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友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong & Macau)	From:	May Leung
Copy:	Mr. Alger Fung / Mr. Jim Jan Zen / Mr. Louie Ho / Ms. Amelie Shen / All Department Heads / ABDD Executives / CSBD Executives / CS IVS Executives / Contact Centre	Dept:	Corporate Solutions
Date:	1 December 2024	Total pages:	2

Subject: **(A241200) 2024 Q4 IVS「友得揀」客戶尊屬優惠 [客戶資格及優惠更新 (12 月)]**
2024 Q4 IVS Exclusive Customer Offer
[Customer Eligibility & Offer Update (December)]

好消息！2024 Q4 IVS「友得揀」客戶尊屬優惠**現已更新！**而尊享 IVS「友得揀」優惠的客戶資格亦已由截至 2024 年 10 月 31 日**更新至於 2024 年 11 月 30 日，及投保時為現有友邦強積金+ / 退休金成員**。請細閱以下之更新摘要，把握 IVS 推廣良機！

客戶資格更新詳情*	▪ 於 **2024 年 11 月 30 日**及投保時為現有友邦強積金 / 退休金成員；或 ▪ 投保時為現有友邦團體保險成員
優惠更新詳情	**「愛伴航」系列推廣期現已延長至 2024 年 12 月 31 日，並與標準優惠相同。** 其他優惠內容則維持不變，有關優惠詳情，請參閱以下宣傳單張。
宣傳單張版本及其他資料	 繁體中文版本：連結 英文版本：連結 簡體中文版本：連結

備註：
+只適用於香港。
*若客戶最終未能通過資格審核，客戶只可享「秋冬友激賞」推廣活動的標準優惠。有關標準優惠詳情，請參閱宣傳單張。

如有任何查詢，請使用 iEngage/PES 內的 iChat 或與 IVS 團隊聯絡。

祝　業務蒸蒸日上！

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Good News! 2024 Q4 IVS Exclusive Customer Offer **has been updated**! Additionally, the customer eligibility for IVS Exclusive Customer Offer **has been updated from the existing AIA MPF+/ Pension members** as of 31 October 2024 **to as of 30 November 2024 and at the time of application**. Please refer to the summary below for the details of update and seize the IVS promotion opportunity!

Customer Eligibility Update Details*	▪ Existing AIA MPF/Pension members on **30 November 2024** and at the time of application; or ▪ Existing AIA Group Insurance members at the time of application
Offer Update Details	**The promotion period of On Your Side Plan Series has been extended to 31 December 2024, and is the same as the standard offer.** Other promotion offers remain unchanged. For details, please refer to the promotional leaflet below.
Promotional Leaflet Version and Other Information	 Traditional Chinese Version: LINK English Version: LINK Simplified Chinese Version: LINK

Remarks:

+Applicable to Hong Kong only.

*If the eligibility checking cannot be passed, customer will only be entitled to the standard offer in "Autumn-Winter Power Up" Promotion. For details of the standard offer, please refer to the promotion leaflet.

Should you have any question, please enquire by using iChat in iEngage / PES, or contact our IVS Team.

We wish you every success!

Yours faithfully,

May Leung
Head of IVS Business Development
CS – Individual Voluntary Solutions

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