友邦香港
香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

Attn:	All EDD & Honorable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners (Hong Kong only)	From:	Victor Man
Copy:	Mr. Alger Fung / Mr. Jim Jan Zen / Mr. Louie Ho / Ms. Amelie Shen / All Department Heads / ABDD Executives / Contact Centre	Dept:	Corporate Solutions
Date:	1 July 2024	Total pages:	11 + Appendix
Subject:	**(A240710) 2024 Q3 企業業務特別客戶推廣（強積金）** **2024 Q3 Corporate Solutions Special Customer Offers (MPF)**		

好消息！由於反應熱烈，第 2 季全新推出**多項客戶尊享優惠的推廣期將會延長至 2024 年 9 月 30 日，且優惠內容不變**，助您開拓更多強積金銷售機遇，請各營業同事細閱以下客戶尊享優惠詳情，好好把握機會，在積金易平台（eMPF）推出前儘快搶灘及創造佳績！

強積金計劃	客戶尊享優惠
「休悠樂」個人賬戶計劃  維持不變	**推廣期：2024 年 7 月 1 日至 9 月 30 日** **雙重優惠[3]：紅利和特別管理費** 客戶參與友邦強積金**「休悠樂」個人賬戶計劃（「休悠樂」）**可尊享一次性紅利（「紅利」）和特別管理費（將以回扣形式提供）（「回扣」），優惠須受條款及細則所約束。 **優惠 1：紅利** **新成員 / 現有成員**從第三方受託人**轉入新強積金資產可享有一次性紅利**。詳情如下：

從第三方受託人轉入新強積金資產 (HK$)	一次性紅利 (HK$)
30,000 - 99,999	188
100,000 - 149,999	588
150,000 - 399,999	888
400,000 - 799,999	2,388
800,000 - 1,199,999	6,888
1,200,000 或以上	13,888

紅利計算及派發：
紅利將於 2025 年 4 月底前按合資格成員的最新投資選擇派發。紅利金額將按客戶從其他受託人轉入新強積金資產的總和計算，相關轉入新強積金資產申請需於 2024 年 7 月 1 日至 9 月 30 日提交，並於 2024 年 11 月 30 日前結算。客戶需於 2024 年 7 月 1 日至 9 月 30 日期間提交第一份轉入新強積金資產申請日起至 2025 年 4 月紅利派發日期間未曾作任何提款。紅利將按客戶於派發紅利當日最新的投資選擇，以單位 / 金額形式[5]分配 / 存入到成員賬戶。

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<table>
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優惠 2：回扣

<table>
<tr><th rowspan="2">AIA 強積金基金</th><th rowspan="2">於基礎基金層面
收取的標準管理費
（每年）</th><th colspan="3">「休悠樂」成員從第三方受託人轉入新強積金資產
回扣後於基礎基金層面收取的有效管理費（每年）</th></tr>
<tr><th colspan="2">≥HK$ 30,000</th><th rowspan="2"><HK$ 30,000</th></tr>
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<tr><td colspan="5">保證基金</td></tr>
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回扣計算及派發：
回扣將於每個季度結束（即每年 2 月、5 月、8 月和 11 月）之隨後 45 日內派發，並將按成員賬戶於該季度內所持基金每月結餘[4]之平均值計算，有關回扣將以單位 / 金額形式[5]分配 / 存入到成員賬戶內之相關基金。

條款及細則：
1) 成功參與「休悠樂」之成員，將受「休悠樂」詳載於申請表格內之有關條款及細則所約束。
2) 紅利及回扣只適用於在派發紅利 / 回扣當日未終止有關賬戶之成員。
3) 此優惠不可與任何其他現存優惠同時享用。就保證組合而言，回扣將適用於基礎基金層面之管理費。
4) 每月平均賬戶結餘為該月及前一個月期末賬戶結餘的平均值。
5) 就保證組合以外之單位化強積金基金而言，有關紅利 / 回扣將以單位形式分配到成員賬戶。而就保證組合（一項非單位化基金）而言，有關紅利 / 回扣將以金額形式存入到成員賬戶。
6) 優惠須受有關條款及細則約束，詳情請參閱計劃單張：https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/aia-mpf-personal-account-leaflet-appendix-chi.pdf

