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Attn:	All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong)	From:	Victor Man
Copy:	Mr. Alger Fung / Ms. Amelie Shen / Mr. Jim Zan Zen / Mr. Louie Ho / All Department Heads / ABDD Executives / CSBD Agency Executives	Dept:	Corporate Solutions
Date:	24 October 2024	Total pages:	4

Subject: **(A241073) 第 4 季強積金「星」級獎賞（香港）**
Q4 MPF Incentive: STAR Rewards (Hong Kong)

好消息! 為支持各營業同事於 2024 年度之強積金業務再創佳績，企業業務（CS）將推出**第 4 季強積金「星」級獎賞（香港）**，營業同事分別有機會獲得**「Coldplay: Music Of The Spheres World Tour」演唱會門票**或**「友邦峻宇呈獻世界雜技團」VIP 門票**，請把握機會，攜手共創業績高峰，同時參與公司年度盛事，一同到現場欣賞精彩絕倫的演出!

競賽要求及獎賞詳情如下：

參賽資格	所有持有強積金附屬中介人牌照的營業同事
競賽期	2024年10月23日(星期三) 至 2024年12月23日(星期一)
合資格業務	強積金個人個案包括:「休悠樂」個人賬戶計劃(MPFPA)、客戶尊享退休金個人賬戶計劃("PDM")
獲獎資格及獎賞	**首 1-10 名營業同事** **「星」級獎賞 1:「Coldplay: Music Of The Spheres World Tour」演唱會門票** 首 1 – 10 名營業同事於競賽期內遞交最多強積金個人個案(達 10 宗或以上)[1-6]，並於 2025 年 1 月 22 日或之前完成總額最少達 HK$1,000,000[7] 的資產轉移，即可獲得**「Coldplay: Music Of The Spheres World Tour」演唱會門票 2 張*** *只適用於指定日期，而日期則屬隨機派發，不得更改 **首 11-50 名營業同事** **「星」級獎賞 2:「友邦峻宇呈獻世界雜技團」VIP 門票** 首 11 – 50 名營業同事於競賽期內遞交最多強積金個人個案(達 6 宗或以上)[1-6]，並於 2025 年 1 月 22 日或之前完成總額最少達 HK$500,000[7] 的資產轉移，即可獲得**「友邦峻宇呈獻世界雜技團」VIP 門票 2 張^** ^只適用於指定日期，而日期只屬隨機派發，不得更改

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一般規則及要求：

1. **合資格強積金個人個案（Unique Identification - UID）**只計算每宗於競賽期內成功於競賽期內遞交紙本或iPoS的P(P) / P(M) / P(C) 表格至 AIA 企業業務部，並於2025年1月22日或之前成功在系統中建立來自其他受託人之新轉移紀錄。
2. 於競賽期內，以同一香港身份證號碼（UID）登記之賬戶，只計算為一宗強積金個人個案。
3. **合資格強積金個人個案（UID）**只計算每宗於競賽期內成功遞交至 AIA 企業業務部的「休悠樂」個人賬戶計劃(MPFPA) 或客戶尊享強積金個人賬戶計劃("PDM")之表格，並於 2025 年 1 月 22 日或之前成功在系統中建立來自其他受託人之新轉移記錄。
4. 如**強積金個人個案**（UID）已於「2024 年第 1 季企業業務獎賞計劃（香港）」（通告 A240137）或「2024 年 CS 金牌 MPF PA 挑戰賽」（通告 A240517）或「2024 年 CS MPF PA「88 易發發」百萬競賽」（通告 A240523）或 2024 年「AIA 強積金獎賞：三好玥圓慶中秋（香港）」（通告 A240658）或 AIA 強積金獎賞：2024 當「夏」起動挑戰賽（通告 A240733）及「2024 年 Q3 CS「指定」區域挑戰賽(8 月-10 月)」計算在內，該個案(UID)將不會再計入本次獎賞。
5. 營業同事於從事強積金銷售及推廣活動，以及為有關強積金計劃提供意見時，必須正確地為客戶填選最新之相關申請表格，以獲得客戶以書面及明示同意該註冊強積金中介人將就有關個案所獲得之金錢利益及 / 或非金錢利益。詳情請參閱通告 A240263。
6. 如果合資格個案屬共同個案（即個案由 2 名營業同事共同完成），每名營業同事將獲計算 0.5 宗個案。且個案不會以四捨五入方式計算。獎賞將按比例平均分配。
7. 若個案數目相同，名次則以較高資產轉移總額為先。
8. 所獲之獎賞不得轉換成現金。得獎營業同事必需於發放獎賞期間仍與公司維持有效合約關係，方能獲獎。
9. AIA 保留就調整後之得獎結果及就任何違規銷售行為追討已發放獎賞之權利。
10. AIA 保留隨時修改本競賽規則或獎賞之權利，恕不另行通知。
11. 如有任何爭議，AIA 保留最終決定權。

