AIA Hong Kong
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T: (852) 2881 3333
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Memo

Attn: All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong & Macau)

From: Angela Yeung

Dept: Customer and Marketing

Copy: Ms. Melissa Wong
All Department Heads
Macau CEO / ABDD Executives

Total pages: 12

Date: 1 July 2026

Subject: **A260732** **2026 第 3 季 C.A.L.M. 保障計劃限時優惠**
2026 Q3 C.A.L.M. protection plans limited-time offer



特選客戶成功投保 C.A.L.M 保障計劃
有機會獲享「AIA Vitality x 托定咸熱刺足球同樂日」門票
或 325,000 AIA 友 Point

推廣期	• 由 2026 年 7 月 1 日至 9 月 30 日包括首尾兩天（「推廣期」），新保單必須於推廣期內申請及遞交（根據申請及遞交日期）。
特選客戶	**特選客戶組別 1 - 特選單一保單客戶** **(詳情請參閱通告 A260731)** **特選客戶組別 2 – 2026 "Always On" 特選保險產品優易核保/簡易核保優惠(第二浪) 之特選受保人** **(詳情請參閱通告 A260715)**
優惠詳情	特選客戶於推廣期內以保單持有人身份成功遞交申請C.A.L.M. 保障計劃之基本計劃 (包括任何一款**指定危疾/意外/人壽/醫療保障**基本計劃)，**保單繕發後並且總首年年度化保費達3,500美元或以上** (首年年度化保費以保費折扣後計算)(「合資格新保單」)乃合資格客戶，可獲得以下其中一款獎賞:

推廣期	2026年7月1日 - 7月31日 新保單須於2026年 8月7日或之前繕發。	2026年7月1日 - 9月30日 新保單須於2026年 10月31日或之前繕發。

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<table>
<tr><td></td><td>
<table>
<tr><td>獎賞</td><td>「AIA Vitality x 托定咸熱刺足球同樂日」入場門票兩張
(包括1名成人及1名小童)
(約值1,300港元/澳門幣)

名額: 200名
門票名額先到先得，額滿即止。名額額滿後，合資格客戶將自動獲贈325,000 AIA友Point (約值1,300港元/澳門幣)。</td><td>325,000 AIA友Point
可於AIA+ 手機應用程式兌換心水商戶購物禮券
(約值1,300港元/澳門幣)</td></tr>
</table>
註:
• 每位合資格客戶只可獲享優惠一次
• 有關條款及細則, 請參閱附錄 1</td></tr>
<tr><td>獎賞派發</td><td>• AIA 將於 2026 年 8 月下旬向合資格客戶發送得獎電郵有關「AIA Vitality x 托定咸熱刺足球同樂日」入場門票登記報名詳情。
• 合資格客戶須提供有效的電郵地址以接收得獎通知。若合資格參加者的資料有錯漏/不正確而影響電郵得獎通知，AIA 概不補發。
• 門票名額共 200 名，先到先得，額滿即止。名額額滿後，合資格客戶將自動獲贈 325,000 AIA 友 Point。
• 「AIA Vitality x 托定咸熱刺足球同樂日」入場門票只適用於 2026 年 9 月 19 日（星期六）活動當天使用。
• 入場門票兩張包括 1 名成人及 1 名小童，小童年齡必須為 5-14 歲。
• 門票之使用受限於活動策劃機構規定的條款和細則，有關門票使用詳情，請參閱其條款及細則。
• 325,000 AIA 友 Point: 禮品將於 2026 年 11 月 30 日或之前直接發放予合資格新保單之保單持有人之 AIA+ 手機應用程式賬戶內。
• 財務策劃顧問須提醒客戶須向 AIA 提供正確電郵地址及手機號碼，及於 AIA+ 手機應用程式成功連結個人保單 (按此查閱個人保單或賬戶的連結步驟)，以作獎賞通知及派發安排；否則，客戶之優惠資格或將被取消。
• 於發放 AIA 友 Point 時，該保單必須仍然生效，否則客戶之優惠資格將被取消。</td></tr>
<tr><td>活動推廣</td><td>推廣電郵將於 2026 年 7 月起發送至特選客戶。</td></tr>
</table>

