AIA Hong Kong
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Memo

Attn.:	All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)	**From:**	Leo Cheung
		Dept.:	Life & Wealth Management Proposition
Copy:	Mr. Alger Fung / Ms. Amy Chan / Ms. Alice Liang / Ms. Melissa Wong / Mr. Louie Ho / Mr. Chris Lau / All Department Heads / Heads of Agency Division / BPs / Call Centre	**Total pages:**	2 pages
Date:	27 January, 2025		

Subject: **A250190** **產品停售：AIA「承諾您」儲蓄計劃**
Product closure: AIA PromiseSaver

AIA「承諾您」儲蓄計劃自 2024 年 10 月 5 日推出以來受到熱烈支持，此產品為限時限額銷售，最後銷售日期為 2025 年 2 月 28 日。AIA「承諾您」儲蓄計劃的期滿保證內部回報率為 3.6%，為未來 8 年鎖定息率。請把握最後銷售機會，滿足客戶的需要，立即行動。

請注意，AIA「承諾您」儲蓄計劃為限時限額銷售。在我們批准投保申請前，我們保留權利停止提供本產品。若停止提供本產品，我們會退回已繳付的保費及任何保費徵費，但不包括任何利息。

已簽署的投保申請書正本須於 2025 年 2 月 28 日或之前遞交，遞交安排詳情如下：

申請方法	遞交安排
紙張投保申請書	所有所需的申請文件（包括申請表、財務需求分析表格（FNA）等）必須於 2025 年 2 月 28 日當天或之前的辦公時間內及營業員辦事處的截止收件時間前遞交至各營業辦事處。
iPoS 電子申請書	申請必須於 2025 年 2 月 28 日晚上 11 時 59 分或之前成功前遞交

當 AIA「承諾您」儲蓄計劃停止銷售，所有相關產品簡介將不能派發給客戶，並請自行銷毀。

請將以上訊息傳達予屬下的營業同事，多謝合作！如有任何查詢，請經 iEngage/PES 使用進行查詢。

從 2025 年 3 月 1 日（產品下架日期）起，閣下禁止向任何客戶介紹和/或銷售此產品，而 iPoS 將不再提供此產品之建議書（如適用）。 經證實的違規行為將受到市場操行委員會(MCC)處罰。

「我們」、「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）
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Since the launch of AIA PromiseSaver on 5 October 2024, it received an overwhelming response. This product is a limited time and limited quota offer and the sales will end on 28 February 2025. Its Guarranteed Internal Rate of Return (Guaranteed IRR) at maturity is 3.6%, helping customers to secure interest rate and return for the coming 8 years. To fulfil customers' needs, act now and seize the opportunity.

Please note that AIA PromiseSaver is a limited time and limited quota offer. Prior to our approval of the policy application, we reserve the right to cease the provision of this product. If we cease to provide this product offer, we will refund the premium paid and any levy without any interest.

The original signed application form must be submitted on or before 28 February 2025. Details of the arrangements for submission are as follows:

Application method	Submission arrangement
Paper form	All application documents required (including the Application Form, Financial Needs Analysis Form (FNA), etc.) must be submitted during office hours and before the document collection deadline to the agency offices on or before 28 February 2025
iPoS	Applications must be successfully submitted on or before 28 February 2025 11:59pm

Once AIA PromiseSaver is shelved, all relevant product brochures shall not be distributed to customers and you are solely responsible for the disposal accordingly.

Please convery the above message to your fellow agents. Thank you for yoru attention. Should you have any queries, please enquire by using Chatbot in iEngage/ PES.

From 1 March 2025 (date of product to be shelved), you are prohibited to recommend and/or sell this product to any clients and PGS (where applicable) shall no longer be provided in iPOS. Substantiated violation shall be subject to MCC penalty.

Best regards,

Leo Cheung
Head of Life & Wealth Management Proposition

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