</td></tr>
<tr><td>

自僱人士計劃

維持不變

</td><td>

推廣期：2024 年 7 月 1 日至 9 月 30 日

雙重優惠[3]：紅利和特別管理費
客戶參與**友邦強積金優選自僱人士計劃（「自僱人士計劃」）**可尊享一次性紅利（「紅利」）和特別管理費（將以回扣形式提供）（「回扣」），優惠須受條款及細則所約束。

優惠 1：紅利
新成員 / 現有成員從第三方受託人**轉入新強積金資產可享有一次性紅利**。詳情如下：

從第三方受託人轉入新強積金資產 (HK$)	一次性紅利 (HK$)
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紅利計算及派發：
紅利將於 2025 年 4 月底前按合資格成員的最新投資選擇派發。紅利金額將按客戶從其他受託人轉入新強積金資產的總和計算，相關轉入新強積金資產申請需於 2024 年 7 月 1 日至 9 月 30 日提交，並於 2024 年 11 月 30 日前結算。客戶需於 2024 年 7 月 1 日至

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<table>
<tr><th>強積金計劃</th><th>客戶尊享優惠</th></tr>
<tr><td></td><td>
9 月 30 日期間提交第一份轉入新強積金資產申請日起至 2025 年 4 月紅利派發日期間未曾作任何提款。紅利將按客戶於派發紅利當日最新的投資選擇，以單位 / 金額形式[5]分配 / 存入到成員賬戶。

優惠 2：回扣
<table>
<tr><th rowspan="2">AIA 強積金基金</th><th rowspan="2">於基礎基金層面收取的標準管理費（每年）</th><th colspan="3">自僱人士成員從第三方受託人轉入新強積金資產回扣後於基礎基金層面收取的有效管理費（每年）</th></tr>
<tr><th colspan="2">≥HK$ 30,000</th><th rowspan="2"><HK$ 30,000</th></tr>
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回扣計算及派發：
回扣將於每個季度結束（即每年 2 月、5 月、8 月和 11 月）之隨後 45 日內派發，並將按成員賬戶於該季度內所持基金每月結餘[4]之平均值計算，有關回扣將以單位 / 金額形式[5]分配 / 存入到成員賬戶內之相關基金。

條款及細則：
1) 成功參與「自僱人士計劃」之成員，將受詳載於「自僱人士計劃」申請表格內之有關條款及細則所約束。
2) 紅利及回扣只適用於在派發紅利 / 回扣當日未終止有關賬戶之成員。
3) 此優惠不可與任何其他現存優惠同時享用。就保證組合而言，回扣將適用於基礎基金層面之管理費。
4) 每月平均賬戶結餘為該月及前一個月期末賬戶結餘的平均值。
5) 就保證組合以外之單位化強積金基金而言，有關紅利 / 回扣將以單位形式分配到成員賬戶。而就保證組合（一項非單位化基金）而言，有關紅利 / 回扣將以金額形式存入到成員賬戶。
6) 優惠須受有關條款及細則約束，詳情請參閱計劃單張：https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/aia-mpf-personal-account-leaflet-appendix-chi.pdf
</td></tr>
<tr><td>
強積金僱主計劃


維持不變
</td><td>
推廣期：2024 年 7 月 1 日至 9 月 30 日

雙重優惠[3]：紅利和特別管理費
於推廣期內，新企業客戶參與友邦強積金優選僱主計劃（「僱主計劃」），並成功提交僱主申請表格及僱主資金轉移申請表（MPF(S)-P(E) 表格），其僱員成員可尊享一次性紅利（「紅利」）和特別管理費（將以回扣形式提供）（「回扣」），優惠須受條款及細則所約束。

優惠 1：紅利
在企業客戶從第三方受託人轉入新強積金資產後，僱主資金轉移申請表內之合資格僱員成員可享有一次性紅利。詳情如下：
<table>
<tr><th colspan="2">以每名僱員成員計</th></tr>
<tr><th>從第三方受託人轉入新強積金資產 (HK$)</th><th>一次性紅利 (HK$)</th></tr>
<tr><td>50,000 - 100,000</td><td>300</td></tr>
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<tr><th>強積金計劃</th><th>客戶尊享優惠</th></tr>
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紅利計算及派發：
紅利將於 2025 年 4 月底前按合資格成員的最新投資選擇派發。紅利金額將按僱員成員從其他受託人轉入新強積金資產的總和計算，相關轉入新強積金資產申請需於 2024 年 7 月 1 日至 9 月 30 日提交，並於 2024 年 11 月 30 日前結算。僱員成員需於 2024 年 7 月 1 日至 9 月 30 日期間提交第一份轉入新強積金資產申請日起至 2025 年 4 月紅利派發日期間未曾作任何提款。紅利將按僱員成員於派發紅利當日最新的投資選擇，以單位 / 金額形式[5] 分配 / 存入到成員賬戶。

