AIA Hong Kong

Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333

AIA.COM.HK

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)	From:	Amy Chan
Copy:	Mr. Alger Fung / Mr. Louie Ho / All Department Heads / Head of Agency Division / Agency Business Partners	Dept:	Management Team
Date:	16 February 2026	Total page:	1

Subject: (A260189) - Nomination of the 58th DSA and OYSA
第五十八屆傑出銷售專業獎及傑出青年銷售專業獎提名

I am pleased to announce that the nominations for the 58th Distinguished Salesperson Award (DSA) and the Outstanding Young Salesperson Award (OYSA) organized by the Hong Kong Management Association are as follows:

Awards 獎項		**Name of the Nominees 候選代表**	**District 區域**
DSA	**HK**	HU WENJUAN 胡文娟	CHAMP VIP
		LEUNG SHI JIE 梁士杰	CHAMP FAITH
		LIN XIAOXIAO 林瀟瀟	CHAMP ACE
		SHI QIUJING 施秋景	PX K U
	Macau	CHAN CHIP WA 陳接華	EVERGREEN
		IM SON KIT 嚴信杰	ECCL
		KUOK SENG CHI 郭成志	SHIRY
		LAM KEI KEI 林琪琪	MARY
OYSA	**HK**	MOK TREVOR 莫司阡	CL CONFIDENCE
		NATALIE WANG 王暖盈	CHAMP ACE
		PHOEBE ZHAO 趙洁	SUCCESS PREMIER WE
	Macau	LAI PUI KEI 黎培基	COLOR
		LIU NGA WAI 廖雅蔚	ASTRA

With the experience we have accumulated and our unwavering commitment to developing a Premier Agency with a high degree of professionalism in sales, I am confident that our nominees will outperform the other competitors and achieve excellent results.

Please join me in extending your support and encouragement to the nominees!

我很高興向大家宣佈上述提名名單將參與由香港管理專業協會舉辦的第五十八屆傑出銷售專業獎(DSA)及傑出青年銷售專業獎(OYSA)比賽。憑藉我們累積的經驗，以及致力締造具高度銷售專業水平的卓越營業團隊，我深信今年我們的參賽候選代表必定能脫穎而出，為公司取得殊榮。

請大家支持及鼓勵各位候選代表！

Best regards,

Amy Chan
Chief Agency Officer
Agency Distribution
AIA Hong Kong & Macau
AC / DC /hc

Online content to be updated / 在線內容將會被更新:

System / 系統	Section / 章節	Date ready / 就緒日期
Agency Corner	Bulletin > eMemo	16 February 2026

For Internal Use Only 僅供內部傳閱

"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).
「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。

[AIA - CONFIDENTIAL]