AIA Hong Kong

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Memo

Attn: All EDD & Honorable Advisors/ EDDs/ PSDDs/ SDDs/ DDs/ MICs/ Agency Leaders/ Financial Planners (Hong Kong & Macau)

From: Leo Cheung

Dept: Life & Wealth Management Proposition Department

Copy: All Department Heads
Macau CEO / ABDD Executives

Total page: 8 pages

Date: 6 July 2026

Subject: A260735 – AIA IHS活躍開板獎賞計劃 – 健康保障齊達標
AIA IHS Active Agent Contest – Stay Active, Stay Healthy

踏入第三季，繼續「人人Active！」
「綜合醫療保健策略」（IHS）將繼續全力協助您，協助客戶建立更全面、更持續的健康保障方案。為表揚您持續實踐 IHS 理念，並用心為客戶提供全面保障方案，我們特別推出 「AIA IHS 活躍開板獎賞計劃」。誠邀您踴躍參與，在醫療及危疾保障範疇持續發揮專業、保持活躍，一同為客戶擴大保障覆蓋！

競賽日期	2026年7月1日至8月31日（共2個月）
競賽資格	所有財務策劃顧問及營業單位主管
產品	於競賽日期內繕發之新綜合醫療保健策略(IHS)保單(包括附加契約)。 請參閱附錄，合資格的<綜合醫療保健策略>產品 。
獎賞要求	以個人業績計算，按「IHS綜合醫療保健策略」產品# (包括附加契約）之保單數目作排名，**首300名**財務策劃顧問達到以下要求，將會獲得獎賞。 要求1： 分別於7 月、8 月每月最少繕發一張危疾保單（包括附加契約）及或一張醫療保單（包括附加契約）及 要求2： 於競賽日期內總共繕發10張或以上的綜合醫療保健策略(IHS)保單(包括附加契約)，當中包括最少一張危疾保單（包括附加契約）及一張醫療保單（包括附加契約）。
獎賞內容	符合資格之首 300 **名財務策劃顧問**可獲贈： **價值港幣1,688元營養補充禮盒乙份*** 助您在專注業績同時，亦時刻保持最佳狀態，由內而外全面升級！

#若一位或以上財務策劃顧問之達標名次相同，將以財務策劃顧問之所有「IHS綜合醫療健康策略」保單的累積繕發FYC決定名次

*獎賞將以隨機方式送出

讓我們攜手推動更全面的健康保障理念，為客戶建立更完善的醫療及危疾保障組合，同時贏取獎賞！立即行動！

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獎賞內容概覽 – 營養補充禮盒（獎賞將以隨機方式送出）

美國GMP認證生產，品質可靠	
每日活力．精英充能	**每日煥顏．內外綻放**
	
專利珍稀成分 實現標靶式抗衰 ○ 99.99% 超高純度 Dr.Ergo® **麥角硫因** à 1膠囊約1朵靈芝的麥角硫因(0.08%) à 抗氧化力為谷胱甘肽30倍 ○ 98% 超高純度 PureQQ®PQQ à 高效線粒體生成器 ○ 95% 巔峰純度 Q-Di 95™M **槲皮素** à 有助消除炎症	
• 15種核心營養，一包輕鬆補充（1盒30包），解鎖精英高效能生活！ ○ **細胞抗衰** ｜ 麥角硫因、PQQ 、亞精胺、槲皮素、橄欖多酚、維生素K2、維生素D3 ○ **提升能量** ｜ 瑪咖、精氨酸、鋅、番茄紅素 ○ **護肝排毒** ｜ 奶薊草、朝鮮薊、L半胱氨酸、 α-硫辛酸	• 16種營養配方，全面抗氧保養，由內提升光采與狀態！（1盒30包） ○ **抗衰抗炎** ｜ 麥角硫因 、PQQ、亞精胺、槲皮素、橄欖多酚、維生素K2、維生素D3 ○ **多重抗糖** ｜ L-肌肽、紅石榴提取物、針葉櫻桃提取物、綠茶提取物、白芸豆提取物 ○ **抗氧化&美白** ｜ 蝦青素複合物、 α-硫辛酸、維生素A、維生素E