如有任何查詢，歡迎與負責貴區之企業業務營業拓展部同事聯絡。

祝　業務蒸蒸日上！

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Good News! To support all Financial Planners in achieving outstanding results in 2024 MPF business, Corporate Solutions (CS) is introducing **"Q4 MPF Incentive: STAR Rewards (Hong Kong)"** ! Financial Planners have the chance to win **tickets to the "Coldplay: Music Of The Spheres World Tour"** OR **VIP tickets to the "AIA Alta Presents The World Circus"** . Seize this opportunity to reach new heights together while enjoying our annual AIA events and witnessing spectacular performance!

The Contest requirements and rewards are as follows:

Eligibility	All MPF Licensed Financial Planners
Contest Period	23 October, 2024 (Wed) – 23 December, 2024 (Mon)
Qualifying Business	MPF Retail Cases : AIA Pension Personal Account ("MPFPA"), Preferential Personal Account ("PDM")
Qualifying Criteria and Rewards	**Top 1 – 10 Financial Planners** **Star Reward 1: "Coldplay: Music Of The Spheres World Tour" Tickets** During the Contest Period, **Top 1 – 10 Financial Planners having the highest** number of MPF Retail Case(s) (min. 10 Case(s))[1-6] and with a min. of HK$1,000,000 ATO Amount[7] settled on or before 22 January, 2025 will be entitled to get **2 "Coldplay: Music Of The Spheres World Tour" Tickets*** *Tickets are valid for specific dates ONLY, and such date is randomly assigned, and cannot be changed. **Top 11 – 50 Financial Planners** **Star Reward 2: "AIA Alta Presents The World Circus" VIP Tickets** During the Contest Period, **Top 11 – 50 Financial Planners with the highest** number of MPF Retail Case(s) settled (min. 6 Case(s))[1-6] and with a min. of HK$500,000 ATO Amount[7] settled on or before 22 January, 2025 will be entitled to get **2 "AIA Alta Presents The World Circus" VIP Tickets^** ^Tickets are valid for specific dates ONLY, and such date is randomly assigned, and cannot be changed.

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General Rules & Requirement:

1. Qualified MPF Retail Cases (Unique Identification – UID) are only counted for each successful paper or iPoS submission of P(P) / P(M) / P(C) form to AIA Corporate Solutions from other trustees during the Contest Period and successfully have the new record created in system on or before 22 January, 2025.
2. During the Contest Period, only one MPF Retail Case will be counted for each HKID number (UID) registered.
3. Qualified MPF Retail Cases (UID) will be counted for each MPF Retail case with completed form is submitted to AIA Corporate Solutions during the Contest Period from external trustees to an AIA MPF Personal Account ("MPFPA") or Preferential Personal Account ("PDM") and successfully have the new case record created in system on or before 22 January, 2025.
4. If the MPF Retail Case (UID) is already counted in the "2024 Q1 Corporate Solutions Rewards Programme (Hong Kong)" (memo A240137) or "2024 Q2 CS Golden MPF PA Challenge" (memo A240517) or "2024 CS MPF PA "Be the Millionaire" Challenge" (memo A240523), "AIA MPF Rewards 3 PA to Celebrate the Mid-Autumn " (memo A240658), "AIA MPF Rewards: 2024 "Activate in Summer" Challenge" (memo A240733) and "2024 Q3 Special District Challenge on PA launch (Aug - Oct)", the UID will not be counted in this incentive reward.
5. When Financial Planners are conducting MPF sales and marketing activities and giving advice in relation to MPF schemes, you must correctly complete the latest relevant application forms for your customers in order to obtain their written and express consent to the monetary and/or non-monetary benefits to be received by the registered MPF intermediary in respect of the relevant cases. For details, please refer to memo A240263.
6. If the qualifying case is jointly closed by 2 producers, 0.5 case will be counted for each producer. Case count calculation will not be rounded-up.
7. If the case count is the same, the ranking will be based on the higher ATO amount.
8. Rewards cannot be exchanged for cash. The qualifier must be in-force with AIA in order to enjoy the rewards.
9. AIA reserves the right to retract the rewards awarded in respect of the adjusted results of final sales report and for any sales violations.
10. AIA reserves the right to amend the rules or rewards of this promotion at any time without prior notice.
11. In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated business development executives.
We wish you every success!



Victor Man
Head of CS Business Development
Agency Distribution, Corporate Solutions

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