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Attn:	All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)	From:	Victor Man
Copy:	Mr. Alger Fung / Ms. Amy Chan / Ms. Amelie Shen / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Agency Executives	Dept:	Corporate Solutions
Date:	17 February 2025	Total pages:	2

Subject: **(A250237) 團體保險獎賞計劃 -「一報即賞」**
Group Insurance Reward Program – "Get Quotation to Win Rewards"

好消息！為鼓勵營業同事開拓團體保險業務，企業業務誠意推出**團體保險獎賞計劃 -「一報即賞」**！
詳情如下：

參加資格：	**所有香港及澳門營業同事**
推廣期：	**2025 年 2 月 17 日**至 **3 月 31 日**
獲獎資格及獎賞：	於推廣期內，每成功索取**合資格團體人壽 / 團體醫療保險度身訂造計劃報價書** [1,2,3] 並提供以下準客戶資料，營業同事即可獲 **HK$ 200 現金獎賞** [4]！ (A) 保單週年日 (B) 現有福利概要 (C) 索償比率報告（本年度不少於 8 個月的索償紀錄）及受保僱員人數 [5] (D) 受保僱員資料 [6]（包括：年齡、性別及保額） **註:** 1. 僱員人數必須達 10 名或以上。 2. 獎賞只適用於現時由其他保險公司承保之準客戶。如準客戶於推廣期內同時索取團體人壽及團體醫療保險度身訂造計劃報價書，將當作一個計劃報價書計算。 3. 如報價書由 2 名或以上營業同事共同負責，獎賞將按比例平均分配。 4. 此獎賞不適用於任何在保單週年日 / 生效日期之後才申請索取之報價書。 5. 只適用於團體醫療保險。 6. 只適用於團體人壽保險。

一般規則：

- 所有獲獎者必須於獎賞發放時仍與 AIA 保持有效合約關係。
- AIA 保留隨時修改本推廣活動規則、條款及細則之權利，恕不另行通知。
- 如有任何爭議，AIA 保留最終決定權。

如有任何查詢，歡迎與負責貴區之營業拓展部同事聯絡或經 iEngage / PES 使用 LiveChat 查詢。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。 "AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

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Good News! To encourage Financial Planners in expanding Group Insurance businesses, Corporate Solutions grandly launches **Group Insurance Reward Program – "Get Quotation to Win Rewards"**! Details are as follows:

Eligibility:	**All Hong Kong and Macau Financial Planners**
Promotion Period:	**17 February** to **31 March 2025**
Qualifying Criteria and Rewards:	During the Promotion Period, **HK$200 Cash Bonus**[4] will be awarded to Financial Planners for every **qualified Group Life / Group Medical tailor-made policy proposal**[1,2,3] request and provision of the below information of the prospective customer(s). (A) Policy Anniversary Date (B) Existing Benefits Schedule (C) Official Claim Report (Claim records of at least 8 months of this year) and number of insured employees [5] (D) Insured employee's details [6] (including age, gender and sum assured) **Remarks:** 1. The number of employees must be 10 or above. 2. Reward is only applicable to the prospective customer currently insured at the other insurance company. If the prospective customer(s) requested for both Group Life and Group Medical tailor-made policy proposal during the Promotion Period, only 1 proposal will be counted. 3. If the proposal request is arranged by two or more producers, the reward will be shared in proportion. 4. Reward is not applicable to any proposal requested after the policy anniversary/effective date. 5. Only applicable for Group Medical Insurance. 6. Only applicable for Group Life Insurance.

General Rules:
- Qualifiers must be in-force with AIA at the time when the rewards are offered.
- AIA reserves the right to amend the rules, terms and conditions of this promotion at any time without prior notice.
- In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated business development executives or enquire by using LiveChat in iEngage/PES.

We wish you every success!

Victor Man
Head of CS Business Development
Agency Distribution, Corporate Solutions

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