友邦香港
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AIA Hong Kong
12/F, AIA Tower
183 Electric Road
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Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong)	From:	Victor Man
Copy:	Mr. Alger Fung / Ms. Amelie Shen / Ms. Amy Chan / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Agency Executives / IVS Executives	Dept:	Corporate Solutions
Date:	09 April 2026	Total pages:	4
Subject:	(A260448) **2026 Q2 AIA 強積金（個人賬戶）獎賞** **2026 Q2 AIA MPF (Personal Account) Rewards**		

AIA 強積金（個人賬戶）獎賞停不了！為協助營業同事在積金新時代搶先在市場上贏得先機，企業業務現推出**2026 Q2 AIA 強積金（個人賬戶）獎賞**！立即把握機會，贏取豐厚獎賞！詳情如下：

獎賞 1：「開戶」奪金四月天

競賽資格	所有持有強積金附屬中介人牌照的營業同事
競賽日期	**2026 年 4 月 1 日至 4 月 30 日**
合資格業務	「休悠樂」個人賬戶計劃（「休悠樂」）
獲獎資格及獎賞	於競賽期內，**首 100 名成功完成最多合資格退休金個人個案[1]開戶**，並於 2026 年 5 月 31 日或之前完成及遞交「強積金客戶聲明及同意書」之營業同事，即可瓜分**HK$280,000 彩池**！每宗個案可獲 1 次分紅機會並根據營業同事所得之分紅機會按比例分發獎賞。 **開戶愈多，獲得分紅比例愈高！**
注意事項	**在「積金易」平台上進行開戶，需要在過程中輸入營業同事資料，以及到達以下頁面方為成功。** 

備註：

1. 合資格強積金個人賬戶個案（UID）只計算於競賽期內成功完成開戶，並於 2026 年 5 月 31 日或之前完成及遞交「強積金客戶聲明及同意書」之個案。
2. 如個案數目相同，則按於 2026 年 4 月 1 日至 5 月 31 日期間「個人帳戶總資產轉移金額」作出排名。

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獎賞 2：「積」金倍數大激賞

競賽資格	所有持有強積金附屬中介人牌照的營業同事
競賽日期	2026 年 4 月 1 日至 6 月 30 日
合資格業務	「休悠樂」個人賬戶計劃（「休悠樂」）
獲獎資格及獎賞	於競賽期內，只要**成功完成指定合資格個案[1-4]數目**（詳情見下表），將可獲得相應現金賞。

個案數目	現金獎賞 (上限為HK$18,888)
3 - 5.5	HK$888
6 -11.5	HK$1,888
12	HK$4,888
12 宗以上	每宗額外HK$500現金賞

!!額外獎金加乘獎賞!!

完成指定合資格個案[1-4]數目並符合以下條件，**則可獲得額外獎金加乘獎賞**：

	加乘獎賞合資格個案
條件	1) 於 2026 年 3 月 31 日或之前已為 AIA 人壽保單之持有人
	2) 於 2026 年 3 月 31 日當天並未持有「休悠樂」個人賬戶計劃

加乘獎賞合資格個案數目	獎金倍數
5 – 9.5	1.2
10 或以上	1.5

最多可享 HK$28,332 現金獎賞

例子

完成個案	現金獎賞	加乘獎賞合資格個案數目	獎金加乘	總現金獎賞（現金獎賞 x 獎金加乘）
5	HK$888	3	-	**HK$888**
5	HK$888	5	1.2	**HK$1065.6**
8	HK$1,888	9	1.2	**HK$2265.6**
12	HK$4,888	10	1.5	**HK$7332**
20	HK$8,888	8	1.2	**HK$10665.6**
40	HK$18,888（最高上限）	15	1.5	**HK$28,332**

備註：

1. 合資格強積金個人賬戶個案（UID）只計算於競賽期內成功完成開戶，並於 2026 年 7 月 31 日或之前完成及遞交「強積金客戶聲明及同意書」之個案。
2. 合資格強積金個人個案（Unique Identification - UID）只計算每宗於推廣期內成功遞交之 P(P) / P(M) / P(C) 的表格申請至「積金易」平台，由其他受託人轉移新強積金資產至 AIA 企業業務部（CS）的「休悠樂」個人賬戶計劃（MPFPA），並須於 2026 年 7 月 31 日或之前由 CS 完成該資產轉移。
3. 如合資格強積金個人賬戶個案（UID）已於「2026 AIA 強積金（個人賬戶）獎賞： 開戶撈起 風生水起」（通告 A2601108）計算在內，該個案仍可將計入本次獎賞。
4. 如合資格強積金個人賬戶個案（UID）已於「強積金個人個案「雙重跨年」現金賞」（通告 A251230）計算在內，該個案將不會再計入本次獎賞。

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一般規則及要求：

1. 營業同事於從事強積金銷售及推廣活動，以及為有關強積金計劃提供意見時，必須正確地為客戶填選最新之相關申請表格，以獲得客戶以書面及明示同意該註冊強積金中介人將就有關個案所獲得之金錢利益及 / 或非金錢利益。詳情請參閱通告 A240263。
2. 於競賽期內，以同一香港身份證號碼（UID）登記之賬戶，只計算為一宗強積金個人賬戶個案。
3. 如果合資格個案屬共同個案（即個案由 2 名營業同事共同完成），每名營業同事將獲計算 0.5 宗個案。且個案不會以四捨五入方式計算。獎賞將按比例平均分配。
4. 得獎營業同事必需於發放獎賞期間仍與公司維持有效合約關係，方能獲獎。
5. 不包括成員離職後被自動轉為「保留賬戶」之個人賬戶。
6. AIA 保留就調整後之得獎結果及就任何違規銷售行為追討已發放獎賞之權利。
7. AIA 保留隨時修改本競賽規則或獎賞之權利，恕不另行通知。
8. 如有任何爭議，AIA 保留最終決定權。

