AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

只供內部傳閱

Attn	:	All EDD & Honourable Advisors/ EDDs/ PSDDs/ SDDs/ DDs/ MICs/ Agency Leaders/ Financial Planners (Hong Kong and Macau)	Dept	:	Agency Marketing & Engagement
Co/Dept	:	Mr. Alger Fung/ Mr. Louie Ho/ Ms. Amy Chan / All Department Heads/ ABDD Executives	Total page	:	6
Date	:	29 January 2026			
Subject	:	**(A260215)**	**[2 月 26 日更新] 2026 開門紅限額優惠 [Update on 26 Feb] 2026 Opening Boost Limited Offer**		

迎接嶄新的 2026 年，與有關部門協商後，現通知大家有以下最新**限額優惠**安排，希望大家把握機會藉此尋找潛在客戶，為新一年打響頭炮！名額有限，額滿即止。

注意：申請者並不保證必定能夠享有相關優惠，有關優惠只供內部傳閱、切勿對外公開。

Confidential

Beyond No.1 全心為客 堅守使命



詳情請參閱下文。
For details, please refer to the information below.

Agency Marketing & Engagement

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	29 January 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

[2 月 26 日更新] 2026 開門紅限額優惠(此優惠)

只供內部傳閱

參與資格

所有財務策劃顧問及營業單位主管

推廣期

2026年2月1 日至2026年3月31日 (包括首尾兩天)

優惠申請表格

按此→ 申請表格

申請表格將於 2 月 1 日 開放。有關申請限額優惠詳情，請參閱**優惠**申請表格上之條款及細則。如有疑問，請與您的營業拓展夥伴(ABP)聯絡。

2月26日更新：
於推廣期內成功申請並在**2026年3月31日**或以前成功繕發的保單，將直接獲得優惠，不受額度限制。 (唯需要滿足所有其他優惠條款)

推廣活動詳情

1) 「盈御多元貨幣計劃 3」及 環宇盈活儲蓄保險計劃 (定期繳付保費保單 Regular Pay) 保費回贈 限額優惠

合資格保險計劃：

- 「盈御多元貨幣計劃 3」(5 年 / 10 年保費繳付期)
- 環宇盈活儲蓄保險計劃 (5年保費繳付期)

基本計劃年度化保費 (美元)	限額優惠 基本優惠 – 首年保費回贈
少於 100,000	不適用
100,000 - 少於 200,000	20.0%
200,000 – 少於 500,000	24.0%
500,000 – 少於 1,000,000	25.0%
1,000,000或以上	28.0%

備註：

1. 此限額優惠只適用於上列指定合資格保險計劃，而該計劃須於推廣期內成功申請及遞交(根據申請日期) 並於 2026 年 5 月 31 日或之前繕發。優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用) 。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	29 January 2026

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

只供內部傳閱

2. 此限額優惠受名額限制，額滿即止。有關申請方法，安排及銷售財務策劃顧問須注意的優惠條款，請參閱相關優惠申請表格。
3. 如上列指定合資格保險計劃同時符合獲得 2026 年第一季指定儲蓄保險計劃保費回贈推廣中的額外優惠的資格，該指定合資格保險計劃將可同時享有額外優惠之保費回贈。 有關額外優惠的詳情，請參閱 2026 年 1 月 1 日發出之通告 A260109。
4. 保費回贈金額將於首個保單週年日後的下一期保費到期日時用作抵銷保費之用，該保費回贈金額將不可提取。
5. 此限額優惠與友得揀 IVS 優惠不能共用。
6. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2026 年 1 月 1 日發出之通告 A260109。
7. AIA 保留更改此限額優惠安排條款及細則的權利，恕不另行通知。如對本限額優惠有任何爭議，AIA 保留最終決定權。

2) 「盈御多元貨幣計劃 3」及 環宇盈活儲蓄保險計劃 (一次性繳付保費保單 Single Pay) 保費折扣 限額優惠

合資格保險計劃：

- 「盈御多元貨幣計劃 3」(一次性繳付保費)
- 環宇盈活儲蓄保險計劃 (一次性繳付保費)