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特選客戶名單	詳見以下特選客戶名單： **<u>特選客戶組別 1 - 特選單一保單客戶</u>** • iEngage > CRM > 進階搜尋 > AIA 保單資料 > 推廣活動 • iPoS > > 進階搜尋 > AIA 保單資料 > 推廣活動 • AIA Smart > > > 進階搜尋 > AIA 保單資料 > 推廣活動 • Smart+ > 客戶及機遇 > 現有客戶推廣活動 名單名稱: • 2026 Activation 推廣活動 - 特選單一保單客戶名單 **<u>特選客戶組別 2 – 2026 "Always On" 特選保險產品優易核保/簡易核保優惠之特選受保人</u>** • iEngage > CRM > 進階搜尋 > AIA 保單資料 > 推廣活動 • iPoS > 推廣活動及銷售機遇 > 簡易核保/優易核保 • AIA Smart > > 推廣活動類別 > 簡易核保/優易核保 • Smart+ > 客戶及機遇 > 現有客戶推廣活動 名單名稱: • 特選危疾/醫療優易核保優惠 - 特選現有客戶名單 • 特選危疾/醫療簡易核保優惠 - 特選現有客戶名單 *由於系統更新需時，以上名單將暫時使用現有名稱，並會於稍後更新為「特選產品優易核保優惠 – 特選現有客戶名單」及「特選產品簡易核保優惠 – 特選現有客戶名單」

<u>其他注意事項：</u>

1. 財務策劃顧問須提醒客戶人壽保險保單屬長期的保險合約，其設計及宗旨為保障人的壽命，通常涉及較長年期。客戶應根據自身的保障需要和保費負擔能力投保適合的保險產品。
2. 財務策劃顧問不應以推廣優惠作客戶投保之誘因，及影響客戶作出知情的投保決定。財務策劃顧問向客戶推介產品前須進行財務需要分析，以評估客戶的需要及承擔能力。客戶須根據自己的需要及承擔能力以決定保費。
3. 香港及澳門財務策劃顧問只能於所屬營業牌照境內進行受規管活動。所有銷售活動及投保申請必須在香港及澳門境內進行。
4. 財務策劃顧問必須遵守"為抵港抵澳內地人士銷售保險業務的營運指引"及與抵港抵澳內地人士相關的工作指引。
5. 於接觸保單持有人前，請您必須檢查保單持有人是否已選擇拒收訊息。如是，請勿在獲取客戶明確同意前進行直接促銷(包括促銷推廣活動的優惠)。
6. 財務策劃顧問必須根據客戶實際需要而建議合適產品。如該產品及/或地區屬於須要完成財務需要分析，財務策劃顧問必須於進行產品推介或銷售前與客戶完成相關之財務需要分析。
7. 財務策劃顧問必須清楚理解產品特色，並在客戶查詢時提供正確之產品資訊，及與產品相關連的風險及主要不受保事項等。

推廣期有限，請把握推廣良機！

如有任何疑問，請電郵至客戶及市場策劃 (Customer and Marketing) AIAHK.CustomerExperience-ECM@aia.com

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Selected Customers successfully enroll C.A.L.M. health protection plans may enjoy "AIA Vitality x Tottenham Hotspur Football Fun Day" Tickets or 325,000 AIA Points

Campaign Period	• 1 July – 30 Sep 2026 (Both dates inclusive) ("Campaign Period) and the new policy must be applied and submitted within the Campaign Period (based on application date and submission date).
Selected Customers	**Selected Customers group 1 - Selected Single-policyholding Customer** **(Please refer to memo A260731 for details)** **Selected Customers group 2 – Selected insured customers under 2026 "Always On" Preferential Underwriting/ Simplified Underwriting Offer for Selected Insurance Products (Wave 2)** **(Please refer to memo A260715 for details)**
Offer Details	Selected Customers who successfully submit and apply for any C.A.L.M. health protection basic plans **(including any designated critical illness, accident, life and medical insurance basic plan)** , after policy issued with **an aggregate annualised premium of US$3,500 or above** for the first policy year as policyholders (after applying any premium discount) ("Eligible New Policy") will be regarded as Eligible Customers, and will receive any one of the below rewards:

