AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

只供內部傳閱

Attn	:	All EDD & Honourable Advisors/ EDDs/ PSDDs/ SDDs/ DDs/ MICs/ Agency Leaders/ Financial Planners (Hong Kong and Macau)	Dept	:	Agency Strategy
Co/Dept	:	Mr. Alger Fung/ Mr. Louie Ho/ Ms. Amy Chan / All Department Heads/ ABDD Executives	Total page	:	5
Date	:	30 October 2026			
Subject	:	**(A261041)**	**[10 月 30 日更新]2026 限額優惠 – 第四季衝刺加推** **[30 Oct Update] 2026 Limited Quota Promotion – Q4 Boost Extension**		

為延續 2026限額優惠的熱烈反應，與有關部門協商後，現推出「2026限額優惠 – 第四季衝刺加推」，涵蓋多款熱賣產品之一次性繳付保費保單。期望各位把握第四季及年末衝刺機遇，積極拓展業務及發掘客戶需要，為全年業績再下一城，向年度目標全力邁進！

名額有限，額滿即止。

10月30日更新：
為配合最新推廣安排，「2026限額優惠 – 第四季衝刺加推」將延長至2026年11月30日。詳情請參閱2026年10月30日發出之通告A261099。

注意：限額優惠申請者並不保證必定能夠享有相關優惠，有關優惠只供內部傳閱、切勿對外公開。

Beyond No.1 全心為客 堅守使命

詳情請參閱下文。
For details, please refer to the information below.



Agency Strategy

Confidential

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	30 October 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

2026 限額優惠 – 第四季衝刺加推 （「此優惠」）

只供內部傳閱

參與資格

所有財務策劃顧問及營業單位主管

推廣期

更新

保單遞交日期：2026年10月12日至2026年11月30日 (包括首尾兩天)

優惠申請表格遞交日期： 2026年10月12日至2026年11月30日（包括首尾兩天）

保單最後繕發日期：2027年2月28日

申請表格

如欲申請此優惠，必須於推廣期內透過以下連結遞交申請表格：

按此→ < 申請表格 >

優惠安排

此優惠將於保單最後繕發日期後統一結算，優惠額度將按相關保單的繕發日期排序，先繕發先得。

如多張保單的繕發日期相同，將按以下次序排序，並以較早日期者優先：

1. 保單遞交日期
2. 申請表格遞交日期

額度以外的申請，保單仍可享有限額優惠（須符合所有優惠條款），惟額外優惠折扣將從相關保單的佣金、相關報酬及福利中扣除。

注意事項：

- 申請表格必須於優惠申請表格遞交日期內提交，逾期提交將不獲受理。
- 如已提交之申請資料有誤，請重新填寫及遞交申請表格，系統將以最後一份於推廣期內成功提交、資料正確及符合要求的申請為準。
- 每張保單只可享用此優惠一次。

如有查詢，請與您的營業拓展夥伴(ABP)聯絡。

註1：此表格不得轉發給客戶/ 準客戶。

註2：此表格只在香港地區和澳門發放及僅供內部傳閱，不得用作對外宣傳之用。

如閣下不同意上述安排，請勿提交此申請。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	30 October 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

只供內部傳閱

推廣活動詳情

保費折扣限額優惠合資格保險計劃：

- 「盈御多元貨幣儲蓄保險計劃 3」(一次性繳付保費 Single Pay)
- 環宇盈活儲蓄保險計劃 (一次性繳付保費 Single Pay)
- 財富盈活儲蓄保險計劃 (一次性繳付保費 Single Pay)

基本計劃(一次性繳付保費) 保費金額 (美元)	**限額優惠 保費折扣** (只適用於「盈御多元貨幣儲蓄保險計劃 3」及環宇盈活儲蓄保險計劃)	**限額優惠 保費折扣** (只適用於 財富盈活儲蓄保險計劃*)
少於300,000	不適用	不適用
300,000起 – 少於500,000	4.5%	不適用
500,000起 – 少於600,000		4.5%
600,000起 – 少於1,000,000	5.5%	5.5%
1,000,000起 – 少於2,000,000	6.5%	6.5%
2,000,000起 – 少於3,500,000	7.5%	7.5%
3,500,000 或以上	8.5%	8.5%

