AIA Hong Kong

Unit 3601, 36/F, AIRSIDE,
2 Concorde Road,
Kai Tak, Kowloon
T: (852) 2881 3333

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Memo

Attn.: All EDD & Honorable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong and Macau)

From: AIA Vitality

Copy: Mr. Alger Fung / Ms. Melissa Wong / Ms. Alice Liang / Mr. Jim Jan Zen / Mr. Louie Ho / All Department Heads / Call Centre

Dept.: Customer & Marketing

Date: 6 Jan 2025

Total pages: 11 pages

Subject: A250137 AIA Vitality 2025年1H競賽及獎賞
AIA Vitality 2025 1H Contest and Reward

AIA Vitality 喺2024年為各位同事及會員帶嚟不同嘅體驗! 嚟到2025年，AIA Vitality預備咗一系列嘅競賽及獎賞，財務策劃顧問只需要鼓勵新客戶加入「AIA Vitality 健康程式」，並達到指定目標，您就有機會喺不同競賽獲得指定獎賞！

1) 2025 Q1 Fast Start! Coldplay: Music Of The Spheres World Tour

全城期待，一票難求！所有財務策劃顧問及營業單位主管只要係以下競賽日期達到指定目標，就有機會獲得Coldplay: Music Of The Spheres World Tour演唱會門票最多**6張**!

競賽日期	2025年1月1日至3月31日（包括首尾兩天）
競賽資格	所有財務策劃顧問及營業單位主管（以個人業績計算）
合資格業務	「AIA Vitality 健康程式」新會籍 或 復效會籍
獲獎資格及獎賞	於競賽期內憑「AIA Vitality 健康程式」新會籍*或復效會籍，獲取相應積分，爭取下列組別之相關排名，將獲得指定數量之Coldplay: Music Of The Spheres World Tour演唱會門票。 • 每成功繕發 **1 個**「AIA Vitality 健康程式」新會籍*，每個新會籍可獲 **2 分** • 每成功復效 **1 個**「AIA Vitality 健康程式」會籍，每個復效會籍可獲得 **1 分** *「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員

財務策劃顧問組別

首10名財務策劃顧問以**個人**名義取得最高積分，並達到**30分**或以上，將根據排名獲得指定數量之演唱會門票 (每張價值港幣1,699)。

財務策劃顧問組別累積最高積分排名	獲得演唱會門票數量
第1名	6張
第2 - 3名	4張
第4 – 10名	2張

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	營業單位主管組別 以營業單位名義取得最高積分及達到積分要求之營業單位主管，將根據排名獲得指定數量之演唱會門票(每張價值港幣1,699)。

營業組別	累積積分	營業組別累積最高積分排名	獲得演唱會門票數量
區域總監組別	80分	第1 – 2名	6張
		第3名	4張
資深經理組別	70分	第1名	6張
		第2 - 3名	4張
資深分區經理	60分	第1名	4張
		第2 - 3名	2張
新晉資深分區經理	50分	第1名	4張

2) 2025每季ACTIVE賞

為鼓勵財務策劃顧問keep住每季active，推介「AIA Vitality 健康程式」予新客戶，只要每季完成指定目標均可參加抽獎，有機會獲得主題樂園入場年票！

競賽日期	第一階段: 2025年1月1日至3月31日（包括首尾兩天） 第二階段: 2025年4月1日至6月30日（包括首尾兩天） 第三階段: 2025年7月1日至9月30日（包括首尾兩天） 第四階段: 2025年10月1日至12月31日（包括首尾兩天）
競賽資格	所有財務策劃顧問及營業單位主管（以個人業績計算）
競賽目標	於競賽期內成功繕發**4個「AIA Vitality 健康程式」新會籍***
獎賞	每位財務策劃顧問可獲得1次抽獎機會 (最少獲得HK$100購物禮券)

