友邦香港
香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong)	From:	Victor Man
Copy:	Mr. Alger Fung / Ms. Amelie Shen / Ms. Amy Chan / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Agency Executives / IVS Executives	Dept:	Corporate Solutions
Date:	29 January 2026	Total pages:	4
Subject:	(A2601108) **2026 AIA 強積金（個人賬戶）獎賞： 開戶撈起 風生水起** **2026 AIA MPF (Personal Account) Rewards:** **One Million Jackpot X Rolex Watches Giveaway**		



為協助營業同事在積金新時代搶先在市場上贏得先機，企業業務現推出**「2026 AIA 強積金（個人賬戶）獎賞：開戶撈起 風生水起」**，當中包括 **百萬彩池** 及 **全民撈起** 大激賞！請把握機會擴展更多個人強積金業務機遇同時贏取更多獎賞！詳情如下：

百萬彩池	
競賽資格	所有持有強積金附屬中介人牌照的營業同事
競賽日期	2026 年 1 月 29 日至 4 月 30 日
合資格業務	「休悠樂」個人賬戶計劃（MPFPA）及客戶尊享強積金個人賬戶計劃（PDM）
獲獎資格及獎賞	於競賽期內，凡成功完成 1 宗**合資格退休金個人個案開戶**[1-6]，並於 2026 年 5 月 31 日或之前完成及遞交「強積金客戶聲明及同意書」，即可獲 1 次分紅機會。**HK$1,000,000 彩池** 將會根據營業同事所得之分紅機會按比例分發獎賞。 **開戶愈多，獲得分紅比例愈高！**

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全民撈起	
競賽資格	所有持有強積金附屬中介人牌照的營業同事
競賽日期	2026 年 1 月 29 日至 4 月 30 日（合共 3 輪）

	開始日期	完結日期	完成及遞交「強積金客戶聲明及同意書」日期
第 1 輪	1 月 29 日（四）	2 月 28 日（六）	3 月 31 日（二）或之前
第 2 輪	3 月 1 日（日）	3 月 31 日（二）	4 月 30 日（四）或之前
第 3 輪	4 月 1 日（三）	4 月 30 日（四）	5月 31 日（日）或之前

合資格業務	「休悠樂」個人賬戶計劃（MPFPA）及客戶尊享強積金個人賬戶計劃 （PDM）
獲獎資格及獎賞	每輪競賽期內**首 1 名營業同事完成最多合資格退休金個人個案開戶**[1-5,7]（最少完成 30 宗）並於以上指定日期前完成及遞交「強積金客戶聲明及同意書」之營業同事可獲 **勞力士腕錶 1 隻**（價值約HK$64,000）[8]！ **3 輪合共送出 3 隻勞力士腕錶！**

請注意，在「積金易」平台上進行開戶，需要在過程中輸入營業同事資料，以及到達以下頁面方為成功。



一般規則及要求：

1. 合資格強積金個人賬戶個案（UID）只計算於競賽期內成功完成開戶，並於指定日期或之前完成及遞交「強積金客戶聲明及同意書」之個案。
2. 營業同事於從事強積金銷售及推廣活動，以及為有關強積金計劃提供意見時，必須正確地為客戶填選最新之相關申請表格，以獲得客戶以書面及明示同意該註冊強積金中介人將就有關個案所獲得之金錢利益及 / 或非金錢利益。詳情請參閱通告 A240263。
3. 於競賽期內，以同一香港身份證號碼（UID）登記之賬戶，只計算為一宗強積金個人賬戶個案。
4. 如果合資格個案屬共同個案（即個案由 2 名營業同事共同完成），每名營業同事將獲計算 0.5 宗個案。且個案不會以四捨五入方式計算。獎賞將按比例平均分配。
5. 所獲之獎賞不得轉讓或轉換成現金。得獎營業同事必需於發放獎賞期間仍與公司維持有效合約關係，方能獲獎。
6. 不包括成員離職後被自動轉為「保留賬戶」之個人賬戶。
7. 如個案數目相同，則按總資產轉移總額排名。
8. AIA 保留就調整後之得獎結果及就任何違規銷售行為追討已發放獎賞之權利。
9. AIA 保留隨時修改本競賽規則或獎賞之權利（例如獎品有機會以現金形式發放），恕不另行通知。
10. 如有任何爭議，AIA 保留最終決定權。