Campaign Period	1 Jul 2026 – 31 Jul 2026 • The new policy must be issued on or before 7 Aug 2026.	1 Jul 2026 – 30 Sep 2026 • The new policy must be issued on or before 31 Oct 2026.
Rewards	**2 admission tickets to the "AIA Vitality x Tottenham Hotspur Football Fun Day"** **(For one adult and one child)** (valued at approximately HKD/MOP 1,300) Quota: 200 Tickets are first-come, first-served while stocks last; once the quota is fully taken up, eligible customers will automatically receive 325,000 AIA Points instead (approximately HKD / MOP 1,300).	**325,000 AIA Points** which allow them to redeem a variety of merchant gift vouchers valued at approximately HKD / MOP 1,300 on AIA+ mobile app.

Remarks:

- Each Eligible Customer is entitled to the offer once only.
- Please refer to Appendix 1 for the Terms & Conditions.

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Rewards Distribution	• AIA will send the prize notification email to the Eligible Customers in late Aug 2026, including the registration details for the "AIA Vitality x Tottenham Hotspur Football Fun Day" tickets. • Eligible Customers are required to have a valid email address for receipt of prize notification. In the event of misdelivery of email notifications due to inaccurate or incorrect participant information, AIA will not re-issue the email. • The ticket quota is limited to 200 and on a first-come, first-served basis while stocks last; once the quota is fully taken up, eligible customers will automatically receive AIA Points instead. • The tickets for the "AIA Vitality x Tottenham Hotspur Football Fun Day" are valid only for use on the event date, 19 Sep 2026 (Sat). • Each set of two tickets includes one adult and one child. The child must be aged between 5 and 14. • The use of the tickets is subject to the terms and conditions set by the event organizer. Please refer to the relevant terms and conditions for details. • 325,000 AIA Points: The Points will be sent to AIA+ mobile app account of the policyholder of the Eligible New Policy on or before 30 Nov 2026. • Financial planners should remind customers to provide the correct email address and mobile number to AIA, as well as linking individual policies in AIA+ mobile app (click here about the steps to link individual policies or accounts) for offer announcement and offer distribution purposes. Otherwise, their eligibility for the offer may be forfeited. • The Eligible New Policy must still be in force at the time of issuance of the AIA Points, otherwise the customer's eligibility for the offer will be forfeited.
Promotion	Promotional eDM will be sent to Selected customer from Jul 2026 onwards.
Selected Customer List	The Selected Customer List has been uploaded to the below portal: **Selected Customers group 1- Selected Single-policyholding Customer** • iEngage > CRM > Advanced Search > AIA Policy Information > Campaigns > • iPoS > Advanced Search > AIA Policy Information > Campaigns > • AIA Smart > > Advanced Search > AIA Policy Information > Campaigns > • Smart+ > CRM & Leads > Existing Customers Campaigns Campaign name: ➢ **2026 Activation Promotion – Selected Single-policy-holding Customer List** **Selected Customers group 2 – Selected insured customers under 2026 "Always On" Preferential Underwriting/ Simplified Underwriting Offer for Selected Insurance Products (Wave 2)** • iEngage > CRM > Advanced search > AIA policy information > Campaign • iPoS > Leads & Campaigns > SIO/Preferential • AIA Smart > > Campaign Type > SIO/Preferential • Smart+ > CRM & Leads > Existing Customers Campaigns Campaign name: ➢ **Preferential Underwriting Offer for Selected CI/ Medical - Selected Customer List**

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	➢ **Simplified Underwriting Offer for Selected CI/ Medical - Selected Customer List** *Due to system update lead time, the name of Selected Customer Lists will temporarily use existing names. They will be updated in later to "Preferential Underwriting Offer for Selected Insurance Products - Selected Customer List" and "Simplified Underwriting Offer for Selected Insurance Products - Selected Customer List" respectively.