3) AIA Vitality 2025年度上半年營業挑戰賽 – 「超市1分鐘又嚟喇!」

2024年嘅超市1分鐘免費掃貨體驗活動令我地嘅財務策劃顧問超級興奮，當中有同事掃走總數超過 5 萬港元嘅貨物！咁特別嘅體驗活動當然要繼續，只要於競賽期內完成指定目標，即有機會獲邀出席活動！

競賽日期	2025年1月1日至6月30日（包括首尾兩天）
競賽資格	所有財務策劃顧問及營業單位主管（以個人業績計算）
合資格業務	「AIA Vitality 健康程式」新會籍 或 復效會籍
獲獎資格及獎賞	於競賽期內憑「AIA Vitality 健康程式」新會籍*或 復效會籍，獲取相應積分，爭取下列組別之相關排名，將獲邀出席「超市1分鐘又嚟喇!」活動。 ● 每成功繕發 1 個「AIA Vitality 健康程式」新會籍*，每個新會籍可獲 2 分 ● 每成功復效 1 個「AIA Vitality 健康程式」會籍，每個復效會籍可獲 1 分 *「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員

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	財務策劃顧問組別 **首10名財務策劃顧問**以**個人**名義取得最高積分，並達到**50分**或以上，將獲邀出席「超市1分鐘又嚟喇!」活動並享有45秒免費掃貨。如財務策劃顧問達到**60分**或以上，即獲得總數60秒之免費掃貨。 **營業單位主管組別** 以**營業單位**名義取得最高積分及達到積分要求之營業單位主管，將獲邀出席「超市1分鐘又嚟喇!」活動並享有60秒免費掃貨

營業組別累積最高積分排名	累積積分
首2名區域總監	**150分**或以上
首名資深經理	**120分**或以上
首名資深分區經理	**100分**或以上
首名新晉資深分區經理	**80分**或以上

4) AIA Vitality 2025新入職財務策劃顧問獎賞

為令一眾新晉財務策劃顧問及營業單位主管對「AIA Vitality 健康程式」有更深層嘅認識及體驗，於2025年度入職的財務策劃顧及營業單位主管只需成為AIA Vitality Agent會員，並完成指定任務，**即可獲英皇戲院電影換領券及餐飲禮券各2張**，詳情如下:

競賽日期	2025年1月1日至12月31日（包括首尾兩天）
競賽資格	所有於2025年度入職之香港及澳門財務策劃顧問及營業單位主管
指定任務	• 加入「AIA Vitality 健康程式」成為會員 (營業員版本) (詳情請參閱附件一) • 完成「AIA Vitality 健康程式」code 86 內部牌照評測
獎賞	**英皇戲院電影換領券及餐飲禮券各2張，共 4 張禮券 (價值港幣420元)**

5) AIA Vitality 2025營業單位主管挑戰賽

為推動營業單位主管鼓勵其下財務策劃顧問向客戶推廣「AIA Vitality 健康程式」，營業單位主管只需達到指定目標，就有機會於年終獲得**現金獎賞HK$10,000**！競賽詳情如下：

競賽日期	2025年1月1日至12月31日（包括首尾兩天）
競賽資格	指定組別之香港及澳門營業單位主管
合資格業務	「AIA Vitality 健康程式」新會籍*
獲獎資格及獎賞	於競賽期內，指定營業單位主管憑其直屬營業單位完成最多「AIA Vitality 健康程式」新會籍*，並達到下列組別之最低要求，首5名之營業單位主管每位將獲HK$10,000現金獎賞。 *「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員

指定營業單位主管組別	最低要求
區域經理/資深區域經理/高級資深區域經理	達到最少 120 個「AIA Vitality 健康程式」新會籍
資深分區經理	達到最少 100 個「AIA Vitality 健康程式」新會籍
新晉資深分區經理	達到最少 80 個「AIA Vitality 健康程式」新會籍

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AIA Vitality brings lots of money can't buy experience to our Financial Planners and members in 2024! In 2025, AIA Vitality has prepared a series of incentive campaign and rewards programs. Financial Planners will get the chance to receive designated rewards in different incentive campaign by encouraging your clients to join AIA Vitality to achieve designated goals!

