友邦香港
香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong)	From:	Winnie Fung
Copy:	Mr. Alger Fung / Ms. Amelie Shen / Ms. Amy Chan / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Executives / IVS Executives / Contact Centre	Dept:	Corporate Solutions
Date:	29 September 2026	Total pages:	4

Subject: **(A260987) 「AIA 自願醫保計劃」（公務員及政府聘用的非公務員）– AIA 讓愛守護推廣活動（2026 年 9 月）- 優惠延長**
"AIA Voluntary Health Insurance Scheme" (Civil Servants & Non-Civil Servants Employed by the Government) – AIA Protecting with Love Promotion Campaign (September 2026) - Offer Extension

為延續活動的熱烈反應，企業業務現將「AIA 自願醫保計劃」（公務員及政府聘用的非公務員）– **AIA 讓愛守護推廣活動延長至 2026 年 10 月 11 日**！客戶成功投保**指定 AIA 自願醫保計劃**，**最高可享 8 個月保費回贈**。詳情如下：

目標客戶	**在職公務員及政府聘用的在職非公務員**（包括立法會秘書處及房屋委員會之員工）**及其家屬▼（配偶及子女）**
推廣期	**2026 年 9 月 1 日至 10 月 11 日**
指定 AIA 自願醫保計劃	▪ AIA 自願醫保**標準**計劃#@ ▪ AIA 自願醫保**靈活**計劃#@ ▪ AIA 自願醫保**尊耀**計劃#@ ▪ AIA 自願醫保**睿選**計劃#@
優惠內容	客戶於推廣期內成功投保**指定 AIA 自願醫保計劃**，可享限時優惠：  ▪ **在職公務員、政府聘用的在職非公務員及其家屬▼尊享優惠：** **成功投保 AIA 自願醫保靈活計劃 或 AIA 自願醫保尊耀計劃 或 AIA 自願醫保睿選計劃，可享 +1 個月保費回贈（高達 8 個月保費回贈）▪** 優惠受條款及細則約束，詳情請參閱宣傳單張（連結）。

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註：

▼ 「家屬」指有關人員的配偶及未滿 21 歲的未婚子女（包括父母已離婚 / 依法分居子女、繼子女、領養子女及非婚生子女）。如果子女是 19 或 20 歲，則必須正在接受全時間教育或全時間職業訓練，或由於身體衰弱或精神欠妥而倚賴有關人員供養。

只適用於香港。有關完整產品資料，請參閱 aia.com.hk。

@ 可以基本計劃形式獨立投保或作附加契約。

* 只可以基本計劃形式投保。

∞ 額外優惠如客戶以同一保單持有人身份於推廣期內成功投保指定醫療保障計劃及下列指定保險計劃，其指定醫療保障計劃保單將可獲得額外2個月保費回贈。指定保險計劃指：環宇盈活儲蓄保險計劃(只限5年保費繳付期)/「盈御多元貨幣計劃3」(只限5年/10年保費繳付期) / 財富盈活儲蓄保險計劃(5年保費繳付期) /「愛伴航」保險計劃2 /「愛伴航 – 首護摯寶」保險計劃2 /「簡繳 • 愛伴航」保險計劃。

▫ 每張合資格新保單的保費回贈最高上限為 8 個月（包括基本優惠及額外優惠，如適用）。

& 額外優惠只適用於指定醫療保障計劃保單而並不適用於指定保險計劃保單及AIA延期年金計劃2保單。

公務員專屬查詢途徑

網址： https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/recent-promotion/AIAVoluntaryHealthInsuranceSchemesforCivilServants_tc.pdf