* 財富盈活儲蓄保險計劃 (一次性繳付保費 Single Pay) 之最低保費要求為美元500,000。

Confidential

註：

1. 此優惠只適用於上列指定合資格保險計劃，而有關保單必須於推廣期內成功遞交，並於推廣期內提交優惠申請表格(以申請日期為準)，以及於保單最後繕發日期或之前繕發。此優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用)。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。
2. 此優惠額度受名額限制，額滿即止。申請人必須於推廣期內提交優惠申請表格，逾期提交將不獲受理。有關申請方法、安排及銷售財務策劃顧問須注意之優惠條款，請參閱本通告及優惠申請表格上的條款。
3. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2026 年 10 月 30 日發出之通告 A261099、2026 年 10 月 26 日發出之通告 A261072 及 2026 年 10 月 12 日發出之通告 A261043。
4. AIA 保留更改此優惠安排及相關條款及細則的權利，恕不另行通知。如對此優惠有任何爭議，AIA 保留最終決定權。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	30 October 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

For Internal use only

2026 Limited Quota Promotion – Q4 Boost Extension (this offer)

Eligibility
All financial planners and agency leaders

Promotion Period
Update
Policy Submission Period:
12 October 2026 – 30 November 2026 (both dates inclusive)

Application Form Submission Period:
12 October 2026 – 30 November 2026 (both dates inclusive)

Final Policy Delivery Date:
28 February 2027

Application Form
To apply for this offer, the application form must be submitted during the Application Form Submission Period via the link below:
Click here → Forms

Offer Arrangement
This offer will be processed after the Final Policy Delivery Date. Quota allocation will be prioritized based on policy delivery date, on a first-delivered, first-served basis.

Where multiple policies share the same delivery date, priority will be determined in the following order:
1. Policy submission date
2. Application form submission date

Applications exceeding the quota allocation may still enjoy the limited quota premium discount offer (subject to all applicable offer terms and conditions). However, the additional premium discount will be deducted from the relevant policy commissions, compensation and benefits.

Important Notes
- The application form must be submitted during the Application Form Submission Period. Late submissions will not be accepted.
- If any submitted information is incorrect, please resubmit the application form. The latest valid application submitted within the Application Form Submission Period will prevail.
- Each policy is eligible for this offer once only.

For enquiries, please contact your Agency Business Partner (ABP).

Note 1: This application form must not be forwarded to clients or prospective clients.
Note 2: This application form is distributed in Hong Kong and Macau for internal circulation only and must not be used for external marketing purposes.

If you do not agree to the above arrangement, please do not submit this application.

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	30 October 2026

For Internal Use Only 僅供內部傳閱

Confidential

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

For Internal use only

Promotion Details

Eligible insurance plans under the Limited Quota Premium Discount Offer:

- Global Power Multi-Currency Savings Insurance Plan 3 (One-time premium payment)
- GlobalFlexi Savings Insurance Plan (One-time premium payment)
- Wealth Flexi Savings Insurance Plan (One-time premium payment)

Basic Plan (one-time premium payment) Premium Amount (USD)	**Quota Offer – Premium Discount Offer** (Applicable to Global Power Multi-Currency Savings Insurance Plan 3 & GlobalFlexi Savings Insurance Plan)	**Quota Offer – Premium Discount Offer** (Applicable to Wealth Flexi Savings Insurance Plan)
Less than 300,000	Not applicable	Not applicable
300,000 to less than 500,000	4.5%	Not applicable
500,000 to less than 600,000		4.5%
600,000 to less than 1,000,000	5.5%	5.5%
1,000,000 to less than 2,000,000	6.5%	6.5%
2,000,000 to less than 3,500,000	7.5%	7.5%
3,500,000 or above	8.5%	8.5%

* The minimum premium requirement for Wealth Flexi Savings Insurance Plan (Single Pay) is USD 500,000.

Confidential

Remark:

1. This quota offer is applicable only to the above eligible insurance plans. The relevant policy must be successfully submitted during the Policy Submission Period, the application form must be submitted during the Application Form Submission Period and the policy must be issued on or before the Final Policy Delivery Date. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota allocation. Applicants must submit the application form during the Application Form Submission Period. Late submissions will not be accepted. For application procedures, arrangements and other applicable terms, please refer to this memo and the terms stated in the application form.
3. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A261099 issued on 30 October 2026, A261072 issued on 26 October 2026 and A261043 issued on 12 October 2026
4. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	30 October 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]