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Memo

AAttn	:	EDDAs / EDDs / PSDDs / SDDs / DDs / MICs / Selected Financial Planners (Hong Kong Only)	From	:	Donna Cheung
Copy	:	Mr. Alger Fung / Ms. Amy Chan / All Department Heads / ABDD Executives	Dept	:	Premier MDRT Development Department
Date	:	1 April 2026	Total Page	:	4 pages

Subject : **(A260401) 友邦峻宇尊尚財富中心 – 2026年十一國慶煙花匯演及區域活動**
AIA Alta Prestige Wealth Centre – 2026 National Day Fireworks Display & District Event [只限香港區域總監及特選財務策劃顧問]

友邦峻宇尊尚財富中心自2023年開幕以來，一直深受各位區域總監及特選財務策劃顧問歡迎，並為公司高淨值客戶一站式提供多個專業範疇服務。2026年2月喬遷至友邦金融中心，以全新面貌示人。

為鼓勵各位已獲得中心預約配額的香港區域總監及合資格財務策劃顧問把握2026年高淨值客戶的銷售機會，公司推出《**友邦峻宇尊尚財富中心 – 2026年十一國慶煙花匯演及區域活動**》。

2026年4月至7月競賽統計期間，香港區域總監及合資格財務策劃顧問使用友邦峻宇尊尚財富中心會客室會見客戶，並即場遞交年度化保費 (ANP) 新保單。

區域於競賽期間累計中心遞交及繕發新保單年度化保費(ANP)排名最高的區域(不少於US$1,200,000)，即可獲得2026 年10月1日(星期四) 晚上6時至9時使用權，於友邦峻宇尊尚財富中心舉行區域活動，與同事及客戶一起飽覽維港美景，欣賞煙花匯演，費用全免。

於競賽期間，區域業績排名第2名及第3名，可獲自由選擇1天指定時段*，於中心舉行區域活動使用權，與同事或客戶一起飽覽維港美景，費用全免。
*註: 排名結果公佈後，友邦峻宇尊尚財富中心會與獲獎區域聯絡，再作安排。

把握這個難得機會！有關獎賞詳情請參閱下文。

如有任何疑問，請聯絡電郵至 aia_wm_ctr@aia.com 查詢。

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We are glad to announce AIA Alta Prestige Wealth Centre will be relocated to AIA Central with a new image in February 2026.

We are pleased to launch “AIA Alta Prestige Wealth Centre – 2026 National Day Fireworks Display & District Event”.

Starting from 1 April to 31 July 2026, Hong Kong DDs and selected Financial Planners with AIA Alta Prestige Wealth Centre Booking Quota who meet HNW customers at “AIA Alta Prestige Wealth Centre” meeting room AND onsite submit a new policy application with ANP.

District with the highest ANP produced during the contest period (not less than ANP US$1,200,000) will be rewarded a chance to use from 18:00 to 21:00 on 1 October 2026. District members and HNW customers can enjoy the beautiful view of Victoria Harbour and watch the fireworks at the centre without charge.

Districts as the 1st runner-up and 2nd runner-up with ANP production during the contest period (not less than ANP US$1,200,000) will be rewarded a chance to use Centre on selective day and section* with Centre confirmation. District members and HNW customers can enjoy the beautiful view of Victoria Harbour at the centre without charge.
*Remarks: AIA Alta Prestige Wealth Centre will contact the qualified districts for further arrangement,

Please refer to the captioned memo for contest details and reach out to aia_wm_ctr@aia.com for further enquiry.

Best Regards,

Donna Cheung
Premier MDRT Development Department
DC/kl/cc

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Memo

友邦峻宇尊尚財富中心 – 2026 年十一國慶煙花匯演及區域活動
[只限香港區域總監及特選財務策劃顧問]

日期：
2026 年 4 月 1 日至 7 月 31 日

資格：
已獲「友邦峻宇尊尚財富中心」預約配額的香港區域總監 及 合資格財務策劃顧問

要求及獎賞：

要求	區域業績排名		獎賞
使用友邦峻宇尊尚財富中心會客室 會見客戶 及 即場遞交年度化保費 (ANP)的新保單	競賽期間於中心遞交及繕發 新保單年度化保費 (ANP)** 排名最高的區域 (區域 ANP 不少於 US$1,200,000)	第 1 名	2026 年 10 月 1 日 (星期四) 晚上 6 時至 9 時 中心區域活動使用權
		第 2 名 及 第 3 名	自由選擇 1 天 指定時段 中心區域活動使用權

