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AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs/ SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong & Macau)	From:	May Leung
Copy:	Mr. Alger Fung / Mr. Jim Jan Zen / Mr. Louie Ho / Ms. Amelie Shen / All Department Heads / ABDD Executives / CSBD Executives / CS IVS Executives / Contact Centre	Dept:	Corporate Solutions
Date:	1 November 2024	Total pages:	2

Subject: **(A241100) 2024 Q4 IVS「友得揀」客戶尊屬優惠 [客戶資格及優惠更新 (11 月)]**
2024 Q4 IVS Exclusive Customer Offer
[Customer Eligibility & Offer Update (November)]

好消息！2024 Q4 IVS「友得揀」客戶尊屬優惠**現已更新！客戶投保指定產品可享更高保費回贈**。而尊享 IVS「友得揀」優惠的客戶資格亦已由截至 2024 年 9 月 30 日**更新至於 2024 年 10 月 31 日，及投保時為現有友邦強積金⁺ / 退休金成員**。請細閱以下之更新摘要，把握 IVS 推廣良機！

客戶資格更新詳情*	▪ 於 **2024 年 10 月 31 日**及投保時為現有友邦強積金⁺ / 退休金成員
優惠更新詳情	客戶於推廣期內投保**指定個人產品**，即可享有以下**限時額外優惠**！ ▪ 指定**儲蓄 / 人壽**產品：可享有**額外 2%** 保費回贈，最多可享**高達 26%** 保費回贈！ **優惠更新 →**「愛無憂長享計劃 5」：可享**高達 17%** 保費回贈 ▪ 指定**保障**產品：可享有**額外 1 個月**保費回贈，最多可享**高達 7 個月**保費回贈！ **優惠更新 →**「愛伴航」系列：可享**高達 7 個月**保費回贈 有關優惠詳情，請參閱以下宣傳單張。
宣傳單張版本及其他資料	 繁體中文版本：連結 英文版本：連結 簡體中文版本：連結

如有任何查詢，請使用 iEngage/PES 內的 iChat 或與 IVS 團隊聯絡。

祝 業務蒸蒸日上！

⁺只適用於香港。*若客戶最終未能通過資格審核，他 / 她只可享「秋冬友激賞」推廣活動的標準優惠。有關標準優惠詳情，請參閱宣傳單張。

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[AIA – INTERNAL]

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Good News! 2024 Q4 IVS Exclusive Customer Offer has been updated! Customers who apply designated product can now enjoy **higher premium offer**. Additionally, the customer eligibility for IVS Exclusive Customer Offer **have been updated from the existing AIA MPF⁺/ Pension members** as of 30 September 2024 **to as of 31 October 2024 and at the time of application**. Please refer to the summary below for the details of update and seize the IVS promotion opportunity!

Customer Eligibility Update Details*	▪ Existing AIA MPF⁺ / Pension members **on 31 October 2024 and at the time of application**
Offer Update Details	By successfully applying **Specified Protection Plan** during the promotional period, customers can enjoy the below **limited-time extra offer**! ▪ Specified **Wealth Management / Life Protection** Plans: **Extra 2%** premium refund, with **up to 26%** premium refund! **Offer Update** → Forever Love Coupon Plan 5: Enjoy **up to 17%** premium refund ▪ Specified **Protection** Plans: **Extra 1 month** premium refund, with **up to 7 months** premium refund! **Offer Update** → On Your Side Plan Series: Enjoy **up to 7 months** premium refund For details of the Offer, please refer to the promotional leaflet below.
Promotional Leaflet Version and Other Information	 Traditional Chinese Version: LINK English Version: LINK Simplified Chinese Version: LINK

Should you have any question, please enquire by using iChat in iEngage / PES, or contact our IVS Team.

We wish you every success!

Yours faithfully,

May Leung
Head of IVS Business Development
CS – Individual Voluntary Solutions

⁺Applicable to Hong Kong only. *If the eligibility checking cannot be passed, customer will only be entitled to the standard offer in "Autumn-Winter Power Up" Promotion. For details of the standard offer, please refer to the promotion leaflet.

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