**友邦香港**
香港北角電氣道 183 號
友邦廣場 12 樓

**AIA Hong Kong**
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

# Memo

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| Attn: | All EDD & Honourable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong & Macau) | From: | Winnie Fung |
| Copy: | Mr. Alger Fung / Ms. Amelie Shen / Ms. Amy Chan / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Executives / IVS Executives / Contact Centre | Dept: | Corporate Solutions |
| Date: | 03 November 2025 | Total pages: | 2 |

Subject: **(A251112) 2025 Q4 IVS「友得揀」客戶尊屬優惠 [ 客戶資格更新 (11 月) ]**
**2025 Q4 IVS Exclusive Customer Offer [ Customer Eligibility Update (November) ]**

合資格尊享 IVS「友得揀」優惠的客戶定義已更新為「i)客戶須於 2025 年 10 月 31 日及投保時為現有友邦強積金+ / 退休金成員或 (ii) 投保時為現有友邦團體保險成員，才可享相關限時優惠。」**而優惠內容不變**。請細閱以下摘要，把握 IVS 推廣良機！

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| **客戶資格更新詳情*** | ▪ 於 **2025 年 10 月 31 日**及投保時為現有友邦強積金+ / 退休金成員；或<br>▪ 投保時為現有友邦團體保險成員 |
| **優惠內容**<br>**維持不變** | 客戶於推廣期內投保**指定個人產品**，即可享有以下**限時額外優惠**！<br>▪ 指定**儲蓄 / 人壽**產品：可享**額外 2%** 保費回贈，最多可享**高達 28%** 保費回贈！<br>▪ 指定**保障**產品：可享**額外 1 個月**保費回贈，最多可享**高達 9 個月**保費回贈！ |
| **宣傳單張版本及其他資料** | <br>繁體中文版本：連結<br>英文版本：連結<br>簡體中文版本：連結 |

備註：
+只適用於香港。
*若客戶最終未能通過資格審核，客戶只可享 AIA 推廣活動的標準優惠。有關標準優惠詳情，請參閱宣傳單張。

如有任何查詢，請使用 iEngage/PES 內的 iChat 或與 IVS 團隊聯絡。

祝　業務蒸蒸日上！

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).
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The customer eligibility for IVS Exclusive Customer Offer has been updated to: "you need to be (i) an existing AIA MPF+ / Pension member on 31 October 2025 and at the time of application or (ii) an existing AIA Group Insurance member at the time of application" **while the offer remains unchanged**. Please refer to the summary below for the details and seize the IVS promotion opportunity!

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| **Customer Eligibility Update Details*** | ▪ Existing AIA MPF+/Pension members on **31 October 2025** and at the time of application; or<br>▪ Existing AIA Group Insurance members at the time of application |
| **Offer Details**<br>Remain Unchanged | By successfully enrolling in **Specified Individual Plans** during the promotional period, customers can enjoy the below **limited-time extra offer**!<br>▪ Specified **Wealth Management / Life Protection** Plans: **Extra 2%** premium refund, with **up to 28%** premium refund in total!<br>▪ Specified **Protection** Plans: **Extra 1-month** premium refund, with **up to 9-month** premium refund in total! |
| **Promotional Leaflet Version and Other Information** | <br>Traditional Chinese Version: LINK<br>English Version: LINK<br>Simplified Chinese Version: LINK |

Remarks:

+Applicable to Hong Kong only.

*If the eligibility checking cannot be passed, customer will only be entitled to the standard offer in AIA Promotion Campaign. For details of the standard offer, please refer to the promotion leaflet.

Should you have any question, please enquire by using iChat in iEngage / PES, or contact our IVS Team.

We wish you every success!

Yours faithfully,

Winnie Fung
Head of Individual Voluntary Solutions
CS – Individual Voluntary Solutions

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