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Attn	:	All EDD & Honourable Advisors/ EDDs/ PSDDs/ SDDs/ DDs/ MICs/ Agency Leaders/ Financial Planners (Hong Kong and Macau)	Dept	:	Agency Communication & Events
Co/Dept	:	Mr. Alger Fung/ Mr. Louie Ho/ Ms. Amy Chan / All Department Heads/ ABDD Executives	Total page	:	5
Date	:	19 November 2025			
Subject	:	**(A251137) 2025 年最後 43 天限額優惠** **2025 Quota Discount Offer - Last 43 days**			

為協助各同事向MDRT 6500 作最後衝刺，與有關部門協商後，現通知大家有以下**限額優惠**安排，希望大家把握機會藉此尋找潛在客戶，達成年度目標！**名額有限，額滿即止。**

注意：申請者並不保證必定能夠享有相關優惠，有關優惠只供內部傳閱、切勿對外公開。

Confidential

港澳齊心 超越星汶泰

Beyond No. 1 客戶為先 卓越領先



詳情請參閱下文。
For details, please refer to the information below.

Agency Communication and Events



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2025 年最後 43 天限額優惠

優惠資格

所有財務策劃顧問及營業單位主管

推廣期

2025年11月19 日至2025年12月31日 (包括首尾兩天)

申請表格

按此→ 2025年最後43天限額優惠申請表格 (網址: https://forms.office.com/r/SUaKBd55en)

有關申請限額優惠詳情，請參閱申請表格上之條款及細則。如有疑問，請與您的營業拓展夥伴(ABP)聯絡。

推廣活動詳情

1) **「盈御多元貨幣計劃 3」及 環宇盈活儲蓄保險計劃 (定期繳付保費保單 Regular Pay) 保費回贈 限額優惠**

合資格保險計劃：

- 「盈御多元貨幣計劃 3」(5 年 / 10 年保費繳付期)
- 環宇盈活儲蓄保險計劃 (5年保費繳付期)

基本計劃年度化保費 (美元)	限額優惠 基本優惠 – 首年保費回贈
少於200,000	不適用
200,000 – 少於500,000	24.0%
500,000 – 少於1,000,000	25.0%
1,000,000或以上	28.0%

備註：

1. 此限額優惠只適用於上列指定合資格保險計劃，而該計劃須於推廣期內成功申請及遞交(根據申請日期) 並 於 2026 年 2 月 28 日或之前繕發。優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用)。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。
2. 此限額優惠受名額限制，額滿即止。成功申請及繕發保單並不代表該保單必定能夠享有有關優惠。有關申請方法及安排，請填寫及參閱上述表格。
3. 如上列指定合資格保險計劃同時符合獲得 2025 年第四季指定儲蓄保險計劃保費回贈推廣中的額外優惠 1 及/或 額外優惠 2 的資格，該指定合資格保險計劃將可同時享有額外優惠 1 及/或額外優惠 2 之保費回贈。 有關額外優惠 1 及 額外優惠 2 的詳情，請參閱 2025 年 10 月 1 日發出之通告 A251021。
4. 保費回贈金額將於首個保單週年日後的下一期保費到期日時用作抵銷保費之用，該保費回贈金額將不可提取。

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5. 此限額優惠與友得揀 IVS 優惠不能共用。
6. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2025 年 10 月 1 日發出之通告 A251021。
7. AIA 保留更改此限額優惠安排條款及細則的權利，恕不另行通知。如對本限額優惠有任何爭議，AIA 保留最終決定權。

2) 「盈御多元貨幣計劃 3」及 環宇盈活儲蓄保險計劃 (一次性繳付保費保單 Single Pay) 保費折扣 限額優惠

合資格保險計劃：

- 「盈御多元貨幣計劃 3」(一次性繳付保費)
- 環宇盈活儲蓄保險計劃 (一次性繳付保費)

基本計劃(一次性繳付保費) 保費金額 (美元)	限額優惠 保費折扣
少於1,000,000	不適用
1,000,000起 – 少於2,000,000	6.5%
2,000,000起 – 少於3,500,000	7.5%
3,500,000 或以上	8.5%