1) 2025 Q1 Fast Start! Coldplay: Music Of The Spheres World Tour

The whole city is looking forward to it, and it's hard to get a ticket! All Financial Planners and Agency Leaders will have a chance to win **up to 6 tickets** of Coldplay: Music Of The Spheres World Tour concert as long as they achieve the designated goals on the following competition dates!

<table>
<tr><td>Contest Period</td><td>1 January – 31 March 2025 (both dates inclusive)</td></tr>
<tr><td>Eligibility</td><td>All Financial Planners & Agency Leaders (by personal production)</td></tr>
<tr><td>Qualifying Business</td><td>AIA Vitality New Membership & AIA Vitality Reactive Membership</td></tr>
<tr><td>Qualifying Criteria & Reward</td><td>Accumulating enough points in the following categories, by generating AIA Vitality New Membership* or Reactive Membership to achieve designated target, Financial Planner or Agency Leader will be entitle designated Coldplay: Music Of The Spheres World Tour concert ticket.
Financial Planner or Agency Leader produces below within the contest period will get designated point:
• Reward 2 Points for each successfully issued AIA Vitality New Membership
• Reward 1 Point for each successfully issued AIA Vitality Reactive Membership
* New AIA Vitality membership refers to any customer who has not been the member of AIA Vitality in the past.

Financial Planner Level
Top 10 Producers who achieved the highest Points individually with a minimum of 30 Points, will be entitle designated number of concert tickets (Each ticket valued HKD1,699) according to the final ranking.
<table><tr><th>Highest ranking by Financial Planner</th><th>No. of concert ticket entitlement</th></tr><tr><td>Champion</td><td>6 tickets</td></tr><tr><td>1st – 2nd Runner-up</td><td>4 tickets</td></tr><tr><td>3rd – 10th Runner-up</td><td>2 tickets</td></tr></table>
Agency Leader Level
Agency leaders who fulfil below requirement and achieved the highest Points by agency level, will be entitle designated number of concert tickets according to the final ranking (Each ticket valued HKD1,699).
<table><tr><th>Agency Level</th><th>Accumulate Points</th><th>Highest ranking by agency level</th><th>No. of concert ticket entitlement</th></tr><tr><td rowspan="2">District Director</td><td rowspan="2">80 Points</td><td>Champion & 1st Runner-up</td><td>6 tickets</td></tr><tr><td>2nd Runner-up</td><td>4 tickets</td></tr><tr><td rowspan="2">Senior Manager</td><td rowspan="2">70 Points</td><td>Champion</td><td>6 tickets</td></tr><tr><td>1st – 2nd Runner-up</td><td>4 tickets</td></tr><tr><td rowspan="2">Senior Unit Manager</td><td rowspan="2">60 Points</td><td>Champion</td><td>4 tickets</td></tr><tr><td>1st – 2nd Runner-up</td><td>2 tickets</td></tr><tr><td>New Senior Unit Manager</td><td>50 Points</td><td>Champion</td><td>4 tickets</td></tr></table></td></tr>
</table>

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2) 2025 Quarterly ACTIVE Challenge

To encourage Financial Planners to stay active in every quarter and keep promoting AIA Vitality to new clients, you can participate in the lucky draw and have a chance to win an annual membership pass of theme park by completing designated target!

Contest Period	1st Round: 1 January – 31 March 2025 (both dates inclusive) 2nd Round: 1 April – 30 June 2025 (both dates inclusive) 3rd Round: 1 July – 30 September 2025 (both dates inclusive) 4th Round: 1 October – 31 December 2025 (both dates inclusive)
Eligibility	All Financial Planners/ Agency Leaders by personal production
Challenge Target	Producer who produced **at least 4 new Vitality memberships*** will entitle to the quarterly lucky draw
Award	Each financial planner will receive 1 lucky draw chance (Minimum reward: HK$100 shopping gift voucher)

3) AIA Vitality 2025 1H Sales Challenge – "1-minute Shopping Spree is back again!"