Other Points to Note:

1. Financial planners should remind customers that life insurance policies are long-term contracts of insurance, designed and intended to be in force over multiple years of a person's life. Customers should apply suitable insurance products based on their own protection needs and affordability.
2. Financial planners should not use promotion offers as the incentive for attracting customers to apply for an insurance plan and should not be used to distract customers from making an informed decision on whether or not to purchase the product. Financial planners must conduct financial needs analysis to assess the customers' needs and affordability before making product recommendation. Customers should decide the premium based on their needs and affordability.
3. This campaign can only be promoted within Hong Kong and Macau territory according to the agent's relevant license. All solicitation activities and insurance application must be conducted in Hong Kong and Macau territory.
4. Please follow the "Operating Guidelines For Agents On Dealing Insurance Business With Applicants / Policyowner from MCV Business" and MCV related guidelines.
5. Before contacting the policyholder, please check whether the policyholder is on the opt-out list or not. If yes, please do not conduct direct marketing before obtaining explicit consent from customers (including the promotional activities).
6. Financial Planners must recommend product to customers based on the customer's actual need. If the product concerned and/or Territory requires the completion of Financial Needs Analysis, Financial Planners must complete such analysis with customers before product recommendation / solicitation.
7. Financial Planners must familiarize with the product features, and explain clearly the key product features, risks and exclusions to customers upon receipt of customers' enquiries.

Limited-time offers! Please seize the sales opportunity!

Should you have any queries, please email to Customer and Marketing at AIAHK.CustomerExperience-ECM@aia.com

Best regards,

Angela Yeung
Head of Customer Value Growth and Digital & Design Experience

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附錄 1: 2026 第 3 季特選保障計劃限時優惠 - 條款及細則

1. 此宣傳資料只載有一般資料，並不構成任何銷售建議及/或有關產品之推介。於投保保險產品之前，客戶須完成財務需要分析，並根據實際保障需要和負擔能力投保。所有此宣傳資料中的產品資料只供參考，並不包含保單的完整條款。有關產品特點、條款及細則、不保事項及主要產品風險之詳情，請參閱相關產品之產品簡介及保單契約。如欲在投保前參閱保險合約之樣本，您可向友邦保險（國際）有限公司 (「AIA」)索取。人壽保險保單屬長期的保險合約。如於早年退保，您所收取的金額可能大幅少於已繳的保費。
2. AIA 有權隨時更改此推廣的條款及細則而無須另行通知。各推廣優惠均只在推廣保險產品可以接受投保申請時有效。如對此推廣有任何爭議，AIA 保留最終決定權。
3. 此推廣只適用於此宣傳資料內註明的 AIA 特選現有客戶 (「特選客戶」) 。
4. 此推廣並不適用於在推廣期之前已遞交或已繕發，但其後於推廣期內撤回投保申請或取消保單，並再次投保指定推廣產品之客戶。
5. 此推廣並不適用於由其他保險產品轉換計劃至指定推廣產品之基本計劃或附加契約(如適用)。
6. 此宣傳資料只在香港及澳門發放。
7. 2026第3季特選健康保障計劃限時優惠（「優惠」）之推廣期為2026年7月1日至9月30日（包括首尾兩天）（「推廣期」）。
8. 特選客戶於推廣期內以保單持有人身份成功遞交申請任何特選保障計劃之基本計劃 (包括任何**指定危疾/ 意外 /人壽 /醫療保障** 基本計劃) （「新保單」），保單繕發後並且總首年年度化保費達 3,500 美元或以上乃「合資格客戶」，可獲得以下其中一款獎賞（「禮品」）：

