AIA Hong Kong

Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
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T: (852) 2881 3333

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Memo

Attn.: All EDD & Honorable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)

From: AIA Vitality

Copy: Ms. Melissa Wong/
All Department Heads /
Macau CEO/ ABDD Executives/ Call Centre

Dept.: Customer & Marketing

Date: 1 July 2026

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全心為客 堅守使命
BEYOND NUMBER ONE

Subject: A260739 **「AIA Vitality 健康程式」 2026每三季及第四季ACTIVE賞**
AIA Vitality 2026 Quarter 3 & Quarter 4 ACTIVE Challenge

為鼓勵財務策劃顧問keep住每季active，推介「AIA Vitality 健康程式」予新客戶，只要於以下競賽日期完成指定目標均可參加抽獎，有機會獲得超過HK$8000之禮品！

競賽日期	第一階段: 2026年7月1日至9月30日（包括首尾兩天） 第二階段: 2026年10月1日至12月31日（包括首尾兩天）
競賽資格	所有財務策劃顧問及營業單位主管（以個人業績計算）
競賽目標	於競賽期內成功繕發**4個「AIA Vitality 健康程式」新會籍***
獎賞	每位財務策劃顧問可獲得1次抽獎機會 (最少獲得HK$100購物禮券)

「AIA Vitality 健康程式」 2026每三季及第四季ACTIVE賞條款及細則：

1. 競賽日期為 2026 年 7 月 1 日至 12 月 31 日 (包括首尾兩天)。
2. 此競賽適用於所有 AIA 財務策劃顧問及營業單位主管。
3. 「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員。
4. 「AIA Vitality 健康程式」新會籍必須於上述競賽期內繕發。
5. 每位財務策劃顧問 / 營業單位主管於「每季 ACTIVE 賞」競賽內之每個階段只可獲一次抽獎機會。
6. 若兩位財務策劃顧問 / 營業單位主管共同成功繕發同一個會籍，將平均計算予各人(即 0.5 個)。若會籍數目總數為點數，數目將下調為整數計算。
7. 競賽僅計算 AIA Vitality 系列保險計劃下之「AIA Vitality 健康程式」新會籍。 AIA Vitality 新企業會籍並不計算於競賽內。
8. 得獎通知會於 iEngage 及「AIA Vitality 健康程式」專頁公佈，未獲獎者恕不另行通知。
9. 有關競賽結果將不接受上訴申請。
10. 所有得獎者必須於獎品發放時仍與 AIA 持有有效的財務策劃顧問合約。
11. 獎品不可轉售、退款及退換，以及兌換現金或換取任何其他產品。
12. 一切有關此競賽的數據均以 AIA 記錄為準。
13. 除非特別指明，否則本條款及細則內所指日期及時間為香港時區。
14. 符合上述競賽條件的參加者即可參加活動，並代表參加者同意本條款及細則。
15. AIA 保留隨時修改本條款及細則或獎品之權利 (例如獎品有機會以現金形式發放)，恕不另行通知。
16. AIA 對本條款及細則擁有絕對解釋權。如有任何爭議，AIA 將擁有最終決定權。
17. 本條款及細則應受中華人民共和國香港特別行政區法律規管。

"We", "AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).
「我們」、「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。

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To encourage Financial Planners to stay active every quarter and promote AIA Vitality to new customers, those who achieve the designated targets during the contest period below will be eligible to enter a lucky draw for a chance to win prizes worth over HK$8,000!

Contest Period	1st Round: 1 July – 30 September 2026 (both dates inclusive) 2nd Round: 1 October – 31 December 2026 (both dates inclusive)
Eligibility	All Financial Planners/ Agency Leaders by personal production
Challenge Target	Producer who produced at least 4 new Vitality memberships* will entitle to the quarterly lucky draw
Award	Each financial planner will receive 1 lucky draw chance (Minimum reward: HK$100 shopping gift voucher)

AIA Vitality 2026 Quarter 3 & Quarter 4 ACTIVE Challenge Terms & Conditions:

1. The contest period is 1 July – 31 December 2026 (both dates inclusive).
2. All AIA Financial Planners and Agency Leaders are eligible to the challenge.
3. New AIA Vitality membership refers any customer who has not been the member of AIA Vitality.
4. New AIA Vitality membership must be produced within the above contest period.
5. Each financial planner / agency leader can only entitle one lucky draw chance at each contest period of the "Quarterly ACTIVE Challenge" campaign.
6. Joint case will be counted as 0.5 for each production Financial Planner. Total no. of new AIA Vitality membership produced will be counted rounding down into an integer after the contest month ends.
7. Only new AIA Vitality membership under the AIA Vitality Series Insurance Plan will be counted. Corporate Vitality membership is excluded from the contest.
8. Awardees list will be uploaded on AIA Vitality Corner and iEngage, while there will not be any notification to unsuccessful participants.
9. No appeals will be accepted regarding the results of the challenge.
10. All qualifiers have to hold a valid Financial Planner contract with AIA during the prize collection.
11. Prizes are not for resell, non-refundable or non-exchangeable for cash or other products.
12. All data related to the challenge are subject to AIA records.
13. Unless specify, all the time and date listed in the terms & conditions are referring to Hong Kong time zone.
14. Participants who meet the conditions of the above challenge can enter the challenge and agree to the terms and conditions.
15. AIA reserves the right to amend the Terms and Conditions and the prizes without prior notice (for example, awards may be distributed in cash-in-lieu).
16. AIA has the absolute right to interpret these Terms and Conditions. In the event of any disputes, AIA's decision shall be final and conclusive.
17. These Terms and Conditions shall be governed by the laws of the Hong Kong Special Administrative Region of the People's Republic of China.

如有任何查詢，請致電「AIA Vitality 健康程式」熱線 2232 8282（香港）/ 0800 315（澳門）或電郵至 hk.vitality@aia.com。感謝您對「AIA Vitality 健康程式」的支持。

For enquiries, please call the AIA Vitality hotline at 2232 8282 (Hong Kong) / 0800 315 (Macau) or email us at hk.vitality@aia.com. Thank you for supporting AIA Vitality.

Best regards,

Angela Yeung
Head of Digital & Design Experience
Customer & Marketing

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