如有任何查詢，歡迎與負責 貴區之企業業務營業拓展部同事聯絡。

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To assist Financial Planners in seizing early opportunities in the new eMPF era, Corporate Solutions is excited to present **"2026 AIA MPF (Personal Account) Rewards: One Million Jackpot X Rolex Watches Giveaway"**. Don't miss this chance to expand your personal MPF business opportunities and earn rewards at the same time! Contest details contest are as follows:

One-Million Jackpot	
Eligibility	All MPF Licensed Financial Planners
Challenge Period	29 January – 30 April 2026
Qualifying Business	AIA MPF Personal Account ("MPFPA") and Preferential Personal Account ("PDM")
Qualifying Criteria and Rewards	During the Challenge Period, 1 token will be rewarded for 1 **successful completion of the account opening of eligible Personal Account Case**[1-6] with completing and submitting "MPF Customer Declaration and Consent Form" on or before 31 May 2026. **HK$1,000,000 Jackpot** will be allocated to the Financial Planners in proportion to the number of tokens that each Financial Planner gets. **The more opening accounts, the more bonus proportion you get!**

Rolex Watches Giveaway	
Eligibility	All MPF Licensed Financial Planners
Challenge Period	29 January – 30 April 2026 (3 Rounds in Total)

	Start Date	End Date	Deadline of Finish and Submit "MPF Customer Declaration and Consent Form"
1st Round	29 January (Thurs)	28 February (Sat)	On or before 31 March (Tue)
2nd Round	1 March (Sun)	31 March (Tue)	On or before 30 April (Thurs)
3rd Round	1 April (Wed)	30 April (Thurs)	On or before 31 May (Sun)

Qualifying Business	AIA MPF Personal Account ("MPFPA") and Preferential Personal Account ("PDM")
Qualifying Criteria and Rewards	In each round of Challenge Period, the **top 1 Financial Planner** who **successfully completes the highest number account openings of eligible Personal Account Cases**[1-5,7] (At least 30 cases) with completing and submitting the 'MPF Customer Declaration and Consent Form' by the specified dates above will win **1 Rolex watch** (valued at approximately HK$64,000)[8]! **Total handing out 3 Rolex watches in 3 rounds!**

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For account opening on eMPF platform, details of Financial Planner must be input with the screen below in order to be a successful one.



General Rules and Requirements:

1. Qualified Personal Account Cases (UID) will be counted if accounts are successfully opened during the Challenge Period with completing and submitting "MPF Customer Declaration and Consent Form" on or before the specified date(s).
2. When Financial Planners are conducting MPF sales and marketing activities and giving advice in relation to MPF schemes, you must correctly complete the latest relevant application forms for your customers in order to obtain their written and express consent to the monetary and/or non-monetary benefits to be received by the registered MPF intermediary in respect of the relevant cases. For details, please refer to memo A240263.
3. During the Challenge Period, only one Personal Account Case will be counted for each HKID number (UID) registered.
4. If the qualifying case is jointly closed by 2 producers, 0.5 case will be counted for each producer. Case count calculation will not be rounded-up. The cash bonus will be evenly shared in proportion.
5. Rewards is non-transferrable or cannot be exchanged for cash. The qualifier must be in-force with AIA at the time of reward distribution in order to enjoy the rewards.
6. Excluding the Personal Accounts that are automatically converted to "Preserved Accounts" upon cessation of employment.
7. In case the case number is the same, the ranking will be based on total amount of assets taken over (ATO).
8. AIA reserves the right to retract the rewards awarded in respect of the adjusted results of final sales report and for any sales violations.
9. AIA reserves the right to amend the rules or rewards of these contests at any time without prior notice (for example, rewards may be distributed in cash-in-lieu).
10. In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated CSBD Agency Executives.

Victor Man
Head of CS Business Development
Agency Distribution, Corporate Solutions

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