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<tr><th rowspan="2">AIA 強積金基金</th><th rowspan="2">於基礎基金層面
收取的標準管理費
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回扣將於每個季度結束（即每年 2 月、5 月、8 月和 11 月）之隨後 45 日內派發，並將按成員賬戶於該季度內所持基金每月結餘[4]之平均值計算，有關回扣將以單位 / 金額形式[5]分配 / 存入到成員賬戶內之相關基金。

條款及細則：
1) 成功參與「僱主計劃」之成員，將受詳載於「個人賬戶成員」申請表格內之有關條款及細則所約束。
2) 紅利及回扣只適用於在派發紅利 / 回扣當日未終止有關賬戶之成員。
3) 此優惠不可與任何其他現存優惠同時享用。就保證組合而言，回扣將適用於基礎基金層面之管理費。
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5) 就保證組合以外之單位化強積金基金而言，有關紅利 / 回扣將以單位形式分配到成員賬戶。而就保證組合（一項非單位化基金）而言，有關紅利 / 回扣將以金額形式存入到成員賬戶。
6) 優惠須受有關條款及細則約束，詳情請參閱附件 1。

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強積金可扣稅
自願性供款計劃



維持不變

</td><td>

推廣期：2024 年 7 月 1 日至 9 月 30 日

尊享優惠：特別管理費
客戶參與 **AIA 強積金可扣稅自願性供款計劃（「計劃」）**，可尊享特別管理費（將以回扣形式提供）（「回扣」），優惠須受條款及細則所約束。詳情如下：

<table>
<tr><th>AIA 強積金基金</th><th>於基礎基金層面
收取的標準管理費
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強積金計劃	客戶尊享優惠
	條款及細則： 1) 成功參與計劃之成員，將受計劃詳載於申請表格內之有關條款及細則所約束。 2) 回扣只適用於在派發回扣當日未終止有關賬戶之成員。 3) 此優惠不可與任何其他現存優惠同時享用。有效基金管理費如有更改將另行通知。 4) 每月平均賬戶結餘為該月及前一個月期末賬戶結餘的平均值。就回扣而言，計劃內的每月平均賬戶結餘之計算將不會包括成員於強積金預設投資策略、核心累積基金、65 歲後基金、美洲基金、亞歐基金、中港基金、全球基金、亞洲債券基金、環球債券基金、強積金保守基金、中港動態資產配置基金、基金經理精選退休基金、亞洲股票基金、歐洲股票基金、大中華股票基金、北美股票基金、綠色退休基金、增長組合、均衡組合及穩定資本組合所作的投資。 5) 就保證組合以外之單位化強積金基金而言，有關回扣將以單位形式分配到您的賬戶。而就保證組合 (一項非單位化基金) 而言，有關回扣將以金額形式存入到您的賬戶。 6) 優惠須受有關條款及細則約束，詳情請參閱計劃單張：https://www.aia.com.hk/content/dam/hk/zh-hk/pdf/product-brochure/individuals/aia-mpf-tvc-program/AIA_MPF_TVC_tc.pdf。

一般規則：

- 財務策劃顧問必須持有有效的相關牌照，方可銷售推廣活動中的產品。
- 友邦保留隨時修改及闡釋本推廣活動規則之權利，恕不另行通知。
- 有關是次推廣計劃，如有任何爭議，友邦保留最終決定權。

如有任何查詢，歡迎與負責貴區之企業業務營業拓展部同事聯絡或經 iEngage / PES 使用 Chatbot 查詢。

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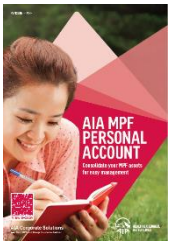
Good News! Due to the overwhelming response, the promotion period of **a number of exclusive customer offers** newly launched in Q2 **will be extended to 30 September 2024, with the offers remain unchanged**, helping you to explore more MPF sales opportunities. Please read the details of exclusive customer offers below, seize the opportunity and create great results in due course before the launch of the eMPF platform!