推廣期	2026年7月1日 - 7月31日 新保單須於2026年 8月7日或之前繕發。	2026年7月1日 - 9月30日 新保單須於2026年 10月31日或之前繕發。
禮品	**「AIA Vitality x 托定咸熱刺足球同樂日」入場門票兩張**（「門票」） **(包括1名成人及1名小童)** (約值1,300港元/澳門幣) 名額: 200名 門票名額先到先得，額滿即止。名額額滿後，合資格客戶將自動獲贈325,000 AIA友Point (約值1,300港元/澳門幣)。	**325,000 AIA友Point** （「**AIA友Point**」） 合資格客戶可透過AIA+ 手機應用程式兌換約值1,300港元 / 澳門幣之商戶購物禮券

9. 新保單之首年年度化保費以基本計劃之保費金額計算，包括標準保費及因核保而需附加之額外保費(如有)在內，並以保費折扣後計算(非電子保費現金券之保費折扣) 。
10. 若以一次性繳付保費投保新保單之基本計劃，年度化保費的計算方式為一次性繳付保費的 10%。然而，若所投保之計劃可享其他推廣計劃之保費扣減，年度化保費的計算方式為：一次性繳付保費 X（100% - 保費扣減%）X10%。
11. 就「愛伴航」保險計劃 2 及「愛伴航–首護摯寶」保險計劃 2 而言，如投保時選擇一併繳付定期保費及額外保費，年度化保費的計算方式為:首年定期保費的 100% + 額外保費的 10%。然而，若所投保之計劃可享其他推 廣計劃之保費扣減，年度化保費的計算方式為：首年定期保費 X (100% - 保費扣減%) + [額外保費 X（100% - 保費扣減%）] X 10%。
12. 若新保單以美元以外的貨幣繕發，兌換率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元作計算。兌換率只作為計算客戶是否符合是次優惠之參加資格。澳門幣只適用於澳門繕發之保單。

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13. 優惠只適用於本單張所列的指定保障計劃(包括 AIA 健康系列及明珠系列，如適用)之基本計劃而並不適用於附加契約。請參閱附錄 2 之指定產品名單。
14. 每位合資格客戶於推廣期間只可獲贈其中一項禮品一次。
15. AIA 將於 2026 年 8 月下旬向合資格客戶發送得獎電郵有關門票登記報名詳情。如門票名額已額滿或合資格客戶沒有登記報名，合資格客戶將會獲得 AIA 友 Point。
16. 合資格客戶須提供有效的電郵地址以接收得獎通知。若合資格參加者的資料有錯漏/不正確而影響電郵得獎通知，AIA 概不補發。
17. 門票只適用於 2026 年 9 月 19 日（星期六）活動當天使用。
18. 門票包括 1 名成人及 1 名小童，小童年齡必須為 5-14 歲。
19. 門票之使用受限於活動策劃機構規定的條款和細則，有關門票使用詳情，請參閱其條款及細則。
20. AIA 有權隨時更改 AIA+ 手機應用程式內的禮券商戶選項而無須另行通知。
21. AIA友Point將於2026年11月30日或之前直接發放予合資格客戶之AIA+ 手機應用程式。於發放AIA友Point時，該新保單必須仍然生效，否則特選客戶享有優惠之資格將被取消。
22. AIA友Point之使用受限於條款和細則，有關詳情，請參閱AIA+ 手機應用程式內之有關條款及細則。
23. 禮品逾期無效及不能用以套換現金。於使用後即告作廢，如遺失將不會獲補發。
24. 優惠並不適用於由其他保險產品轉換計劃至優惠指定保險產品之基本計劃。
25. 優惠並不適用於在推廣期之前已遞交或已繕發但其後於推廣期內撤回投保申請或取消保單，並再次投保相同保險產品之客戶。
26. AIA有權隨時更改優惠的條款及細則而無須另行通知。優惠只在推廣保險產品可以接受投保申請時有效。如對優惠有任何爭議，AIA 保留最終決定權。

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Appendix 1: 2026 Q3 selected protection plans limited-time offer - Terms and Conditions

