**American International Assurance Company (Bermuda) Limited**
42/F, AIA Tower, 183 Electric Road
Hong Kong

# Memorandum

Attn: All Agents via EDDs/SDDs/DDs/ MICs (HK & Macau)

From: Barry Chung

Dept: Accident & Health Department

Date: November 5, 2007

Total Page: 2

Copy: Mr. Derek Yung / Mr. Joe Cheng/ Mr. Chris Ma / All Department Heads / DOAs / ADOAs / ADMs / AQADMs

Subject : (Ref: A071101 ) **「智安心」- 新增一・五計劃級別**
**Super Choice – Newly Added Plan 1.5**

爲協助營業同事在今年年結前銷售更多 PA 產品，「智安心」意外保障回贈計劃將會新增設一・五計劃級別，爲客戶提供更多保障選擇，加強產品的競爭力。

加強版之「智安心」意外保障回贈計劃概覽如下：

| 保障惠益及保額〔港幣/澳門幣〕 | | | |
|---|---|---|---|
| | | 新增 | |
| 保障惠益 | 計劃一 | 計劃一・五 | 計劃二 |
| 意外死亡及斷肢賠償〔主要保額〕 | 500,000 | 750,000 | 1,000,000 |
| 永久完全殘廢賠償 | 500,000 | 750,000 | 1,000,000 |
| 雙倍利益賠償〔額外〕 | 500,000 | 750,000 | 1,000,000 |
| 意外醫療賠償〔每次意外最高賠償〕 | 10,000 | 15,000 | 20,000 |
| 傳染病感染賠償〔首年免費提供〕<br>診斷賠償<br>隔離賠償〔每日〕 | <br>10,000<br>300 | <br>10,000<br>300 | <br>10,000<br>300 |
| 無索償獎金 | 每 3 年所繳付保費之 20% | | |
| 身故體恤津貼 | 5,000 | 7,500 | 10,000 |
| 24 小時全球電話諮詢服務 | ✓ | ✓ | ✓ |

| 保費〔港幣/澳門幣〕 | | | | | |
|---|---|---|---|---|---|
| 計劃一 | | 計劃一・五 新增 | | 計劃二 | |
| 年繳 | 月繳 | 年繳 | 月繳 | 年繳 | 月繳 |
| 1,390 | 123 | 2,085 | 184 | 2,780 | 245 |

此新增計劃級別將於 **2007 年 11 月 8 日〔以申請日期爲準〕**推出。

新版本之產品小冊子[AHUAIF56.1107]將於日內送抵各營業辦事處。由 11 月中起各區將可透過行政事務部的 Printing & Store System 訂取新版本之產品小冊子。

如有查詢，請致電：

- Team 1 及 3 — Ms. Vivian Ho 電 2881-3574
- Team 2 及 4 — Ms. Ada Wai 電 2203-0066
- Team 5 及 6 — Ms. Uke Yue 電 2881-3239
- Team 7 — Mr. Joel Lee 電 2203-0242, Ms. Uke Yue 電 2881-3239
- Team 8 (澳門區) — Mr. Louie Ho 電 9881-820, Mr. Frankie Leung 電(852) 2881-3073, Mr. Joel Lee 電(852) 2203-0242
- Team 10 及 11 — Ms. Ida Wong 電 2203-0006

**可在「營業員專頁」閱覽此通告 (www.aia.com.hk)**
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# Memorandum

To assist you in selling more PA products before year end closing, a new benefit level – Plan 1.5 will be added to "Super Choice" Accident Protection Plan, which allows our customers an added option and enhance the competitiveness of the product.

The enhanced version of "Super Choice" Accident Protection Plan offers：

| Benefits & Coverage (HK$/MOP) | | | |
|---|---|---|---|
| Benefits | Plan 1 | Plan 1.5 (New) | Plan 2 |
| Accidental Death & Dismemberment (Principal Sum) | 500,000 | 750,000 | 1,000,000 |
| Permanent Total Disability | 500,000 | 750,000 | 1,000,000 |
| Double Indemnity (Additional) | 500,000 | 750,000 | 1,000,000 |
| Accidental Medical Expenses Reimbursement (max. per accident) | 10,000 | 15,000 | 20,000 |
| Infectious Disease Benefit (Free for 1st year) | | | |
| Diagnosis Benefit | 10,000 | 10,000 | 10,000 |
| Quarantine Benefit (per day) | 300 | 300 | 300 |
| No Claim Bonus | 20% of premium paid for every 3 years | | |
| Compassionate Death Benefit | 5,000 | 7,500 | 10,000 |
| 24-Hour Worldwide Telephone Enquiry Services | ✓ | ✓ | ✓ |

| Premium (HK$/MOP) | | | | | |
|---|---|---|---|---|---|
| Plan 1 | | Plan 1.5 (New) | | Plan 2 | |
| Annual | Monthly | Annual | Monthly | Annual | Monthly |
| 1,390 | 123 | 2,085 | 184 | 2,780 | 245 |

This new benefit level will be launched on **November 8, 2007 (according to application date).**

New brochure[AHUAIF56.1107] will be delivered to agency offices shortly and you can also replenish the brochure through Printing & Store System of Corporate Service Department starting from mid-November.

For any question, please feel free to contact:

- Team 1 & 3 — Ms. Vivian Ho: 2881-3574
- Team 2 & 4 — Ms. Ada Wai: 2203-0066
- Team 5 & 6 — Ms. Uke Yue: 2881-3239
- Team 7 — Mr. Joel Lee: 2203-0242, Ms. Uke Yue: 2881-3239
- Team 8 (Macau) — Mr. Louie Ho: 9881-820, Mr. Frankie Leung: (852) 2881-3073, Mr. Joel Lee: (852) 2203-0242
- Team 10 & 11 — Ms. Ida Wong: 2203-0006

Regards,

Barry Chung
Vice President
Accident & Health Department

BC/el/cc/ah

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