MPF Plan	Exclusive Customer Offers
AIA MPF Personal Account ("MPFPA")  Remain Unchanged	**Promotion Period: 1 July – 30 September 2024** **Double Offers[3] : Bonus and Special Management Fees** By enrolling in **AIA MPF Personal Account Programme (the "MPFPA")**, customers can enjoy a one-off bonus (the "Bonus") and special management fees (which will be offered in the form of a rebate, the "Rebate"), subject to terms and conditions. **Offer 1: Bonus** **New and existing MPFPA members' newly transferred-in MPF assets** from a third-party trustee **can enjoy a one-off bonus**. Details are as follows:

Newly transferred-in MPF assets from a third-party trustee (HK$)	One-off Bonus (HK$)
30,000 - 99,999	188
100,000 - 149,999	588
150,000 - 399,999	888
400,000 - 799,999	2,388
800,000 - 1,199,999	6,888
1,200,000 or above	13,888

Bonus Calculation and Distribution:
The Bonus will be distributed by end of April 2025 per eligible member's latest investment mandate. The Bonus amount will be calculated based on member's aggregated newly tranferred-in MPF Asset from other trustees, with relevant newly tranferred-in MPF Asset request(s) submitted during 1 July - 30 September 2024 and settled by 30 November 2024. Customer must make no withdrawal from the date he/she submits his/her first newly tranferred-in MPF Asset request during 1 July - 30 September 2024 to the Bonus distribution date in April 2025. The Bonus will be allocated/credited to member's account in the form of a unit/amount rebate[5] and in accordance with member's latest investment mandate as at the date of Bonus distribution.

Offer 2: Rebate

AIA MPF Fund	Standard Management Fees Chargeable at Underlying Fund Level (p.a.)	Effective Management Fees after Rebate Chargeable at Underlying Fund Level (p.a.) for MPFPA member's newly transferred-in MPF assets from a third-party trustee		
		≥HK$ 30,000		<HK$ 30,000
		First Year	Thereafter	
Guaranteed Fund				
Guaranteed Portfolio	1.50%	1.50%	1.30%	1.30%

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香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

Memo

<table>
<tr><th>MPF Plan</th><th>Exclusive Customer Offers</th></tr>
<tr><td></td><td>Rebate Calculation and Distribution:
The Rebate will be distributed within 45 days after the end of each quarter (i.e. February, May, August and November each year), and will be calculated based on the average monthly balance of the funds held under member's account[4] over that particular quarter. The Rebate will be allocated/credited to the respective funds under member's account in the form of a unit/amount rebate[5].

Terms and conditions:
1) Upon successful enrolment into the MPFPA, a member is bound by all of the terms and conditions of the MPFPA as stated in the application form.
2) The Bonus and Rebate are only applicable on the condition that member's account has not been terminated on the date of Bonus/Rebate distribution.
3) This offer is not valid in conjunction with any other pre-existing offer(s). For the Guaranteed Portfolio, the Rebate will be applied to its management fees at underlying fund level.
4) The average account balance of a particular month is calculated based on the average of the closing balance of that particular month and the previous month.
5) For MPF funds (other than the Guaranteed Portfolio), which are unitised funds, the Bonus/Rebate will be allocated to member's account in the form of units. For the Guaranteed Portfolio, which is not a unitised fund, the relevant amount of the Bonus/Rebate will be credited to member's account.
6) Subject to terms and conditions. Please refer to Brochure for details:
https://www.aia.com.hk/content/dam/hk/en/pdf/aia-mpf-personal-account-leaflet-appendix-eng.pdf</td></tr>
<tr><td>Self-Employed Person ("SEP") Plan
Remain Unchanged</td><td>Promotion Period: 1 July – 30 September 2024

Double Offers[3] : Bonus and Special Management Fees
By enrolling in AIA MPF Self-Employed Person Plan (the "SEP"), customers can enjoy a one-off bonus (the "Bonus") and special management fees (which will be offered in the form of a rebate, the "Rebate"), subject to terms and conditions.