"1-minute Shopping Spree" held in year 2024 brought an extremely experience to our Financial Planner, in which one of the awardees grabbed more than HK$50,000 goods! We will continue such money can't buy experience in year 2025, and you will have a change to join this Crazy event as long as you achieve the specified target during the campaign period!

<table>
<tr><td>Contest Period</td><td>1 January – 31 December 2025 (both dates inclusive)</td></tr>
<tr><td>Eligibility</td><td>All Financial Planners & Agency Leaders (by personal production)</td></tr>
<tr><td>Qualifying Business</td><td>AIA Vitality New Membership & AIA Vitality Reactive Membership</td></tr>
<tr><td>Qualifying Criteria & Reward</td><td>Accumulating enough points in the following categories, by generating AIA Vitality New Membership* or Reactive Membership to achieve designated target, Financial Planner or Agency Leader will be invited to the "1-minute Shopping Spree is back again!" event.
Financial Planner or Agency Leader produces below within the contest period will get designated point:
• Reward 2 Points for each successfully issued AIA Vitality New Membership
• Reward 1 Point for each successfully issued AIA Vitality Reactive Membership
* New AIA Vitality membership refers to any customer who has not been the member of AIA Vitality in the past.
Financial Planner Level
Top 10 Producers who achieved the highest Points individually with a minimum of 50 Points, will be invited to the event and entitle 45 seconds Shopping Spree. If Financial Planner with 60 Points or above, he/she will entitle 60 seconds Shopping Spree.
Agency Leader Level
Agency leaders who fulfil below requirement and achieved the highest Points by agency level, will be invited to the event and entitle 60 seconds Shopping Spree.
<table>
<tr><th>Highest ranking by agency level</th><th>Accumulate Points</th></tr>
<tr><td>Top 3 District Directors</td><td>150 Points or above</td></tr>
<tr><td>Top 1 Senior Managers</td><td>120 Points or above</td></tr>
<tr><td>Top 1 Senior Unit Manager</td><td>100 Points or above</td></tr>
<tr><td>Top 1 New Senior Unit Manager</td><td>80 Points or above</td></tr>
</table>
</td></tr>
</table>

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4) AIA Vitality 2025 New Agent Reward

In order to give our new Financial Planner a better understanding and experience of AIA Vitality, if you joined AIA as a Financial planner or agency leader in year 2025 and completed the designated task, you will **reward 2 Emperor Cinema movie tickets and 2 Emperor Cinema Food & Beverage Coupon**! Campaign details as below:

Contest Period:	1 January 2025 – 31 December 2025 (Both dates inclusive)
Eligibility	Hong Kong & Macau Agency Leader and Financial Planner who join AIA in year 2025
Designated tasks	• Join AIA Vitality membership (Agent version) (Details please refer to Appendix I) • Completed internal license test - AIA Vitality code 86
Prize	**2 Emperor Cinema movie tickets + 2 Emperor Cinema Food & Beverage Coupon (valued HK$420)**

5) AIA Vitality 2025 Agency Leader Challenge

To encourage Agency Leader to motivate their Financial Planner to continue promoting AIA Vitality, we will offer **HK$10,000 cash prize** to the Agency Leader who achieve designated requirement. Campaign details as below:

<table>
<tr><td>Contest Period:</td><td>1 January 2025 – 31 December 2025 (Both dates inclusive)</td></tr>
<tr><td>Eligibility</td><td>Designated Group of Hong Kong & Macau Agency Leader</td></tr>
<tr><td>Qualifying Business</td><td>New AIA Vitality Membership*</td></tr>
<tr><td>Qualifying Criteria</td><td>Top 5 Agency Leaders will receive a cash reward of HK$10,000 each, by the highest production of new AIA Vitality Membership* with their direct agency and meet the minimum requirements of the following categories during the campaign period.