如有任何查詢，歡迎與負責 貴區之企業業務營業拓展部同事聯絡。

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AIA MPF (Personal Account) rewards never stop! To assist Financial Planners in seizing early opportunities in the new eMPF era, Corporate Solutions is now launching 2026 Q2 AIA MPF (Personal Account) Rewards! Seize the opportunity now to win generous rewards! Details are as follows:

Reward 1: "Account Opening" Golden April

Eligibility	All MPF Licensed Financial Planners
Challenge Period	1 – 30 April 2026
Qualifying Business	AIA MPF Personal Account ("MPFPA")
Qualifying Criteria and Rewards	During the Challenge Period, the top 100 Financial Planners who successfully complete of the account opening of eligible Personal Account Case[1] with completing and submitting "MPF Customer Declaration and Consent Form" on or before 31 May 2026 will share a HK$280,000 Jackpot ! Each case earns one share of the bonus, and the reward will be distributed proportionally based on the total number of shares earned by each Financial Planners. **The more opening accounts, the more bonus proportion you get!**
Important Notes	For account opening on eMPF platform, details of Financial Planner must be input with the screen below in order to be a successful one. 

Remarks:

1. Qualified Personal Account Cases (UID) will be counted if accounts are successfully opened during the Challenge Period with completing and submitting "MPF Customer Declaration and Consent Form" on or before 31 May 2026
2. In case the case number is the same, the ranking will be based on the total amount of assets taken over (ATO) of Personal Accounts recorded between 1 April and 31 May 2026.

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Reward 2: MPF Multiplier Mega Reward

Eligibility	All MPF Licensed Financial Planners
Challenge Period	1 April – 30 June 2026
Qualifying Business	AIA MPF Personal Account ("MPFPA")
Qualifying Criteria and Rewards	During the Challenge Period, **successfully complete the specified number of qualifying cases**[1-4] as shown in the table below to receive the corresponding cash reward.

Case Settled	Cash Reward (Up to HK$18,888)
3 - 5.5	HK$888
6 -11.5	HK$1,888
12	HK$4,888
12 or above	Additional HK$500 Cash Reward per Case

!! Extra Bonus Multiplier Reward!!

You will be eligible for the **Extra Bonus Multiplier** by reaching specified number of qualifying cases[1-4] and meeting the following criteria:

	Qualifying Cases for Multiplier Reward
Criteria	1) An existing AIA Life Insurance policyholder on or before 31 March 2026
	2) NOT holding a AIA MPF Personal Account ("MPFPA") on 31 March 2026

No. of Qualifying Cases for Multiplier Reward	Bonus Multiplier
5 – 9.5	1.2
10 or above	1.5

Enjoy up to HK$28,332 cash rewards

Example

Case Settled	Cash Reward	No. of Qualifying Cases for Multiplier Reward	Bonus Multiplier	**Total Cash Reward (Cash Rewards x Bonus Multiplier)**
5	HK$888	3	-	**HK$888**
5	HK$888	5	1.2	**HK$1065.6**
8	HK$1,888	9	1.2	**HK$2265.6**
12	HK$4,888	10	1.5	**HK$7332**
20	HK$8,888	8	1.2	**HK$10665.6**
40	HK$18,888 (Max Cap)	15	1.5	**HK$28,332**

Remarks:

1. Qualified Personal Account Cases (UID) will be counted if accounts are successfully opened during the Challenge Period with completing and submitting "MPF Customer Declaration and Consent Form" on or before 31 July 2026.
2. Qualified MPF Retail Cases (Unique Identification – UID) will be counted for each MPF Personal Account case with completed P(P) / P(M) / P(C) form is submitted to eMPF Platform within the Promotion Period, with Asset Taken Over ("ATO") from external trustees to AIA MPF Personal Account ("MPFPA") and successfully settled by AIA Corporate Solutions on or before 31 July 2026.
3. If Qualified Personal Account Cases (UID) have been counted under the 2026 AIA MPF (Personal Account) Rewards: One Million Jackpot X Rolex Watches Giveaway (Memo A2601108), the UID will still be eligible to be counted for this Challenge.
4. If Qualified Personal Account Cases (UID) have been counted under the "MPF PA Cases "Dual-Year" Cash Bonus" (Memo A251230), the UID will not be counted in this Challenge.

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General Rules and Requirements:

1. When Financial Planners are conducting MPF sales and marketing activities and giving advice in relation to MPF schemes, you must correctly complete the latest relevant application forms for your customers in order to obtain their written and express consent to the monetary and/or non-monetary benefits to be received by the registered MPF intermediary in respect of the relevant cases. For details, please refer to memo A240263.
2. During the Challenge Period, only one Personal Account Case will be counted for each HKID number (UID) registered.
3. If the qualifying case is jointly closed by 2 producers, 0.5 case will be counted for each producer. Case count calculation will not be rounded-up. The cash bonus will be evenly shared in proportion.
4. The qualifier must be in-force with AIA at the time of reward distribution in order to enjoy the rewards.
5. Excluding the Personal Accounts that are automatically converted to "Preserved Accounts" upon cessation of employment.
6. AIA reserves the right to retract the rewards awarded in respect of the adjusted results of final sales report and for any sales violations.
7. AIA reserves the right to amend the rules or rewards of these contests at any time without prior notice.
8. In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated CSBD Agency Executives.

Victor Man
Head of CS Business Development
Agency Distribution, Corporate Solutions

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