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條款及細則

1. 合資格保單必須在競賽期內遞交及繕發並於發放獎賞時仍然生效，保單才獲計算在內。
2. 如財務策劃顧問於競賽期之前已遞交保單/ 保單已獲繕發，但於競賽期內撤回投保申請取消保單，並再次投保相同產品計劃，其保單將不獲計算。
3. 所有由現有保單轉換退保後同一受保人之保單將不獲計算。
4. 若兩位或以上之營業單位主管財務策劃顧問共同完成張保單，將平均計算予各人。競賽期完結時，若保單數目總數為點數，數目將下調為整數計算。
5. 同一受保人於競賽期內投保同一基本計劃及同一保費繳付年期之所有新保單，將以一張保單計算。
6. 財務策劃顧問遞交保單申請，應預留充足時間確保有關申請已於截數前由AIA及/或AIA已授權之單位收妥。
7. 競賽結果以保單冷靜期後作調整為準。AIA保留就調整後之競賽結果及就任何違規銷售行為追討已發放獎賞之權利。
8. 所有獎賞不能使用作任何保單銷售之誘因、不得轉讓、兌換現金、其他貨品或服務，亦不得作任何形式之轉售或交易。
9. 獎賞安排：營養補充禮盒將隨機送出，不設款式選擇及更換。
10. 參與此活動之財務策劃顧問，於獎賞發放時必須仍與持有有效合約。
11. AIA並非獎賞產品供應商或其中介，對任何由第三方服務供應商提供之產品質素或其可用性不作任何保證，亦不會承擔任何責任或義務。由獎賞產品引起的任何爭議均由得獎者和供應商直接解決。
12. AIA保留隨時修改、暫停或終止此活動及其獎賞內容之權利，並毋須事先通知。
13. 任何有關活動之爭議，以AIA之最終決定為準。

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AIA IHS Active Agent Contest – Stay Active, Stay Healthy
Step into Q3 – Let's Keep Everyone Active!

As we enter the third quarter, let's continue the momentum of "Everyone Active!"
Our Integrated Healthcare Strategy (IHS) remains committed to supporting you in helping customerss build comprehensive and sustainable health protection solutions.

In recognition of your ongoing dedication to the IHS approach and your commitment to delivering holistic protection to clients, we are pleased to introduce the **AIA HIS Active Agent Contest!**

We warmly invite you to participate, stay active in both medical and critical illness protection, and continue leveraging your expertise to close clients' protection gaps and create greater value.

Contest Period	1 July to 31 August 2026 (2 months)
Eligibilituy	All Financial Planners and Agency Leaders
Eligible Products	All newly delivered Integrated Healthcare Strategy (IHS) policies (including riders) during the contest period. Please refer to the Appendix for the eligible products list.
Reward Criteria	By personal production The **Top 300 qualifiers** who meet the following criteria will be eligible for the reward, ranked by the number of Integrated Healthcare Strategy (IHS) policies# delivered (including riders). During the campaign period: 1. In both July and August, deliver at least one Critical Illness policy (including riders); and/or Medical policy (including riders) AND 2. Deliver a minimum of 10 Integrated Healthcare Strategy (IHS) policies (including riders) - including at least 1 Critical Illness policy (including riders) and 1 Medical policy (including riders)
Reward	Qualifiers will receive: **Premium Nutrition Gift Box (Valued at HKD 1,688)*** Designed to help you stay at your best while achieving your goals — supporting your performance from the inside out.

If the accumulated number of policies of all IHS policies delivered of one or more financial planners is the same, the ranking will be determined by the cumulative FYC from all IHS policies delivered
*Rewards will be given out at random to qualifiers

Let's work together to champion comprehensive health protection and help customers build stronger medical and critical illness coverage, while earning rewarding recognition along the way!

Best Regards

Leo Cheung
Head of Life & Wealth Management Proposition

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Reward Highlights (Rewards will be given out at random to qualifiers)

GMP certified production in the United States, reliable quality	
Daily Vitality Packs	**Daily Glow Packs**
	
Premium Ingredients | Patented components for targeted anti-aging ○ 99.99% Ultra-Pure Dr.Ergo® L-Ergothioneine | The **Triple Anti-Aging Powerhouse: Oxidation, Inflammation, and Brightening** ○ 98% Ultra-Pure PureQQ® PQQ | **Mitochondrial Generator** ○ 95% High-Purity Q-Di 95™ Quercetin | **Anti-Inflammatory Plant Extracts**	
• 15 core ingredients in 1 convenient daily pack (30 packs a box) ○ **Anti-Aging & Anti-Inflammatory |** L-Ergothioneine, PQQ, Spermidine, Quercetin, Oleuropein, Vitamin D3, Vitamin K2 ○ **Energy Boost |** Maca Root Extract, L-Arginine, Zinc (as Zinc Oxide), Lycopen ○ **Liver Support & Detox |** Milk thistle Seed Extract, Artichoke Leaf Extract, L-cysteine, Alpha Lipoic Acid	• 16 premium ingredients, delivering 6 transformative benefits in 1 convenient daily pack (30 packs a box) ○ **Anti-Aging & Anti-Inflammatory** | L-Ergothioneine, PQQ, Spermidine, Quercetin, Oleuropein, Vitamin D3, Vitamin K2 ○ **Anti-Glycation** | L-carnosine, Red Pomegranate, Cranberry Extract, Green Tea Extract, White Kidney Bean ○ **Antioxidant & Skin Brightening** | Astaxanthin, Alpha Lipoic Acid, Vitamin A, Vitamin E

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General Rules & Regulations:

1. Eligible policies must be submitted and delivered within the contest period and remain in force at the time of reward fulfilment in order to be counted.
2. Financial Planner who has submitted policies / policies delivered before the contest period but subsequently withdraws or cancels the application/policy during the contest period and reapplies for the same product for the same insured, such case will not be counted.
3. Cases changed / lapsed from existing policies of the same insured will not be counted.
4. For joint cases handled by two or more Financial Planners, the case will be shared equally among them. The total number of cases will be rounded down to the nearest integer upon completion of the contest.
5. Multiple policies delivered for the same insured, under the same basic plan and same premium payment term within the contest period, will be counted as one case only.
6. For case applications submitted to AIA, financial planners are reminded to allow sufficient lead time to ensure the applications are received by AIA and / or its authorized vendor before the cut-off time.
7. Contest results will be adjusted after the cooling-off period of policies. AIA reserves the right to revise results and recover any rewards granted in cases of policy cancellation or any substantiated non-compliant sales conduct.
8. All rewards are non-transferable, non-exchangeable, and non-redeemable for cash or other products/services, and must not be used as a sales incentive.
9. Reward Arrangement: Nutritional supplement gift boxes will be distributed at random and are not eligible for selection or exchange.
10. Qualifiers must remain contracted with AIA at the time of reward fulfilment.
11. AIA is not the supplier of the reward products and makes no representation or warranty regarding their quality or availability. Any disputes arising from the use of the reward products shall be resolved directly between the recipient and the provider.
12. AIA reserves the right to amend, suspend, or terminate the contest and/or its rewards at any time without prior notice.
13. In the event of any dispute, AIA's decision shall be final and conclusive.

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Appendix - 合資格綜合醫療保健策略產品列表[1,2]
List of Eligible IHS Products[1,2]

危疾產品 Critical Illness Products	
AIA Assemble 「自在自選」危疾保	Lady Care Pro 「摯愛您」保障計劃
AIA One Absolute Series AIA「 唯一摯保」系列	Level-Up Protect Cancer Plan Series 「進添」計劃－癌症保障系列
Cancer Care Essence 智護癌症保	Multiple Care Pro 2[3] 多重安心保 2[3]
EasyGuard Care Essence 守康易危疾保	On Your Side Insurance Plan 2 「愛伴航」保險計劃 2
Enhanced Critical Illness Rider Pro 特選危疾附加契約	On Your Side Insurance Plan 2 – First Gift 「愛伴航 – 首護摯寶」保險計劃
Executive Care Pro 2[3] 泰然安心保 2[3]	Pretty Choice Rider Pro 「愛意」附加契約
Super HealthGuard Pro 「進升危疾保障計劃」	Prime Care Pro 2[3] 進泰安心保 2[3]
Shield Up Cancer Protection Plan 「友愛護」癌症保障計劃	CI Rider Pro 危疾附加契約
Simple Care Essence Series 簡護危疾保系列	
Smart Elite Ultra[3] 多重智倍保 [3]	

醫療產品 Medical Products	
AIA Voluntary Health Insurance Flexi Scheme[3] AIA 自願醫保靈活計劃 [3]	Metro-Trio Pearl Medical and Critical Illness Protection Plan「都市三保」醫療危疾保障計劃
AIA Voluntary Health Insurance Privilege Ultra Scheme[3] AIA 自願醫保尊耀計劃 [3]	Cancer Guardian 3 Series 癌症全方位保障 3 系列
AIA Voluntary Health Insurance Standard Scheme[3] AIA 自願醫保標準計劃 [3]	OptimaCEO Medical Plan series 極臻 • 至尊醫療計劃系列
CEO Medical Plan 5 series 至尊醫療計劃 5 系列	OptimaCEO Medical Plan - First Gift series 極臻 • 至尊醫療計劃 — 首護摯寶系列
Flexi-MediGuard 靈活住院惠益保障計劃	Privilege Ultra Medical Plan[4] 「尊耀」醫療計劃 [4]
GBA Health Connect Outpatient Plan 「大灣醫薈通」門診計劃	Severe Illness Medical Protection Rider 嚴重疾病醫療保障附加契約
Health Journey Guardian 「全程守護健康保」	StepUp Medical Protection Plan 2 「友心意」醫療保障計劃 2
Hospital and Surgical Rider[4] 「永無憂」住院及手術賠償附加契約 [4]	Super Good Health Medical Plan 2 特級「健康之寶」醫療保障計劃 2

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Hospitalization Benefit Rider 「樂無憂」住院惠益附加契約	AIA Voluntary Health Insurance SelectWise Scheme[3] AIA 自願醫保睿選計劃 [3]
Individual Medical Plan[4] 「倍無憂」醫療保障計劃 [4]	SelectWise Medical Plan Series 「睿選」醫療計劃系列
Journey Protection Medical Plan 「全程保醫療保障計劃」	

Notes:

(1) 包括「AIA健康系列」之基本計劃，附加契約及明珠版之基本計劃(如適用) 。Basic plans, riders and Pearl series of "AIA Vitality Series" are included (if applicable).

(2) 更新截至2026年2月1日。Updated as of 1 February 2026.

(3) 此產品僅限於香港銷售。These products is exclusive for sale in Hong Kong region only.

(4) 此產品僅限於澳門銷售。These products is exclusive for sale in Macau region only.

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