Offer 1: Bonus
New and existing SEP members' newly transferred-in MPF assets from a third-party trustee can enjoy a one-off bonus. Details are as follows:

<table>
<tr><th>Newly transferred-in MPF assets from a third-party trustee (HK$)</th><th>One-off Bonus (HK$)</th></tr>
<tr><td>30,000 - 99,999</td><td>188</td></tr>
<tr><td>100,000 - 149,999</td><td>588</td></tr>
<tr><td>150,000 - 399,999</td><td>888</td></tr>
<tr><td>400,000 - 799,999</td><td>2,388</td></tr>
<tr><td>800,000 - 1,199,999</td><td>6,888</td></tr>
<tr><td>1,200,000 or above</td><td>13,888</td></tr>
</table>
Bonus Calculation and Distribution:
The Bonus will be distributed by end of April 2025 per eligible member's latest investment mandate. The Bonus amount will be calculated based on member's aggregated newly tranferred-in MPF Asset from other trustees, with relevant newly tranferred-in MPF Asset request(s) submitted during 1 July - 30 September 2024 and settled by 30 November 2024. Customer must make no withdrawal from the date he/she submits his/her first newly tranferred-in MPF Asset request during 1 July - 30 September 2024 to the Bonus distribution date in April 2025. The Bonus will be allocated/credited to member's account in the form of a unit/amount rebate[5] and in accordance with member's latest investment mandate as at the date of Bonus distribution.</td></tr>
</table>

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香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
North Point
Hong Kong

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<table>
<tr><th>MPF Plan</th><th>Exclusive Customer Offers</th></tr>
<tr><td></td><td>

Offer 2: Rebate

<table>
<tr><th rowspan="2">AIA MPF Fund</th><th rowspan="2">Standard Management Fees Chargeable at Underlying Fund Level (p.a.)</th><th colspan="3">Effective Management Fees after Rebate Chargeable at Underlying Fund Level (p.a.) for SEP member's newly transferred-in MPF assets from a third-party trustee</th></tr>
<tr><th colspan="2">≥HK$ 30,000</th><th rowspan="2"><HK$ 30,000</th></tr>
<tr><th>First Year</th><th>Thereafter</th></tr>
<tr><td colspan="5">Guaranteed Fund</td></tr>
<tr><td>Guaranteed Portfolio</td><td>1.50%</td><td>1.50%</td><td>1.30%</td><td>1.30%</td></tr>
</table>

Rebate Calculation and Distribution:
The Rebate will be distributed within 45 days after the end of each quarter (i.e. February, May, August and November each year), and will be calculated based on the average monthly balance of the funds held under member's account[4] over that particular quarter. The Rebate will be allocated/credited to the respective funds under member's account in the form of a unit/amount rebate[5].

Terms and conditions:
1) Upon successful enrolment into the MPF Self-Employed Person Plan, a member is bound by all of the terms and conditions as stated in the Self-Employed Person application form.
2) The Bonus and Rebate are only applicable on the condition that member's account has not been terminated on the date of Bonus/Rebate distribution.
3) This offer is not valid in conjunction with any other pre-existing offer(s). For the Guaranteed Portfolio, the Rebate will be applied to its management fees at underlying fund level.
4) The average account balance of a particular month is calculated based on the average of the closing balance of that particular month and the previous month.
5) For MPF funds (other than the Guaranteed Portfolio), which are unitised funds, the Bonus/Rebate will be allocated to member's account in the form of units. For the Guaranteed Portfolio, which is not a unitised fund, the relevant amount of the Bonus/Rebate will be credited to member's account.
6) Subject to terms and conditions. Please refer to Brochure for details: https://www.aia.com.hk/content/dam/hk/en/pdf/aia-mpf-personal-account-leaflet-appendix-eng.pdf.

</td></tr>
<tr><td>MPF Employer Plan


Remain Unchanged</td><td>

Promotion Period: 1 July – 30 September 2024

Double Offers[3] : Bonus and Special Management Fees

New corporate clients enrolling in **AIA MPF – Prime Value Choice Employer Plan ("Employer Plan")** and successfully submit the Employer Application Form together with the Employer's Request For Fund Transfer Form (MPF(S)-P(E) Form) during the Promotion Period, **their employee members** can enjoy a one-off bonus (the "Bonus") and special management fees (which will be offered in the form of a rebate, the "Rebate"), subject to terms and conditions.