*New AIA Vitality membership refers to any customer who has not been the member of AIA Vitality in the past.
<table>
<tr><th>Agency Leader Grouping</th><th>Minimum requirement</th></tr>
<tr><td>Branch Manager/ District Manager/
Senior District Manager</td><td>minimum of 120
new AIA Vitality memberships</td></tr>
<tr><td>Senior Unit Manager</td><td>minimum of 100
new AIA Vitality memberships</td></tr>
<tr><td>New Senior Unit Manager</td><td>minimum of 80
new AIA Vitality memberships</td></tr>
</table>
</td></tr>
</table>

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2025年Q1 Fast Start! Coldplay: Music Of The Spheres World Tour條款及細則：

1. 競賽日期為 2025 年 1 月 1 日至 3 月 31 日 (包括首尾兩天)。
2. 此競賽適用於所有 AIA 財務策劃顧問及營業單位主管。
3. 「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員。
4. 「AIA Vitality 健康程式」新會籍必須於上述競賽期內繕發。

2025每季ACTIVE賞條款及細則：

1. 競賽日期為 2025 年 1 月 1 日至 12 月 31 日 (包括首尾兩天)。
2. 此競賽適用於所有 AIA 財務策劃顧問及營業單位主管。
3. 「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員。
4. 「AIA Vitality 健康程式」新會籍必須於上述競賽期內繕發。
5. 每位財務策劃顧問 / 營業單位主管於「每季 ACTIVE 賞」競賽內之每個階段只可獲一次抽獎機會。

AIA Vitality 2025 年度上半年營業挑戰賽 –「超市 1 分鐘又嚟喇!」條款及細則：

1. 競賽日期為 2025 年 1 月 1 日至 6 月 30 日 (包括首尾兩天)。
2. 此競賽適用於所有 AIA 財務策劃顧問及營業單位主管。
3. 「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員。
4. 「AIA Vitality 健康程式」新會籍必須於上述競賽期內繕發。
5. 每名財務策劃顧問或營業單位主管只可獲得一個「超市 1 分鐘又嚟喇!」活動之席位。若得獎者在財務策劃顧問及營業單位主管組別分別獲取排名，將以最高獎項為先；而該得獎者所獲的其他獎項將由符合該獎項類別的下一位合資格者後補獲取。
6. 「超市 1 分鐘又嚟喇!」(「活動日」)舉辦日期將於稍後公佈。如得獎者未能於活動日出席，他/她可授權同一區域之財務策劃顧問或營業單位主管代為出席。

AIA Vitality 2025新入職財務策劃顧問獎賞條款及細則：

1. **競賽日期為 2025 年 1 月 1 日至 12 月 31 日 (包括首尾兩天)。**
2. 此競賽適用於所有於 2025 年度入職之財務策劃顧問及營業單位主管。

AIA Vitality 2025營業單位主管挑戰賽條款及細則：

1. **競賽日期為 2025 年 1 月 1 日至 12 月 31 日 (包括首尾兩天)。**
2. 此競賽適用於指定 AIA 營業單位主管。
3. 「AIA Vitality 健康程式」新會籍指客戶從未成為「AIA Vitality 健康程式」會員。
4. 「AIA Vitality 健康程式」新會籍必須於上述競賽期內繕發。