註：

1. 此限額優惠只適用於上列指定合資格保險計劃，而該計劃須於推廣期內成功申請及遞交(根據申請日期) 並 於 2026 年 2 月 28 日或之前繕發。優惠同時適用於上列指定合資格保險計劃的其他貨幣之保單 (包括澳元、 加元、港元、澳門幣、人民幣、 英鎊、歐元及新加坡元，如適用) 。用於優惠計算之匯率為 1 美元 = 1 澳元 / 1 加元 / 7.5 港元 / 7.5 澳門幣 / 6 人民幣 / 0.6 英鎊 / 0.7 歐元 / 1.2 新加坡元。
2. 此限額優惠受名額限制，額滿即止。成功申請及繕發保單並不代表該保單必定能夠享有有關優惠。有關申請方法及安排，請填寫及參閱上述表格。
3. 有關其他適用於 AIA 推廣優惠之一般條款及細則，請參閱 2025 年 10 月 1 日發出之通告 A251021。
4. AIA 保留更改此限額優惠安排條款及細則的權利，恕不另行通知。如對本限額優惠有任何爭議，AIA 保留最終決定權。

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2025 Quota Discount Offer – Last 43 Days

Eligibility
All financial planners and agency leaders

Promotion Period
19 November – 31 December 2025 (Both days inclusive)

Application Form
Click here → 2025 Quota Discount Offer – Last 43 Days (Website: https://forms.office.com/r/SUaKBd55en)
For application details, please refer to the terms and conditions on the application form. For enquiry, please contact your Agency Business Partner (ABP).

Promotion Details

1) **Global Power Multi-Currency Plan 3 and GlobalFlexi Savings Insurance Plan (Regular Pay) Quota Offer**

Eligible policy:
- Global Power Multi-Currency Plan 3 (5-year / 10-year premium payment term)
- GlobalFlexi Savings Insurance Plan (5-year premium payment term)

Basic Plan Annualised Premium (USD)	Quota Offer Basic Plan - First Year Premium Refund
Less than 200,000	Not applicable
200,000 to less than 500,000	24.0%
500,000 to less than 1,000,000	25.0%
1,000,000 or above	28.0%

Remarks:

1. This quota offer will only be applicable to the abovementioned eligible policy, and the policy is applied and submitted during the promotion period (according to the application date); and issued on or before 28 February 2026. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota and will end once the quota is full. Successful application and policy issuance do not guarantee entitlement to this promotion. For details on application and arrangements, please fill in and refer to the above application form.
3. If the abovementioned policy is also eligible for Quarter 4 2025 Specified Savings Insurance Plans Premium Refund promotional offer Extra Offer 1, and/or Extra Offer 2, this quota offer of the eligible policy can be used in conjunction with Extra Offer 1, and/or Extra Offer 2's promotional offer. For details of Extra Offer 1 and Extra Offer 2, please refer to memo A251021 issued on 1 October 2025.

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4. The premium refund will be used for the premium settlement in the next premium due date after the first policy anniversary. The premium refund is used for settlement of future premium only, withdrawal of the premium refund is not allowed.
5. This quota offer cannot be used in conjunction with IVS promotional offer.
6. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A251021 issued on 1 October 2025.
7. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

2) Global Power Multi-Currency Plan 3 and GlobalFlexi Savings Insurance Plan (One-time premium payment) Premium Discount Offer Quota Offer

Eligible policy:

- Global Power Multi-Currency Plan 3 (One-time premium payment)
- GlobalFlexi Savings Insurance Plan (One-time premium payment)

Basic Plan (one-time premium payment) Premium Amount (USD)	Quota Offer - Premium Discount Offer
Less than 1,000,000	Not applicable
1,000,000 to less than 2,000,000	6.5%
2,000,000 to less than 3,500,000	7.5%
3,500,000 or above	8.5%

Remark:

1. This quota offer will only be applicable to the abovementioned eligible policy, and the policy is applied and submitted during the promotion period (according to the application date); and issued on or before 28 February 2026. This offer is also applicable to other currencies policy (including AUD, CAD, HKD, MOP, RMB, GBP, EUR and SGD, if applicable) available to the abovementioned eligible policy. The exchange rate used in this promotion offer is 1 USD = 1 AUD / 1 CAD / 7.5 HKD / 7.5 MOP / 6 RMB / 0.6 GBP / 0.7 EUR / 1.2 SGD.
2. This offer is subject to a limited quota and will end once the quota is full. Successful application and policy issuance do not guarantee entitlement to this promotion. For details on application and arrangements, please fill in and refer to the above application form
3. For other general terms and conditions applicable to AIA promotional offers, please refer to memo A251021 issued on 1 October 2025.
4. AIA reserves the right to amend any of the terms and conditions of this quota offer without prior notice. In the event of dispute of this quota offer, AIA's decision is final and conclusive.

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