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香港北角電氣道 183 號
友邦廣場 12 樓

AIA Hong Kong
12/F, AIA Tower
183 Electric Road
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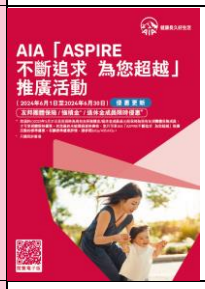
Memo

Attn:	All EDD & Honourable Advisors / EDDs / PSDDs / SDDs / DDs / MICs / Agency Leaders / Financial Planners	From:	Amy Chan
Copy:	Mr. Alger Fung / Mr. Jim Jan Zen / Mr. Louie Ho / Ms. Amelie Shen /All Department Heads / ABDD Executives / CSBD Executives / Contact Centre	Dept:	Corporate Solutions
Date:	1 June 2024	Total pages:	2

Subject: **(A240614) 2024 Q2 IVS「友得揀」客戶尊屬優惠 [6 月份客戶資格及優惠更新]**
2024 Q2 IVS Exclusive Customer Offer [June Update on Customer Eligibility & Offer]

好消息！合資格尊享 IVS「友得揀」優惠的客戶已由截止 2024 年 4 月 30 日**更新至於 2024 年 5 月 31 日及投保時為現有友邦強積金⁺ / 退休金成員，而 AIA 延期年金計劃⁺之優惠更有所提升**。企業業務鼓勵各位營業同事儘快透過舉辦公司簡介會或與客戶檢視強積金 / 退休金基金表現，為有興趣之現有企業客戶成員和強積金 / 退休金個人客戶介紹此項受歡迎的 IVS「友得揀」客戶尊屬優惠。

請細閱以下之最新優惠摘要，把握 IVS 推廣良機！

推廣期	2024 年 6 月 1 日至 6 月 30 日
合資格客戶*	▪ 於 **2024 年 5 月 31 日**及投保時為現有友邦強積金 / 退休金成員；或 ▪ 投保時為現有友邦團體保險成員
優惠更新	**AIA 延期年金計劃⁺之保費回贈由 17% 提升至 20%，並與標準優惠相同。** 其他優惠內容則維持不變，有關優惠之詳情，請參閱以下宣傳單張。
宣傳單張版本及其他資料	 繁體中文版本：連結 英文版本：連結 簡體中文版本：連結
重要提示	財務策劃顧問不應以此推廣活動之優惠作誘因以促使客戶參加友邦強積金 / 作出供款 / 轉移強積金權益至友邦強積金 / 保留強積金賬戶。

+不適用於澳門

*若客戶最終未能通過資格審核，他 / 她只可享 AIA「ASPIRE 不斷追求為您超越」推廣活動的標準優惠。有關標準優惠詳情，請參閱宣傳單張。

如有任何查詢，請使用 iEngage/PES Chatbot 或與 IVS 團隊聯絡。

「AIA」、「友邦」或「友邦香港」是指友邦保險（國際）有限公司（於百慕達註冊成立之有限公司）。"AIA" or "AIA Hong Kong" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).

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Good News! Customers who are eligible to enjoy the IVS Exclusive Customer Offer have been updated from as of 30 April 2024 to be existing AIA MPF+/Pension members on 31 May 2024 and at the time of application, and the offer for AIA Deferred Annuity Plan+ has been enhanced. We encourage all of you to introduce this popular IVS Exclusive Customer Offer to your interested existing corporate members and individual MPF/Pension customers through member's briefings or MPF/Pension fund performance reviews.

Please refer to the summary of the latest offer below and seize the IVS promotion opportunity!

Promotion Period	1 June – 30 June 2024
Eligible Customers*	▪ Existing AIA MPF/Pension members on 31 May 2024 and at the time of application; or ▪ Existing AIA Group Insurance members at the time of application
Offer Update	The premium refund for the AIA Deferred Annuity Plan+ is increased from 17% to 20% and is the same as the standard offer. Other promotion offers remain unchanged. For details of the offer, please refer to the promotional leaflet below.
Promotional Leaflet Version and Other Information	 Traditional Chinese Version: LINK English Version: LINK Simplified Chinese Version: LINK
Important Note	Financial planners should not use this promotional campaign offer as the incentive for encouraging client to join AIA MPF Scheme / make contribution / transfer MPF benefits to AIA MPF Scheme / retain AIA MPF account.

+Not applicable to Macau.

*If the eligibility checking cannot be passed, customer will only be entitled to the standard offer in AIA "ASPIRE FOR YOU, WE GO BEYOND" PROMOTIONAL CAMPAIGN. For details of the standard offer, please refer to the promotion leaflet.

Should you have any question, please enquire by using Chatbot in iEngage/PES, or contact our IVS Team for enquiry.

Yours faithfully,

Amy Chan
Head of IVS
CS - Individual Voluntary Solutions

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