一般條款及細則 (適合以上之競賽及獎賞)：

1. 若兩位財務策劃顧問 / 營業單位主管共同成功繕發同一個會籍，將平均計算予各人(即 0.5 個)。若會籍數目總數為點數，數目將下調為整數計算。
2. 競賽僅計算 AIA Vitality 系列保險計劃下之「AIA Vitality 健康程式」新會籍。 AIA Vitality 新企業會籍並不計算於競賽內。
3. 得獎通知會於 iEngage 及「AIA Vitality 健康程式」專頁公佈，未獲獎者恕不另行通知。
4. 有關競賽結果將不接受上訴申請。
5. 所有得獎者必須於獎品發放時仍與 AIA 持有有效的財務策劃顧問合約。
6. 獎品不可轉售、退款及退換，以及兌換現金或換取任何其他產品。
7. 一切有關此競賽的數據均以 AIA 記錄為準。
8. 除非特別指明，否則本條款及細則內所指日期及時間為香港時區。
9. 符合上述競賽條件的參加者即可參加活動，並代表參加者同意本條款及細則。
10. AIA 保留隨時修改本條款及細則或獎品之權利 (例如獎品有機會以現金形式發放)，恕不另行通知。
11. AIA 對本條款及細則擁有絕對解釋權。如有任何爭議，AIA 將擁有最終決定權。
12. 本條款及細則應受中華人民共和國香港特別行政區法律規管。

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2025 Q1 Fast Start! Coldplay: Music Of The Spheres World Tour Terms & Conditions:

1. The contest period is 1 January – 31 March 2025 (both dates inclusive).
2. All AIA Financial Planners and Agency Leaders are eligible to the challenge.
3. New AIA Vitality membership refers any customer who has not been the member of AIA Vitality.
4. New AIA Vitality membership must be produced within the above contest period.

2025 Quarterly ACTIVE Challenge

1. The contest period is 1 January – 31 December 2025 (both dates inclusive).
2. All AIA Financial Planners and Agency Leaders are eligible to the challenge.
3. New AIA Vitality membership refers any customer who has not been the member of AIA Vitality.
4. New AIA Vitality membership must be produced within the above contest period.
5. Each financial planner / agency leader can only entitle one lucky draw chance at each contest period of the "Quarterly ACTIVE Challenge" campaign.

AIA Vitality 2025 1H Sales Challenge – "1-minute Shopping Spree is back again!"

1. The contest period is 1 January – 30 June 2025 (both dates inclusive).
2. All AIA Financial Planners and Agency Leaders are eligible to the challenge.
3. New AIA Vitality membership refers any customer who has not been the member of AIA Vitality.
4. New AIA Vitality membership must be produced within the above contest period.
5. Each Financial Planner will only entitle 1 seat for the Shopping. If the awardee is ranked in both Financial Planner and Agency Leader categories, he or she will gain the Shopping Spare seat from the highest award category; the other award(s) of such awardee will them be granted to the next eligible awardee(s) in the respective category.
6. The "1-minute Shopping Spree is back again!" (the "Event Day") will be announced later. Awardees who cannot join the Event Day, can authorize a Financial Planner / Agency Leader from the same district to join the event on his/her behalf.

AIA Vitality 2025 New Agent Reward Terms & Conditions:

1. The contest period is 1 January – 31 December 2025 (both dates inclusive).
2. Designated Hong Kong & Macau Agency Leader or Financial Planner who joined AIA in year 2025 are eligible to the reward.

AIA Vitality 2025 Agency Leader Challenge Terms & Conditions:

5. The contest period is 1 January – 31 December 2025 (both dates inclusive).
6. Designated AIA Agency Leaders are eligible to the challenge.
7. New AIA Vitality membership refers any customer who has not been the member of AIA Vitality.
8. New AIA Vitality membership must be produced within the above contest period.

General Terms & Conditions (Applicable to the above contest & reward):

1. Joint case will be counted as 0.5 for each production Financial Planner. Total no. of new AIA Vitality membership produced will be counted rounding down into an integer after the contest month ends.
2. Only new AIA Vitality membership under the AIA Vitality Series Insurance Plan will be counted. Corporate Vitality membership is excluded from the contest.
3. Awardees list will be uploaded on AIA Vitality Corner and iEngage, while there will not be any notification to unsuccessful participants.
4. No appeals will be accepted regarding the results of the challenge.
5. All qualifiers have to hold a valid Financial Planner contract with AIA during the prize collection.
6. Prizes are not for resell, non-refundable or non-exchangeable for cash or other products.
7. All data related to the challenge are subject to AIA records.
8. Unless specify, all the time and date listed in the terms & conditions are referring to Hong Kong time zone.
9. Participants who meet the conditions of the above challenge can enter the challenge and agree to the terms and conditions.
10. AIA reserves the right to amend the Terms and Conditions and the prizes without prior notice (for example, awards may be distributed in cash-in-lieu).
11. AIA has the absolute right to interpret these Terms and Conditions. In the event of any disputes, AIA's decision shall be final and conclusive.
12. These Terms and Conditions shall be governed by the laws of the Hong Kong Special Administrative Region of the People's Republic of China.

