

Global Capabilities
- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for producers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.

The Cyber Peril
- A stand-out strength compared to many competitors.
- An important trend as systems, processes and devices become inextricably linked.

Nipping in the Bud
- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".

Preventing Cyber Losses
- A range of complimentary services where annual premiums of HK$40,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training.
- Helps prevent a cyber loss from happening in the first place.

Our Cyber Team

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American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

AIG Insurance Hong Kong Limited is a wholly owned subsidiary of the American International Group Inc.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig

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