1. This promotional material contains general information only. It does not constitute an offer and/or recommendation of any insurance product. Customers must complete a Financial Needs Analysis before applying for any insurance product, and should apply for an insurance based on their actual protection needs and affordability. The product information in this memo is for reference only, and does not contain the full terms of the product. For details of the product features, terms and conditions, exclusions and key product risks, please refer to the relevant product brochure and policy contract of relevant products. In case you want to read a policy contract sample before making an application, you can obtain a copy from AIA International Limited ("AIA"). Life insurance policies are long-term contracts of insurance. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premium paid.
2. AIA reserves the right to change any terms and conditions of this promotion without advance notice. All promotional offers are valid only when the promoted insurance products are available for application. In the event of any disputes, AIA's decision shall be final and conclusive.
3. This promotion is applicable to selected customers ("Selected Customers") listed in this document.
4. This promotion is not applicable to the applicants who have submitted the applications before the relevant promotional period but withdrew those applications or cancelled policies issued during the promotional period and then re-apply for the same products.
5. This promotion is not applicable to plan change cases (basic plans or riders, if applicable) from other insurance plans to the insurance plans in this promotion.
6. This promotional material is for distribution in Hong Kong and Macau only.
7. The promotional period of 2026 Q3 Selected Health Protection Plans Limited-time Offer (the "Offer") is from 1 July 2026 to 30 September 2026, both dates inclusive, ("Promotional Period").
8. Selected Customers who successfully submit and apply for any selected protection basic plan (including any critical illness, accident, life and medical basic plan) ("New Policy"), after policy issued with an aggregated annualised premium of US$3,500 or above for the first policy year (after applying any premium discount) will be regarded as "Eligible Customers", who will receive any one of the below rewards ("Gift"):

Campaign Period	1 Jul 2026 – 31 Jul 2026 • The New Policy must be issued on or before 7 Aug 2026.	1 Jul 2026 – 30 Sep 2026 • The New Policy must be issued on or before 31 Oct 2026.
Gift	**2 admission tickets to the "AIA Vitality x Tottenham Hotspur Football Fun Day" ("Tickets")** **(For one adult and one child)** (valued at approximately HKD/MOP 1,300) Quota: 200 Tickets are first-come, first-served while stocks last; once the quota is fully taken up, Eligible Customers will automatically receive 325,000 AIA Points instead (approximately HKD / MOP 1,300).	**325,000 AIA Points ("AIA Point")** which allow them to redeem a variety of merchant gift vouchers valued at approximately HKD / MOP 1,300 on AIA+ mobile app.

9. The annualised premium under New Policy is calculated based on the total premium of basic plan(s) for one policy year, including the standard premium and any extra premium due to underwriting (if applicable), less any upfront premium discount (excluding ePremium Coupon related discount).
10. For basic plan under New Policy with single premium payment, the annualised premium is calculated as 10% of the single premium payment. However, If the applied plan is eligible for premium discount of prevailing offer at the same time, the annualised premium will be calculated as follows: single premium payment x (100% - premium discount %) x 10%.
11. For "On Your Side Insurance Plan 2" and "On Your Side Insurance Plan 2 – First Gift", in the event of payment of regular premium together with top-up premium at the time of application, the annualised premium is calculated as: first-year regular premium × 100% + top-up premium × 10%. However, if the applied plan is eligible for premium discount of prevailing offer at the same time, the annualised premium will be calculated as : first-year regular premium x (100% - premium discount %) + [top-up premium x (100% - premium discount %)] x 10%.