Offer 1: Bonus

After corporate clients have their MPF assets **newly transferred-in**from a third-party trustee, **the eligible employee members** listed in their Employer's Request For Fund Transfer Form **can enjoy a one-off bonus**. Details are as follows:

<table>
<tr><th colspan="2">Per Employee Member</th></tr>
<tr><th>Newly transferred-in MPF assets from a third-party trustee (HK$)</th><th>One-off Bonus (HK$)</th></tr>
<tr><td>50,000 – 100,000</td><td>300</td></tr>
<tr><td>Above 100,000</td><td>800</td></tr>
</table>

</td></tr>
</table>

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香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
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MPF Plan	Exclusive Customer Offers

Bonus Calculation and Distribution:
The Bonus will be distributed by end of April 2025 per eligible member's latest investment mandate. The Bonus amount will be calculated based on employee member's aggregated newly tranferred-in MPF Asset from other trustees, with relevant newly tranferred-in MPF Asset request(s) submitted during 1 July - 30 September 2024 and settled by 30 November 2024. Employee member must make no withdrawal from the date he/she submits his/her first newly tranferred-in MPF Asset request during 1 July - 30 September 2024 to the Bonus distribution date in April 2025. The Bonus will be allocated/credited to member's account in the form of a unit/amount rebate[5] and in accordance with employee member's latest investment mandate as at the date of Bonus distribution.

Offer 2: Rebate

AIA MPF Fund	Standard Management Fees Chargeable at Underlying Fund Level (p.a.)	Effective Management Fees after Rebate Chargeable at Underlying Fund Level (p.a.) for eligible employee member's newly transferred-in MPF assets from a third-party trustee		
		≥HK$ 50,000		<HK$ 50,000
		First Year	Thereafter	
Guaranteed Fund				
Guaranteed Portfolio	1.50%	1.50%	1.30%	1.30%

Rebate Calculation and Distribution:
The Rebate will be distributed within 45 days after the end of each quarter (i.e. February, May, August and November each year), and will be calculated based on the average monthly balance of the funds held under member's account[4] over that particular quarter. The Rebate will be allocated/credited to the respective funds under member's account in the form of a unit/amount rebate[5].

Terms and conditions:
1) Upon successful enrolment into the MPF Employer Plan, a member is bound by all of the terms and conditions as stated in the Personal Account Member application form.
2) The Bonus and Rebate are only applicable on the condition that member's account has not been terminated on the date of Bonus/Rebate distribution.
3) This offer is not valid in conjunction with any other pre-existing offer(s). For the Guaranteed Portfolio, the Rebate will be applied to its management fees at underlying fund level.
4) The average account balance of a particular month is calculated based on the average of the closing balance of that particular month and the previous month.
5) For MPF funds (other than the Guaranteed Portfolio), which are unitised funds, the Bonus/Rebate will be allocated to member's account in the form of units. For the Guaranteed Portfolio, which is not a unitised fund, the relevant amount of the Bonus/Rebate will be credited to member's account.
6) Subject to terms and conditions. Please refer to Appendix 1.

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[AIA – INTERNAL]

友邦香港
香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
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MPF Plan	Exclusive Customer Offers
MPF Tax Deductible Voluntary Contribution ("TVC") Programme  Remain Unchanged	Promotion Period: 1 July – 30 September 2024 Special Offer: Special Management Fees By enrolling in the AIA MPF Tax Deductible Voluntary Contribution Programme (the "Programme") customers can enjoy special management fees (which will be offered in the form of a rebate, the "Rebate"), subject to terms and conditions. Details are as follows:

AIA MPF Fund	Standard Management Fees Chargeable at Underlying Fund Level (p.a.)	Effective Management Fees after Rebate Chargeable at Underlying Fund Level (p.a.)
Guaranteed Fund		
Guaranteed Portfolio	1.50%	1.30%

Rebate Calculation and Distribution:
The Rebate will be distributed within 45 days after the end of each quarter (i.e. February, May, August and November each year), and will be calculated based on the average monthly balance of the fund held under member's account[4] over that particular quarter. The Rebate will be allocated/credited to member's account in the form of a unit/amount rebate[5] and in accordance with member's latest investment mandate as at the date of Rebate distribution[2].

