AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
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T: (852) 2881 3333
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Attn	:	All EDD & Honourable Advisors/ EDDs/ PSDDs/ SDDs/ DDs/ MICs/ Agency Leaders/ Financial Planners (Hong Kong and Macau)	Dept	:	Agency Marketing & Engagement
Co/Dept	:	Mr. Alger Fung/ Mr. Louie Ho/ Ms. Amy Chan / All Department Heads/ ABDD Executives	Total page	:	5
Date	:	1 April 2026			
Subject	:	**(A260436)**	**[6 月 1 日更新] 2026 開門紅限額優惠 – 第二季加推** **[Jun 1 Update] 2026 Opening Boost Limited Offer – Q2 Push**		

為延續 2026 開門紅限額優惠的良好反應，與有關部門協商後，現通知大家第二季繼續推出此**優惠安排**，希望大家把握機會藉此尋找潛在客戶，為今年打穩根基，向您的全年目標進發！名額有限，額滿即止。

6 月1 日更新：

由於反應熱烈，有關的一次性繳付保費保單限額優惠將延長至6月30日，並適用於公司**最新推出產品--財富盈活儲蓄保險計劃**的一次性繳付保費保單。

注意：開門紅限額優惠申請者並不保證必定能夠享有相關優惠，有關優惠只供內部傳閱、切勿對外公開。

Beyond No.1 全心為客 堅守使命

詳情請參閱下文。
For details, please refer to the information below.

Agency Marketing & Engagement

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2026 開門紅限額優惠 - 第二季加推 (此優惠)

參與資格

所有財務策劃顧問及營業單位主管

推廣期

2026年4月1 日至2026年6月30日 (包括首尾兩天)

優惠申請表格

按此→ 申請表格

申請表格已於4月1日 開放。有關申請限額優惠詳情，請參閱**優惠**申請表格上之條款及細則。如有疑問，請與您的營業拓展夥伴(ABP)聯絡。

6月1日更新：

於推廣期內成功申請並在2026年6月30日或以前成功繕發的保單，將直接獲得優惠，不受額度限制。(唯需要滿足所有其他優惠條款)

推廣活動詳情

保費折扣限額優惠合資格保險計劃：

- 「盈御多元貨幣計劃 3」(一次性繳付保費 Single Pay)
- 環宇盈活儲蓄保險計劃 (一次性繳付保費 Single Pay)
- (新增) 財富盈活儲蓄保險計劃 (一次性繳付保費 Single Pay)

基本計劃(一次性繳付保費) 保費金額 (美元)	**限額優惠 保費折扣** (只適用於「盈御多元貨幣計劃 3」及 環宇盈活儲蓄保險計劃)	**(新增) 限額優惠 保費折扣** (只適用於 財富盈活儲蓄保險計劃)
少於300,000	不適用	不適用
300,000起 – 少於500,000	4.5%	不適用
500,000起 – 少於6,000,000		4.5%
600,000起 – 少於1,000,000	5.5%	5.5%
1,000,000起 – 少於2,000,000	6.5%	6.5%
2,000,000起 – 少於3,500,000	7.5%	7.5%
3,500,000 或以上	8.5%	8.5%

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註：

1. 此限額優惠只適用於上列指定合資格保險計劃，而該計劃須於推廣期內成功申請及遞交(根據申請日期) 並於 2026 年 8 月 31 日或之前繕發。優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用) 。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。
2. 此限額優惠受名額限制，額滿即止。有關申請方法，安排及銷售財務策劃顧問須注意的優惠條款，請參閱相關優惠申請表格。
3. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2026 年 6 月 1 日發出之通告 A260609。
4. AIA 保留更改此限額優惠安排條款及細則的權利，恕不另行通知。如對本限額優惠有任何爭議，AIA 保留最終決定權。

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2026 Opening Boost Limited Offer – Q2 Push (this offer)

Eligibility
All financial planners and agency leaders

Promotion Period
1 April 2026 – 30 June 2026 (Both days inclusive)

Application Form
Click here → Forms
Application form is opened on 1 Apr. For application details, please refer to the terms and conditions on the application form. For enquiry, please contact your Agency Business Partner (ABP).

1 June update:
The promotion offer will be directly applied to policies submitted during the promotion period and delivered on or before 30 June 2026, and will not be bound by the quota. (Subject to all other terms and conditions)

Promotion Details

Premium Discount Offer Quota Offer

Eligible policy:

- Global Power Multi-Currency Plan 3 (One-time premium payment)
- GlobalFlexi Savings Insurance Plan (One-time premium payment)
- (New) Wealth Flexi Savings Insurance Plan (One-time premium payment)

Basic Plan (one-time premium payment) Premium Amount (USD)	Quota Offer – Premium Discount Offer (Applicable to Global Power Multi-Currency Plan 3 & GlobalFlexi Savings Insurance Plan)	(New) Quota Offer – Premium Discount Offer (Applicable to Wealth Flexi Savings Insurance Plan)
Less than 300,000	Not applicable	Not applicable
300,000 to less than 500,000	4.5%	Not applicable
500,000 to less than 600,000		4.5%
600,000 to less than 1,000,000	5.5%	5.5%
1,000,000 to less than 2,000,000	6.5%	6.5%
2,000,000 to less than 3,500,000	7.5%	7.5%
3,500,000 or above	8.5%	8.5%

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Remark:

1. This quota offer will only be applicable to the abovementioned eligible policy, and the policy is applied and submitted during the promotion period (according to the application date); and issued on or before 31 August 2026. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota. For details on application and arrangements, please refer to the above application form.
3. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A260601 issued on 1 June 2026.
4. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

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