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12. If the New Policy is issued in a currency other than USD, the annualised premium will be calculated at the following exchange rates: 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD. This exchange rate applies only for the calculation of customers' eligibility for the Offer. MOP is available only to policies issued in Macau.
13. The Offer is only applicable to the new basic plans of the designated insurance plans listed in this leaflet (including the AIA Vitality Series and Pearl Series, if applicable) and does not apply to any riders. Please refer to the list of designated products set out in Appendix 2.
14. Each Eligible Customer can receive one of the Gifts once during the Promotional Period.
15. AIA will send the prize notification email to the Eligible Customers in late August 2026, including the registration details for the Tickets. If the quota is full or an Eligible Customer fails to register, the Eligible Customer will receive the AIA Points.
16. Eligible Customers are required to have a valid email address for receipt of prize notification. In the event of misdelivery of email notifications due to inaccurate or incorrect participant information, AIA will not re-issue the email.
17. The Tickets are valid only for use on the event date, 19 September 2026 (Saturday).
18. Each set of the Tickets includes one adult and one child. The child must be aged between 5 and 14.
19. The use of the Tickets is subject to the terms and conditions set by the event organizer. Please refer to the relevant terms and conditions for details.
20. AIA reserves the right to change voucher merchant options on AIA+ mobile app without advance notices.
21. AIA Points will be sent to the AIA+ mobile app account of the Eligible Customers on or before 30 November 2026. The Eligible New Policy must still be in force at the time of issuance of the AIA Points, otherwise the Selected Customer's eligibility for the Offer will be forfeited.
22. The use of the AIA Points are subject to terms and conditions. For details, please refer to the relevant terms and conditions on AIA+ mobile app.
23. The Gift shall be invalid after the expiry date and is not exchangeable for cash. It will become void once used. No replacements will be issued if lost.
24. The Offer is not applicable to those plan change cases (basic plans) from other insurance plans to the selected insurance plans in the Offer.
25. The Offer is not applicable to the customers who have submitted the applications before the Promotional Period but withdraw the applications or cancel the policies issued during the Promotional Period and then re-apply for the same plans.
26. AIA reserves the right to change any terms and conditions of the Offer without advance notices. The Offer is valid only when the promoted insurance products are available for application. In the event of any disputes, AIA's decision shall be final and conclusive.

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附錄 2 / Appendix 2:

危疾保障 **Critical Illness Protection**	i. 「愛伴航」保險計劃 2 /「愛伴航 — 首護摯寶」保險計劃 2 ii. 「簡緻•愛伴航」保險計劃 iii. 「自在自選」危疾保 iv. 「守康易危疾保」 v. 「簡護危疾保」 vi. 「簡護危疾明珠保」 vii. 「多重智倍保」* viii. 「智護癌症保」 ix. 「泰然安心保 2」* x. 「多重安心保 2」* xi. 「進泰安心保 2」* xii. 「摯愛妳」保障計劃 xiii. 「進添」計劃 - 癌症保障 xiv. 「進添明珠」計劃 – 癌症保障 xv. 「進升危疾保障計劃」	i. On Your Side Insurance Plan 2 / On Your Side Insurance Plan 2 – First Gift ii. Essence – On Your Side Insurance Plan iii. AIA Assemble iv. EasyGuard Care Essence v. Simple Care Essence vi. Simple Care Essence Pearl vii. Smart Elite Ultra* viii. Cancer Care Essence ix. Executive Care Pro 2* x. Multiple Care Pro 2* xi. Prime Care Pro 2* xii. Lady Care Pro xiii. Level-Up Protect Cancer Plan xiv. Level-Up Protect Pearl Cancer Plan xv. Super HealthGuard Pro
意外保障 **Accident Protection**	i. 「自選人身意外保險 3」 ii. 「銀意保」 iii. 「添意保」 iv. 「常伴您」保費退還意外升級保障 v. 「競跑保」* vi. 「意安心」 vii. 「意安心升級保障」 viii. 「盛年意家保」 ix. 「童年意家保」 x. 「豐年意家保」	i. PAC Select 3 ii. Silvery Protect iii. Xtra Protect iv. Here For You Refundable Accident Plus v. Runner Guard* vi. Secure First vii. Secure First Plus viii. Super Adults Shield ix. Super Kids Shield x. Super Seniors Shield
人壽 **Life**	i. 「活然人生」保險計劃 ii. 「充裕未來」計劃 2（特級保障）* iii. 「樂怡人生」保障計劃 /「樂怡人生」保障計劃 (週年紅利)* iv. 「裕滿人生」保障計劃 2 v. 「守康易定期壽險計劃」 vi. 「摯誠定期壽險計劃」 vii. 「有投必保」儲蓄壽險計劃* viii. 「分期支取儲蓄終身壽險連額外保障計劃」 ix. 「財富恆裕 2」壽險計劃 x. 「財富相傳 5」壽險計劃 xi. 「財富雋永 2」壽險計劃 xii. 「摯誠定期壽險計劃」	i. ProsperLife Insurance Plan ii. Bonus Power Plan 2 (Enhanced Protection)* iii. Serene Life / Serene Life (Annual Dividends)* iv. Admire Life 2 v. EasyGuard Term Life Plan vi. Wisdom Term Life Plan vii. Guaranteed Issue Whole Life Plan* viii. Life Endowment Special AP ix. Wealth Elite 2 x. Wealth Preserver 5 xi. Wealth Ultima 2 xii. Wisdom Term Life Plan
醫療保障 **Medical Protection**	i. AIA 自願醫保睿選計劃* ii. AIA 自願醫保尊耀計劃* iii. AIA 自願醫保靈活計劃* iv. AIA 自願醫保標準計劃* v. 極臻 • 至尊醫療計劃 / 極臻 • 至尊醫療計劃 – 首護摯寶 vi. 「至尊醫療計劃 5」/「至尊醫療計劃(環球)5」	i. AIA Voluntary Health Insurance SelectWise Scheme* ii. AIA Voluntary Health Insurance Privilege Ultra Scheme* iii. AIA Voluntary Health Insurance Flexi Scheme* iv. AIA Voluntary Health Insurance Standard Scheme*