基本計劃(一次性繳付保費) 保費金額 (美元)	限額優惠 保費折扣
少於1,000,000	不適用
1,000,000起 – 少於2,000,000	6.5%
2,000,000起 – 少於3,500,000	7.5%
3,500,000 或以上	8.5%

註：

1. 此限額優惠只適用於上列指定合資格保險計劃，而該計劃須於推廣期內成功申請及遞交(根據申請日期) 並於 2026 年 5 月 31 日或之前繕發。優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用) 。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。
2. 此限額優惠受名額限制，額滿即止。有關申請方法，安排及銷售財務策劃顧問須注意的優惠條款，請參閱相關優惠申請表格。
3. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2026 年 1 月 1 日發出之通告 A260109。
4. AIA 保留更改此限額優惠安排條款及細則的權利，恕不另行通知。如對本限額優惠有任何爭議，AIA 保留最終決定權。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	29 January 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

For Internal use only

[Update on 26 Feb] 2026 Opening Boost Limited Offer (this offer)

Eligibility
All financial planners and agency leaders

Promotion Period
1 February – 31 Mar 2026 (Both days inclusive)

Application Form
Click here → Forms
Application form will open on 1 Feb. For application details, please refer to the terms and conditions on the application form. For enquiry, please contact your Agency Business Partner (ABP).

26 Feb Update:
The promotion offer will be directly applied to policies submitted during the promotion period and delivered on or before 31 March 2026, and will not be bounded by the quota. (Subject to all other terms and conditions)

Promotion Details

1) **Global Power Multi-Currency Plan 3 and GlobalFlexi Savings Insurance Plan (Regular Pay) Premium Refund Quota Offer**

Eligible policy:
- Global Power Multi-Currency Plan 3 (5-year / 10-year premium payment term)
- GlobalFlexi Savings Insurance Plan (5-year premium payment term)

Basic Plan Annualised Premium (USD)	Quota Offer Basic Plan - First Year Premium Refund
Less than 100,000	Not applicable
100,000 to less than 200,000	20.0%
200,000 to less than 500,000	24.0%
500,000 to less than 1,000,000	25.0%
1,000,000 or above	28.0%

Confidential

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	29 January 2026

AIA Hong Kong
Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

For Internal use only

Remarks:

1. This quota offer will only be applicable to the abovementioned eligible policy, and the policy is applied and submitted during the promotion period (according to the application date); and issued on or before 31 May 2026. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota. For details on application, arrangements and terms and conditions that producing agent shall agree to, please refer to the relevant application form.
3. If the abovementioned policy is also eligible for Quarter 1 2026 Specified Savings Insurance Plans Premium Refund promotional offer Extra Offer , this quota offer of the eligible policy can be used in conjunction with Extra Offer's promotional offer. For details of Extra Offer, please refer to memo A260109 issued on 1 Jan 2026.
4. The premium refund will be used for the premium settlement in the next premium due date after the first policy anniversary. The premium refund is used for settlement of future premium only, withdrawal of the premium refund is not allowed.
5. This quota offer cannot be used in conjunction with IVS promotional offer.
6. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A260109 issued on 1 January 2026.
7. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

2) Global Power Multi-Currency Plan 3 and GlobalFlexi Savings Insurance Plan (One-time premium payment) Premium Discount Offer Quota Offer

Eligible policy:

- Global Power Multi-Currency Plan 3 (One-time premium payment)
- GlobalFlexi Savings Insurance Plan (One-time premium payment)

Basic Plan (one-time premium payment) Premium Amount (USD)	Quota Offer - Premium Discount Offer
Less than 1,000,000	Not applicable
1,000,000 to less than 2,000,000	6.5%
2,000,000 to less than 3,500,000	7.5%
3,500,000 or above	8.5%

Remark:

1. This quota offer will only be applicable to the abovementioned eligible policy, and the policy is applied and submitted during the promotion period (according to the application date); and issued on or before 31 May 2026. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota. For details on application and arrangements, please fill in and refer to the above application form
3. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A260109 issued on 1 January 2026.
4. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	29 January 2026

For Internal Use Only 僅供內部傳閱

[AIA - INTERNAL]