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如有任何查詢，請致電「AIA Vitality健康程式」熱線2232 8282 （香港）/ 0800 315（澳門）或電郵至 hk.vitality@aia.com。

感謝您對「AIA Vitality 健康程式」的鼎力支持。

For enquiries, please call the AIA Vitality hotline at 2232 8282 (Hong Kong) / 0800 315 (Macau) or email us at hk.vitality@aia.com.

Thank you for supporting AIA Vitality.

Best regards,

AIA Vitality
Customer & Marketing

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附件一: 如何加入「AIA Vitality 健康程式」成為會員(營業員版本)?

1) **香港及澳門財務策劃顧問及營業單位主管，只需以保單持有人及受保人身份擁有任何一張AIA保單 (保單並不限於健康系列保單)，即合資格申請「AIA Vitality 健康程式」營業員版本。**

2) **登入 > 友邦營業員專頁 > 點選以下「啟動會籍」橫額**



3) **填寫所需資料**



4) **有關會費港幣430元正於首次申請及每年續會時從營業員的支薪戶口扣除，而此會費不得退回或轉讓。**

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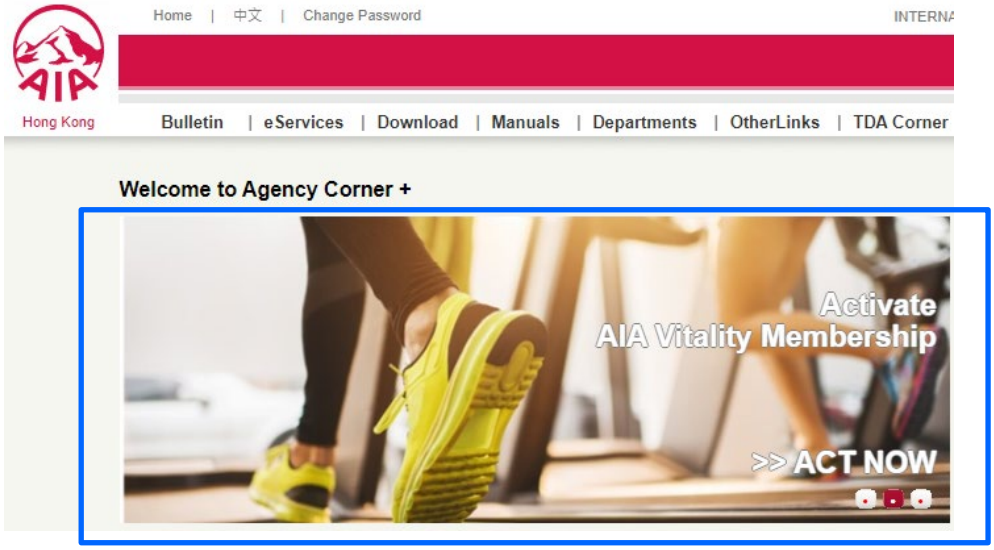
Appendix I: How to join AIA Vitality membership (Agent Version)?

1) Hong Kong & Macau Agency Leader and Financial Planner who are eligible to join as an agent member of AIA Vitality, given that he/she is the policyowner and insured of any AIA policy (not limited to AIA Vitality Series Policy).
2) Login> Agency Corner > Click on below "Activate membership" banner



3) Fill in the required information



4) The 1st year membership fee HK$430 and each year renewal fee will be deducted from agent auto-pay account, and the membership fee is non-refundable and non-transferable.

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