Terms and conditions:

1) Upon successful enrolling in the Programme, a member is bound by all of the terms and conditions of the Programme as stated in the application form.
2) The Rebate is only applicable on the condition that member's account has not been terminated on the date of rebate distribution.
3) This offer is not valid in conjunction with any other pre-existing offer(s). The effective management fees are subject to change with prior notice.
4) The average account balance of a particular month is calculated based on the average of the closing balance of that particular month and the previous month. For the purposes of Rebate, the calculation of the average monthly balance of member's account under the Programme would not include investments in the MPF Default Investment Strategy, Core Accumulation Fund, Age 65 Plus Fund, American Fund, Eurasia Fund, Hong Kong and China Fund, World Fund, Asian Bond Fund, Global Bond Fund, MPF Conservative Fund, China HK Dynamic Asset Allocation Fund, Manager's Choice Fund, Asian Equity Fund, European Equity Fund, Greater China Equity Fund, North American Equity Fund, Green Fund, Growth Portfolio, Balanced Portfolio and Capital Stable Portfolio.
5) For MPF funds (other than the Guaranteed Portfolio) that are unitised funds, the rebate will be allocated to member's account in the form of units. For the Guaranteed Portfolio, which is not a unitised fund, the relevant amount of the rebate will be credited to member's account.
6) Subject to terms and conditions. Please refer to brochure for details: https://www.aia.com.hk/content/dam/hk/en/pdf/product-brochure/individuals/aia-mpf-tvc-program/AIA_MPF_TVC_en.pdf

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General Rules:

- Financial planning consultants must hold a valid relevant license to sell products in the promotion.
- AIA reserves all rights for amending and explaining the rules, terms and conditions of this promotion at any time without any prior notice.
- In case of any disputes, AIA reserves the right for any final decision.

If you have any questions, please contact your designated CS business development executives or enquire by using Chatbot in iEngage/PES.

Yours faithfully,



Victor Man
Head of CS Business Development
(Agency Distribution) - Corporate Solutions

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Hong Kong

附件 1

日期：_____

公司 / 客戶名稱：_____

地址：_____

_____

_____

親愛的客戶：

友邦強積金優選計劃（簡稱「此計劃」）— 強積金僱主計劃尊享優惠

感謝閣下對友邦強積金產品及服務感興趣，我們欣然為閣下提供下列尊享優惠[1]（「此優惠」）：

由即日起至 2024 年 9 月 30 日，貴公司參與友邦強積金優選僱主計劃（「僱主計劃」），並成功提交僱主申請表格及僱主資金轉移申請表（MPF(S)-P(E) 表格），旗下僱員可尊享**雙重優惠[3]：**一次性紅利（「紅利」）和特別管理費（將以回扣形式提供）（「回扣」），優惠須受條款及細則所約束。

優惠 1：紅利

當貴公司從第三方受託人轉入新強積金資產，僱主資金轉移申請表內之**合資格僱員成員可享有一次性紅利**。詳情如下：

以每名僱員成員計	
從第三方受託人轉入新強積金資產 (HK$)	**一次性紅利 (HK$)**
50,000 - 100,000	300
100,000 以上	800

紅利計算及派發：

紅利將於 2025 年 4 月底前按合資格成員的最新投資選擇派發。紅利金額將按僱員成員從其他受託人轉入新強積金資產的總和計算，相關轉入新強積金資產申請需於 2024 年 7 月 1 日至 9 月 30 日提交，並於 2024 年 11 月 30 日前結算。僱員成員需於 2024 年 7 月 1 日至 9 月 30 日期間提交第一份轉入新強積金資產申請日起至 2025 年 4 月紅利派發日期間未曾作任何提款。紅利將按僱員成員於派發紅利當日最新的投資選擇，以單位 / 金額形式[5] 分配 / 存入到成員賬戶。

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North Point
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優惠 2：回扣

AIA 強積金基金	於基礎基金層面收取的標準管理費（每年）	合資格僱員成員從第三方受託人轉入新強積金資產回扣後於基礎基金層面收取的有效管理費（每年）		
		≥HK$ 50,000		<HK$ 50,000
		首年	其後	
保證基金				
保證組合	1.50%	1.50%	1.30%	1.30%

回扣計算及派發：
回扣將於每個季度結束（即每年 2 月、5 月、8 月和 11 月）之隨後 45 日內派發，並將按成員賬戶於該季度內所持基金每月結餘[4]之平均值計算，有關回扣將以單位 / 金額形式[5]分配 / 存入到成員賬戶內之相關基金。

