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香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners	From:	May Leung
Copy:	Mr. Alger Fung / Mr. Jim Jan Zen / Mr. Louie Ho / Ms. Amelie Shen /All Department Heads / ABDD Executives / CSBD Executives / Contact Centre	Dept:	Corporate Solutions
Date:	1 September 2024	Total pages:	2

Subject: **(A240900) 2024 Q3 IVS「友得揀」客戶尊屬優惠 [9 月客戶資格更新]**
2024 Q3 IVS Exclusive Customer Offer [Customer Eligibility – September Update]

好消息！合資格尊享 IVS「友得揀」優惠的客戶已由截至 2024 年 7 月 31 日**更新至於 2024 年 8 月 31 日及投保時為現有友邦強積金⁺ / 退休金成員，且優惠內容不變**。企業業務鼓勵各位營業同事儘快透過舉辦公司簡介會或與客戶檢視強積金 / 退休金基金表現，為有興趣之現有企業客戶成員和強積金 / 退休金個人客戶介紹此項受歡迎的 IVS「友得揀」客戶尊屬優惠。

請細閱以下之優惠摘要，把握 IVS 推廣良機！

推廣期	2024 年 9 月 1 日至 30 日
合資格客戶*	▪ 於 **2024 年 8 月 31 日**及投保時為現有友邦強積金 / 退休金成員；或 ▪ 投保時為現有友邦團體保險成員
優惠內容 **維持不變**	客戶於推廣期內投保**指定個人產品**，即可享有以下**限時額外優惠**！ ▪ 指定**儲蓄 / 人壽**產品：可享有**額外 2%** 保費回贈，最多可享**高達 28%** 保費回贈！ ▪ 指定**保障**產品：可享有**額外 1 個月**保費回贈，最多可享**高達 7 個月**保費回贈！ 有關優惠之詳情，請參閱以下宣傳單張及通告 A240705。
宣傳單張版本及其他資料	 繁體中文版本：連結 英文版本：連結 簡體中文版本：連結
重要提示	財務策劃顧問不應以此推廣活動之優惠作誘因以促使客戶參加友邦強積金 / 作出供款 / 轉移強積金權益至友邦強積金 / 保留強積金賬戶。

⁺ 只適用於香港

* 若客戶最終未能通過資格審核，他 / 她只可享「全面保障　夏日激賞」推廣活動的標準優惠。有關標準優惠詳情，請參閱宣傳單張。

如有任何查詢，請使用 iEngage/PES 內的 iChat 或與 IVS 團隊聯絡。

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Memo

Good News! The customer eligibility for IVS Exclusive Customer Offer **have been updated from the existing AIA MPF+/Pension members** as of 31 July 2024 **to as of 31 August 2024 and at the time of application, with the offer remains unchanged**. We encourage all of you to introduce this popular IVS Exclusive Customer Offer to your interested existing corporate members and individual MPF/Pension customers through member's briefings or MPF/Pension fund performance reviews.

Please refer to the summary of the latest offer below and seize the IVS promotion opportunity!

Promotion Period	1 – 30 September 2024
Eligible Customers*	▪ Existing AIA MPF/Pension members on **31 August 2024** and at the time of application; or ▪ Existing AIA Group Insurance members at the time of application
Offer Details Remain Unchanged	By successfully enrolling in **Specified Protection Plan** during the promotional period, customers can enjoy the below **limited-time extra offer**! ▪ Specified Wealth Management / Life Protection Plans: **Extra 2%** premium refund, with **up to 28%** premium refund in total! ▪ Specified Protection Plans: **Extra 1 month** premium refund, with **up to 7 months** premium refund in total! For details of the Offer, please refer to the promotional leaflet below and Memo A240705.
Promotional Leaflet Version and Other Information	 Traditional Chinese Version: LINK English Version: LINK Simplified Chinese Version: LINK
Important Note	Financial planners should not use this promotional campaign offer as the incentive for encouraging client to join AIA MPF Scheme / make contribution / transfer MPF benefits to AIA MPF Scheme / retain AIA MPF account.

+ Applicable to Hong Kong only
* If the eligibility checking cannot be passed, customer will only be entitled to the standard offer in "Hot Summer Total Protection" Promotion. For details of the standard offer, please refer to the promotion leaflet.

Should you have any question, please enquire by using iChat in iEngage/PES, or contact our IVS Team for enquiry.

Yours faithfully,

May Leung
Associate Director, IVS Distribution Business Development
Corporate Solutions

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