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	vii. 「至尊明珠醫療計劃 5」/「至尊明珠醫療計劃(環球)5」 viii. 「癌症全方位保障 3」 ix. 「癌症全方位明珠保障 3」 x. 「大灣醫薈通」門診計劃 xi. 特級「健康之寶」醫療保障計劃 2 xii. 「全程守護健康保」 xiii. 「都市三保」醫療危疾保障計劃 xiv. 「都市三保明珠」醫療危疾保障計劃 xv. 「AIA 唯一摯保 – 癌症及嚴重傳染病保障」 xvi. 「AIA 唯一摯保 – 全面保障」 xvii. 「AIA 唯一摯保明珠 – 癌症及嚴重傳染病保障」 xviii. 「AIA 唯一摯保明珠 – 全面保障」 xix. 「尊耀」醫療計劃^ xx. 「尊耀明珠」醫療計劃 xxi. 「睿選」醫療計劃^ xxii. 「睿選明珠」醫療計劃	v. OptimaCEO Medical Plan / OptimaCEO Medical Plan – First Gift vi. CEO Medical Plan 5 / CEO Medical Plan (Worldwide) 5 vii. CEO Pearl Medical Plan 5 / CEO Pearl Medical Plan (Worldwide) 5 viii. Cancer Guardian 3 ix. Cancer Guardian Pearl 3 x. GBA Health Connect Outpatient Plan xi. Super Good Health Medical Plan 2 xii. Health Journey Guardian xiii. Metro-Trio Medical & Critical Illness Protection Plan xiv. Metro-Trio Pearl Medical & Critical Illness Protection Plan xv. AIA One Absolute – Cancer & Serious Infectious Disease Protection xvi. AIA One Absolute Pearl– Full Protection xvii. AIA One Absolute Pearl – Cancer & Serious Infectious Disease Protection xviii. AIA One Absolute – Full Protection xix. Privilege Ultra Medical Plan^ xx. Privilege Ultra Pearl Medical Plan xxi. SelectWise Medical Plan^ xxii. SelectWise Pearl Medical Plan

*只適用於香港客戶 / Applicable to customers in Hong Kong only
^只適用於澳門客戶 / Applicable to customers in Macau only

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