AIA Hong Kong
27/F Hopewell Centre,
183 Queen's Road East, Wan Chai,
Hong Kong
T: (852) 2881 3333
AIA.COM.HK

Memo

Attn:	All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)	**From:**	Toby Wong
Copy:	Mr. Alger Fung / Ms. Amy Chan / Ms. Alice Liang / Ms. Melissa Wong / Mr. Louie Ho / All Department Heads / Heads of Agency Division / BPs / Call Centre	**Dept:**	Product Innovation, Development & Delivery Department
Date:	24 December, 2025	**Total page:**	2 pages

Subject: A251211 **產品停售：「豐逸行」及「105 保費回贈—意外醫療保障」**
Product Closure: Grand VIP and 105 Premium Refund - AMR

我們定期檢視產品組合，以確保產品符合客戶需求。基於最新評估，我們決定將停售「豐逸行」及「105保費回贈—意外醫療保障」。如有未完成申請，已簽署的投保申請書須於 2025年12月31日或之前遞交。遞交安排詳情如下：

申請方法	遞交安排
傳統投保申請書	已簽署的投保申請書正本必須於 **2025 年 12 月 31 日**當天或之前遞交至各營業辦事處
iPoS 電子申請書	已簽署的投保申請書必須於 **2025 年 12 月 31 日**晚上 11 時 59 分或之前成功前遞交

當「豐逸行」及「105保費回贈—意外醫療保障」停止銷售後，所有相關產品簡介將不得再派發給客戶，並請妥善自行銷毀。

請將以上訊息傳達予屬下的營業同事，多謝合作！如有任何查詢，請經iEngage/PES使用Chatbot進行查詢。

從 2026年1月1日（產品下架日期）起，閣下禁止向任何客戶介紹和/或銷售上述產品，而iPoS將不再提供上述產品之建議書（如適用）。經證實的違規行為將受到市場操行委員會(MCC)處罰。

您不能向友邦以外的任何人士或一方傳播、分發或散佈此通告。

「我們」、「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）
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We regularly review our product offerings to ensure they remain aligned with customer needs. Following our latest assessment, we will shelve Grand VIP and 105 Premium Refund - AMR. To complete any pending applications, the signed application form must be submitted on or before 31 December 2025. Please refer to the submission arrangements outlined below.

Application method	Submission arrangement
Paper form	Original signed application forms must be submitted to agency offices on or before **31 December 2025**
iPoS	Signed applications must be successfully submitted on or before **31 December 2025 11:59pm**

Once Grand VIP and 105 Premium Refund - AMR are shelved, all relevant product brochures shall not be distributed to clients, and you will be responsible for disposal of them accordingly.

Please convey the above message to your fellow agents. For any queries, please use our Chatbot available in iEngage/ PES.

From 1 January 2026 (product closure date), you are prohibited to recommend and/or sell the abovementioned products to any clients, and PGS (where applicable) shall no longer be provided in iPOS. Substantiated violation shall be subject to MCC penalty.

You MUST NOT disseminate, distribute, or circulate this memo to any person or party outside of AIA.

Best regards,



Toby Wong
Head of Products

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