AIA Hong Kong
1/F, AIA Hong Kong Tower,
734 King's Road,
Quarry Bay, Hong Kong
T: (852) 2881 3333
AIA.COM.HK

Memo

Attn:	EDDAs / EDDs / PSDDs / SDDs / DDs / Selected Financial Planners	From:	Premier Agency Development Department
Co/Dept:	Mr. Alger Fung / Mr. Jim Jan Zen / All Department Heads / ABDD – ABPs		
Date:	1 June 2024	Total Page:	3 pages

Subject: (A240617) 友邦峻宇財富管理中心專屬大抽獎 [只限香港區域總監及特選財務策劃顧問]
AIA Alta Wealth Management Centre Lucky Draw
[For Hong Kong DDs and Selected FPs Only]

友邦峻宇財富管理中心於去年已隆重開幕，一直深受各位區域總監及特選財務策劃顧問歡迎，並為公司高淨值客戶一站式提供多個專業範疇服務。

為特別鼓勵各位**已獲得預約配額**的香港區域總監及合資格財務策劃顧問，繼續把握高淨值客戶的銷售機會，公司現推出 **《友邦峻宇財富管理中心專屬大抽獎》**，讓大家有機會欣賞**由知名電台將於 2024 年 8 月舉行的另一震撼 Live 音樂會。神級組合，機會難逢！**

由即日起至 6 月 29 日，香港區域總監 / 合資格財務策劃顧問使用友邦峻宇財富管理中心會客室會見客戶，並即場遞交年度化保費 (ANP) 不少於 US$50,000 的新保單，即可獲得音樂會門票抽獎機會！

鼓勵各位努力以獲得是次難得機會，並密切留意日後公佈！有關獎賞詳情請參閱下文。如有任何疑問，請聯絡閣下之營業拓展部或電郵至 (aiahk.premieragency@aia.com) 與卓越營業發展部同事查詢。

We are pleased to launch the "AIA Wealth Management Centre Lucky Draw" to Hong Kong DD and selected Financial Planners with Wealth Management Centre Quota to be rewarded with lucky draw chance winning for concert tickets. Please refer to the captioned memo for contest details.

Premier Agency Development Department

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	1 June 2024

For Internal Use Only 僅供內部傳閱

[AIA - CONFIDENTIAL]

AIA Hong Kong
1/F, AIA Hong Kong Tower,
734 King's Road,
Quarry Bay, Hong Kong
T: (852) 2881 3333
AIA.COM.HK

健康長久好生活

Memo

友邦峻宇財富管理中心大抽獎 [只限香港區域總監及特選財務策劃顧問]

競賽日期：
2024 年 6 月 1 至 29 日 (包括首尾兩天)

競賽資格：
已獲「友邦峻宇財富管理中心」預約配額的香港區域總監 及 合資格財務策劃顧問

競賽規則及獎賞：
每名區域總監 / 合資格財務策劃顧問若達到以下要求，將可獲得抽獎機會。詳情如下:

競賽規則	抽獎名額	獎賞
• **使用友邦峻宇財富管理中心會客室會見客戶，及;** • **即場遞交一份年度化保費 (ANP) 不少於 US$50,000 的新保單申請**	**5 位**	每位幸運兒可獲得 **音樂會門票 2 張**

備註：
- 每位合資格區域總監 / 財務策劃顧問最多可獲一個抽獎機會。
- 為提供最佳服務質素，中心只接待已提前預約之財務策劃顧問及高淨值客戶，恕不接受即日預約或Walk-in。可透過 iEngage，登入 iBS辦理預約，預約只供會客之用。成功預約後，財務策劃顧問將收到 iEngage 及電郵確認通知。電郵附有預約當日供現場登記之QR Code。
- 所有新生意必須於競賽期內於友邦峻宇財富管理中心透過指定電子平台遞交，其保單才獲計算。
- 如營業同事於競賽期之前已遞交保單/保單已獲繕發，但於競賽期內撤回投保申請/取消保單，並再次投保同一受保人之相同產品計劃，其保單將不獲計算。
- 所有獎賞視乎供應而定，不可退換或轉換成以現金發放，安排均以 AIA 最終安排為準。
- 未經公司批准或同意，營業同事不能基於任何目的於社群媒體轉售、贈送獎賞或就獎賞舉行抽獎。

一般規則：
1. 所有獲獎的區域總監 / 財務策劃顧問必須於獎賞發放時仍與 AIA 持有效合約。
2. 所有由現有保單轉換/ 退保後同一受保人之保單將不獲計算。
3. 若兩位或以上之營業單位主管/ 財務策劃顧問共同完成 1 張保單，將平均計算予各人。
4. 有關獎品安排將會在最終競賽結果公布中確定。
5. AIA 保留隨時修改競賽規則或獎賞之權利，恕不另行通知。
6. 如有任何異議，以 AIA 最後決定為準。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	1 June 2024

For Internal Use Only 僅供內部傳閱

[AIA - CONFIDENTIAL]

AIA Hong Kong

1/F, AIA Hong Kong Tower,
734 King's Road,
Quarry Bay, Hong Kong
T: (852) 2881 3333

AIA.COM.HK

Memo

AIA Alta Wealth Management Centre Lucky Draw [For Hong Kong DDs and Selected FPs Only]

Contest Period:
1st – 29th Jun 2024 (both days are Inclusive)

Contest Eligibility:
Hong Kong District Directors and Eligible Financial Planners with "AIA Wealth Management Centre" Booking Quota

Contest Rules & Awards:
Hong Kong District Director / Eligible Financial Planner who fulfils below requirements will have lucky draw chance. Details are as below:

Qualifying Rules	Lucky Draw Quota	Awards
• **Meet with customer at "AIA Wealth Management Centre" meeting room,** AND; • **Onsite submit a new policy application with ANP not less than US$50,000**	**5 pax**	**2 concert tickets** per lucky draw winner

Remarks:
- Every Hong Kong District Director / Eligible Financial Planner can have 1 lucky draw chance as max cap.
- To ensure best quality of service is provided, only prior reserved bookings will be served. No same day booking nor walk-in booking is allowed. Logon to iBS via iEngage for making a booking to meet with customer. Upon successful booking, financial planal will receive an iEngage and email confirmation. A QR code for check-in will be attached in the confirmation email.
- Only new business submitted at AIA Alta Wealth Management Centre via designated digital platforms within the contest period will be counted.
- Producers who have submitted policies / policies issued before the contest period but withdraw the captioned policy applications / cancel the captioned issued policies during the contest period and then reapply for the same products for the same insured, the corresponding case will not be counted.
- All prizes are subject to availability and non-returnable/ non-exchangeable; it is subject to AIA's final decision.
- Prize resale, giveaway or lucky draws via social media for any purpose are prohibited without approval or consent of AIA.

General Rules and Regulations:
1. District Director / Financial Planner must hold valid contracts with AIA at the time the awards are paid out / redeemed.
2. Cases changed / lapsed from existing policies of the same insured will not be counted.
3. Joint policies will be shared evenly among the co-producers.
4. Prize arrangement will be confirmed when results released.
5. AIA reserves the right to amend any of the rules of this scheme or offer alternative gifts at any time without prior notice.
6. In the event of dispute, AIA's decision is final and conclusive.

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。
"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Online content to be updated/在線內容將會被更新/在线内容将会被更新:

System / 系統	Section /章節/章节	Date ready / 就緒日期 /就绪日期
eAgency Corner	Bulletin > eMemo	1 June 2024

For Internal Use Only 僅供內部傳閱

[AIA - CONFIDENTIAL]