****年度化保費只計算競賽期間於友邦峻宇尊尚財富中心遞交之新保單，並必須在 2026 年 7 月底或之前繕發。**

備註：

I. 為提供最佳服務質素，中心只接待已提前預約之財務策劃顧問及高淨值客戶，恕不接受即日預約或Walk-in。可透過 iEngage，登入 iBS辦理預約，預約只供會客之用。成功預約後，財務策劃顧問將收到 iEngage 及電郵確認通知。電郵附有預約當日供現場登記之QR Code。
II. 所有新生意必須於競賽期內於友邦峻宇尊尚財富中心透過指定電子平台遞交，其保單才獲計算。
III. 如營業同事於競賽期之前已遞交保單/保單已獲繕發，但於競賽期內撤回投保申請/取消保單，並再次投保同一受保人之相同產品計劃，其保單將不獲計算。
IV. 所有獎賞視乎供應而定，不可退換或轉換成以現金發放，安排均以AIA最終安排為準。
V. 未經公司批准或同意，營業同事不能基於任何目的於社群媒體轉售、贈送獎賞或就獎賞舉行抽獎。
VI. 若遇惡劣天氣或颱風等情況，活動將依香港旅遊發展局公告為準。
VII. 由於國慶煙花匯演乃政府主辦，本中心無相關控制權，若活動最後沒有舉行，本中心不會負責。

一般規則：

1. 所有獲獎的區域總監/ 財務策劃顧問必須於獎賞發放時仍與AIA持有效合約。
2. 所有由現有保單轉換/ 退保後同一受保人之保單將不獲計算。
3. 若兩位或以上之營業單位主管/ 財務策劃顧問共同完成 1 張保單，將平均計算予各人。
4. 有關獎品安排將會在最終競賽結果公布中確定。
5. AIA保留隨時修改競賽規則或獎賞之權利，恕不另行通知。
6. 如有任何異議，以AIA最後決定為準。

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AIA Alta Prestige Wealth Centre – 2026 National Day Fireworks Display & District Event
[For Hong Kong DDs and Selected FPs Only]

Period:
1 April to 31 July 2026

Eligibility:
Hong Kong District Directors and Eligible Financial Planners with "AIA Alta Prestige Wealth Centre" Booking Quota

Requirements & Awards:

Requirements	Ranking (District Production)		Reward
• Meet with customer at "AIA Alta Prestige Wealth Centre" meeting room & • Onsite submit a new policy application with ANP	District with the highest ANP** produced during the contest period (not less than ANP US$1,200,000)	Top 1	Centre Usage from 6PM to 9PM on 1 October 2026
		Top 2 & Top 3	Centre Usage on selective day and section with Centre confirmation

** ANP from policies submitted in AIA Alta Prestige Wealth Centre within contest period and delivered on or before end of July 2026.

Remarks:

I. To ensure best quality of service is provided, only prior reserved bookings will be served. No same day booking nor walk-in booking is allowed. Logon to iBS via iEngage for making a booking to meet with customer. Upon successful booking, financial planal will receive an iEngage and email confirmation. A QR code for check-in will be attached in the confirmation email.
II. Only new business submitted at AIA Alta Prestige Wealth Centre via designated digital platforms within the contest period will be counted.
III. Producers who have submitted policies / policies issued before the contest period but withdraw the captioned policy applications / cancel the captioned issued policies during the contest period and then reapply for the same products for the same insured, the corresponding case will not be counted.
IV. All prizes are subject to availability and non-returnable/ non-exchangeable; it is subject to AIA's final decision.
V. Prize resale, giveaway or lucky draws via social media for any purpose are prohibited without approval or consent of AIA.
VI. If any poor weather conditions or typhoons, event will be canceled according to Hong Kong Tourism Board's public announcement.
VII. The National Day Fireworks Display is sponsored by the government. If the event is not held, Centre will not be responsible.

General Rules and Regulations:

1. District Director / Financial Planner must hold valid contracts with AIA at the time the awards are paid out / redeemed.
2. Cases changed / lapsed from existing policies of the same insured will not be counted.
3. Joint policies will be shared evenly among the co-producers.
4. Prize arrangement will be confirmed when results released.
5. AIA reserves the right to amend any of the rules of this scheme or offer alternative gifts at any time without prior notice.
6. In the event of dispute, AIA's decision is final and conclusive.

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