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Attn:	All EDD & Honourable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong)	From:	Victor Man
Copy:	Mr. Alger Fung / Ms. Amy Chan / Mr. Louie Ho / Ms. Amelie Shen / All Department Heads / ABDD Executives / CSBD Executives / Contact Centre	Dept:	Corporate Solutions
Date:	16 April 2025	Total pages:	2

Subject: (A250450) **2025 Q2「智悠選」團體保險計劃 3 – 特別推廣**
2025 Q2 Flexi Choice Group Insurance Plan 3 – Special Promotion

為激勵營業同事於第二季拓展更多企業業務生意，**現推出新的「智悠選」團體保險計劃 3 特別推廣，營業同事可享現金獎賞**。詳情如下：

推廣期：	2025 年 4 月 1 日至 7 月 31 日
合資格計劃：	「智悠選」團體保險計劃 3（「智悠選 3」）[1-3]
獲獎資格及獎賞：	於推廣期內，營業同事**凡成功簽署全新的智悠選 3 保單並獲繕發後，可就該新保單內之每名受保僱員獲得 HK$100 現金獎賞**，每張保單之獎賞上限為 HK$10,000。
申請途徑:	只接受經 CS iPoS 遞交的申請

註：
1. 「智悠選 3」保單必須：(a) 指明保單初始生效日適用於推廣期內；(b) 於推廣期內生效；(c) 於推廣期內經 CS iPoS 提交所有投保申請文件至 AIA（以申請遞交日為準）及 (d) 於推廣期內獲成功繳付首年保費，以符合資格獲享上述現金獎賞。
2. 「受保僱員」以全新的「智悠選 3」保單生效日期計及已包括在首次保費賬單之內。
3. 所有申請需根據「智悠選 3」的產品細則及參加指引。有關詳情，請參閱產品小冊子（https://www.aia.com.hk/content/dam/hk-wise/pdf/products/employee-benefits/sme-solution/FlexiChoice-3-tc.pdf）。

一般規則：
- 所有獲獎者必須於獎賞發放時仍與 AIA 保持有效合約關係。
- 如果合資格個案屬共同個案（即個案由 2 名或以上營業同事共同完成），現金獎賞將按比例平均分配。
- AIA 保留隨時修改本推廣活動規則、條款及細則之權利，恕不另行通知。
- 如有任何爭議，友邦保留最終決定權。

如有任何查詢，歡迎與負責貴區之企業業務營業拓展部同事聯絡或經 iEngage/PES 使用 iChat 查詢。

祝　業務蒸蒸日上！

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。 "AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

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Good news! To motivate the producers in growing Corporate Solutions business in the 2nd quarter, we are pleased to **launch the Flexi Choice Group Insurance Plan 3 Special Promotion offering cash rewards to the producers**. Details are as follows:

Promotion Period:	1 April to 31 July 2025
Qualifying plan:	Flexi Choice Group Insurance Plan 3 ("Flexi Choice 3") [1-3]
Qualifying Criteria and Rewards	During the promotion period, Financial Planners who successfully sign and issue a new Flexi Choice 3 policy will be rewarded HK$100 for each Insured Employee under the new policy. A maximum of HK$10,000 reward applies to each policy.
Application method:	Only applications submitted via CS iPoS are accepted

Remarks:

1. Flexi Choice 3 policy must: (a) state the policy initial effective date within the Promotion period; (b) be effective within the Promotion period; (c) have all application documents submitted to AIA via CS iPoS during the Promotion Period (based on the application submission date); and (d) have the first-year premium successfully settled within the Promotion Period, to qualify for the above cash rewards.
2. "Insured Employees" are defined by the effective date of the new Flexi Choice 3 policy and included in the first premium billing.
3. All applications shall subject to the product conditions and participation guidelines of Flexi Choice 3. For details, please refer to the product brochure. (https://www.aia.com.hk/content/dam/hk-wise/pdf/products/employee-benefits/sme-solution/FlexiChoice-3-en.pdf)

General Rules:

- Qualifiers must be in-force with AIA at the time when the rewards are offered.
- If eligible cases are jointly closed by two or more producers, the cash reward will be shared in proportion.
- AIA reserves the right to amend the rules, terms and conditions of this promotion at any time without prior notice.
- In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated CS business development executives or enquire by using LiveChat in iEngage/PES.

We wish you every success!

Yours faithfully,

Victor Man
Head of CS Business Development
(Agency Distribution) - Corporate Solutions

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