熱線： 2232 8888

如有任何查詢，請使用 iEngage/PES 內之 iChat，或與 IVS 團隊聯絡。

請各營業同事把握 IVS 銷售良機，創業績高峰！

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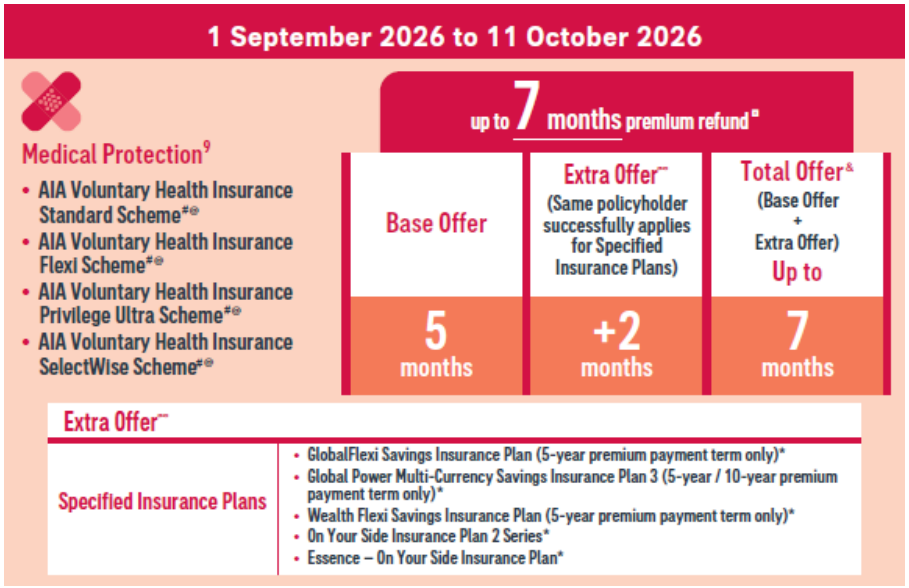
To sustain the enthusiastic response to the campaign, Corporate Solutions is pleased to announce the extension of "AIA Voluntary Health Insurance Scheme" (Civil Servants & Non-Civil Servants Employed by the Government) – **AIA Protecting with Love Promotion Campaign to 11 October 2026**. Customers who successfully apply for **specified AIA Voluntary Health Insurance Schemes can enjoy up to 8-month premium refund**. Details are as follows:

Target Customers	**Serving civil servants and non-civil servants employed by the Government** (including staff members of Legislative Council Secretariat and Housing Authority) **and their families▼ (spouse and children)**
Promotion Period	**1 September to 11 October 2026**
Specified AIA Voluntary Health Insurance Scheme	▪ AIA Voluntary Health Insurance **Standard** Scheme#@ ▪ AIA Voluntary Health Insurance **Flexi** Scheme#@ ▪ AIA Voluntary Health Insurance **Privilege Ultra** Scheme#@ ▪ AIA Voluntary Health Insurance **SelectWise** Scheme#@
Promotion Details	▪ Customers who successfully apply for **Specified AIA Voluntary Health Insurance Schemes** within the Promotion Period can enjoy limited time offer:  ▪ **Exclusive offers** for Serving Civil Servants, Serving Non-civil Servants Employed by the Government and their families▼: Successfully apply for **AIA Voluntary Health Insurance Flexi Scheme or AIA Voluntary Health Insurance Privilege Ultra Scheme or AIA Voluntary Health Insurance SelectWise Scheme will enjoy +1 month of premium refund (up to 8-month premium refund)▪** Terms and conditions apply. Please refer to promotion leaflet (LINK) for details.

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Notes:

▼ "Family" means the officer's spouse and children (including children of divorced/legally separated officers, step-children, adopted children and illegitimate children) who are unmarried and under the age of 21. In the case of children aged 19 or 20, they must also be in full time education or in full time vocational training, or dependent on the officer as a result of physical or mental infirmity.

Available in Hong Kong only. For complete product information, please refer to aia.com.hk.

@ Can be purchased as a basic plan or as a rider.

* Can only be purchased as a basic plan.

∞ The Extra Offer will only be applicable If same policyholder applies Specified Medical Plans and Specified Insurance Plans within promotion period, the Specified Medical Plans policy will entitle to extra 2 months premium refund. Specified Insurance Plans means: GlobalFlexi Savings Insurance Plan (5-year premium payment term only) / Global Power Multi-Currency Plan 3 (5-year / 10-year premium payment term only) / Wealth Flexi Savings Insurance Plan (5-year premium payment term only) / On Your Side Insurance Plan 2 / On Your Side Insurance Plan 2 – First Gift / Essence – On Your Side Insurance Plan.

▫ The maximum premium refund for each eligible New Policy is capped at 8 months (including Base Offer and Extra Offer, if applicable).

& The Extra Offer will only be applicable to the Specified Medical Plans policy and will not apply to the Specified Insurance Plans policy and AIA Deferred Annuity Plan 2 policy.

Designated Enquiry Channels for Civil Servants

Website: https://www.aia.com.hk/content/dam/hk/en/pdf/recent-promotion/AIAVoluntaryHealthInsuranceSchemesforCivilServants_en.pdf

Hotline: 2232 8888

Should you have any question, please enquire by using iChat in iEngage/PES, or contact IVS Team for enquiry.

Let's seize the IVS sales opportunity and achieve peak performance!

Yours faithfully,

Winnie Fung
Head of Individual Voluntary Solutions
CS – Individual Voluntary Solutions

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