請閣下在參與此計劃前細閱此頁下方的優惠條款及細則，如對此優惠有任何查詢，歡迎與您的友邦香港財務策劃顧問聯絡。

此致

AIA 企業業務
謹啓

條款及細則：

1) 成功參與「僱主計劃」之成員，將受詳載於「個人賬戶成員」申請表格內之有關條款及細則所約束。
2) 紅利及回扣只適用於在派發紅利 / 回扣當日未終止有關賬戶之成員。
3) 此優惠不可與任何其他現存優惠同時享用。就保證組合而言，回扣將適用於基礎基金層面之管理費。
4) 每月平均賬戶結餘為該月及前一個月期末賬戶結餘的平均值。
5) 就保證組合以外之單位化強積金基金而言，有關紅利 / 回扣將以單位形式分配到您的賬戶。而就保證組合（一項非單位化基金）而言，有關紅利 / 回扣將以金額形式存入到成員賬戶。
6) 有關此計劃內各 AIA 強積金基金管理費的詳情，請參閱強積金計劃說明書。

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友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
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Hong Kong

Appendix 1

Date: _____

Company / Client Name: _____

Address: _____

_____

_____

Dear Customer,

AIA MPF – Prime Value Choice (the "Scheme") - MPF Employer Plan Preferential Offer

Thank you for your interest in our MPF products and services. We are pleased to present to you the following preferential offer ("this Offer"):

By enrolling in AIA MPF Employer Plan and successfully submit the Employer Application Form together with the Employer's Request For Fund Transfer Form (MPF(S)-P(E) Form) from now until 30 September 2024, your employee members can enjoy a Double Offers[3] with an one-off bonus (the "Bonus") and special management fees (which will be offered in the form of a rebate, the "Rebate"), subject to terms and conditions.

Offer 1: Bonus

After your Company have the MPF assets newly transferred-in from a third-party trustee, the eligible employee members listed in the Employer's Request For Fund Transfer Form can enjoy a one-off bonus. Details are as follows:

Per Employee member	
Newly transferred-in MPF assets from a third-party trustee (HK$)	One-off Bonus (HK$)
50,000 - 100,000	300
Above 100,000	800

Bonus Calculation and Distribution:

The Bonus will be distributed by end of April 2025 per eligible member's latest investment mandate. The Bonus amount will be calculated based on employee member's aggregated newly tranferred-in MPF Asset from other trustees, with relevant newly tranferred-in MPF Asset request(s) submitted during 1 July - 30 September 2024 and settled by 30 November 2024. Employee member's must make no withdrawal from the date he/she submits his/her first newly tranferred-in MPF Asset request during 1 July - 30 September 2024 to the Bonus distribution date in April 2025. The Bonus will be allocated/credited to member's account in the form of a unit/amount rebate[5] and in accordance with employee member's latest investment mandate as at the date of Bonus distribution.

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Hong Kong

Offer 2: Rebate

AIA MPF Fund	Standard Management Fees Chargeable at Underlying Fund Level (p.a.)	Effective Management Fees after Rebate Chargeable at Underlying Fund Level (p.a.) for eligible employee member's newly transferred-in MPF assets from a third-party trustee		
		≥HK$ 50,000		<HK$ 50,000
		First Year	Thereafter	
Guaranteed Fund				
Guaranteed Portfolio	1.50%	1.50%	1.30%	1.30%

Rebate calculation and distribution:
The Rebate will be distributed within 45 days after the end of each quarter (i.e. February, May, August and November each year), and will be calculated based on the average monthly balance of the fund held under your account[4] over that particular quarter. The Rebate will be allocated/credited to the respective funds under member's account in the form of a unit/amount rebate[5].

Please read the terms and conditions of the Offer at the bottom of this page carefully before enrolling in the Scheme. If you have any questions regarding this Offer, please feel free to contact your Financial Planner of AIA Hong Kong.

Yours sincerely,

AIA Corporate Solutions

Terms and conditions:

1) Upon successful enrolment into the MPF Employer Plan, a member is bound by all of the terms and conditions as stated in the Personal Account Member application form.
2) The Bonus and Rebate are only applicable on the condition that your account has not been terminated on the date of Bonus/Rebate distribution.
3) This offer is not valid in conjunction with any other pre-existing offer(s). For the Guaranteed Portfolio, the Rebate will be applied to its management fees at underlying fund level.
4) The average account balance of a particular month is calculated based on the average of the closing balance of that particular month and the previous month.
5) For MPF funds (other than the Guaranteed Portfolio), which are unitised funds, the Bonus/Rebate will be allocated to your account in the form of units. For the Guaranteed Portfolio, which is not a unitised fund, the relevant amount of the Bonus/Rebate will be credited to member's account.
6) For details of the management fees of AIA MPF Funds, please refer to the MPF Scheme Brochure.

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"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).