Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
	Mr	92662314				Cancelled AIA
	Mr	60201513				No AIA Policy No Need
	Ms	95274701				No need
	Mr Chau	62283910				His Dad passed away, will call back
	Mr	91660799				Busy
	Ms	92249213				Cut Line
	Mr	95274779				No Time
	Mr	62173895				No Policy in AIA, Rude
	Mr	92662554				No need
		92662572				NBA
		97262519				Voicemail
		93662095				Dead Tone
	Mr	67031113				No need
	Mr	93814619				AIA Critical, No need to pay, AIA Agent Poon Mei Yee
	Mr Lee	93662124			2023/8/10	Met in Sham Shui Po MCD 10/8 12:00, He work in SSP as 看更, Very Nervous
		60202552				Long Distance Ringtone
	Mr	93661775				No need, with AIA Agent now
	Mr	92668593				Cut Line
		92664450				Voicemail
	Ms Chau	51663069			2023/8/9	Would like to meet at Yau Ma Tei Exit A2 KFC
	Mr	93065193				No need, with AIA Agent now
		91690428				No need
	Mr Kwong	61560814			45149	Would like to meet at Kwai Chung Plaza 大家樂, 11/8 18:30, Live in Kwai Fong, work in Kwun Tong
		98582778				NBA
	Mr	92551243				No need, with AIA Agent now
		51123991				Voicemail
		51186931				Voicemail
		93386506				Voicemail
		95705972				NBA
	Mr	62359688				No need

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
	Ms	62200436				No need, with AIA Agent now, Co Co
	Mr Chen	93459112				In Mainland now, call back later to confirm time。5/9/2023 called, he said don't call again .
		93457636				No need, with AIA Agent
		93457633				No need
	Mr Li	92231849		2023/9/20		Call back later to confirm time. 5/9/2023 called, he work at night , not sure when is convenient to meet, call him again 2 weeks later.
	Mr	93825033				No need
		96303815				NBA
	Mr	92750253				No need, with Agent
	Mr Lam	63335083			2023/8/11	Would like to meet at shatin new town plaza 11/8 at 13:00
		91830763				No need
		61089084				NBA
		93828775				NBA
		93825294				Stop service
		93388773				Long Distance Ringtone
	Mr Li	92800382		2023/9/1		In Mainland now, call back later to confirm time. 5/9/2023 called he is in meeting call later
		54051436				Voicemail
	Mr	93459766				No AIA Policy No Need
	Mr	93028195				No need
	Ms Wong	93026981		2023/9/1		Call back later to confirm time
	Ms	95504716				No need, with AIA Agent
		95506395				Voicemail
		96212218				Stop service
	Mr	92244428				No need, with AIA Agent
2023/9/5		60928300				NBA
		94334477				Long Distance Ringtone
2023/10/11		67556074				NBA
	Ms	96689619				with agent, no need
	Mr	96687278				Japanese

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
	Mr Cheung	95501896			2023/10/16	want to meet on 16/10 19:00 Shek Li plaza MCD
		61228219				NBA
	Ms So	68184088			2023/10/16	want to meet 16/10 , date to be confirmed, her agent is no longer work in AIA, she is in Quanchou now.
	Ms Wong	93020376			2023/10/16	Want to meet 16/10 15:00 chai wan sun chui plaza KFC, Mrs Ho
		98009666				Voicemail
	Mr	98765915				No AIA Policy No Need
		90885050				Cut Line
	Mr	96682863				No Need
	Ms	92665165				No AIA Policy No Need
		62166072				NBA
		51121516				Stop service
		91632220				Voicemail
		93288825				NBA
		93283589				NBA
		93286552				
		91634688				
		92434608				
		92308590				
		62162849				
		51118874				
		91636239				
		98490318				
		91237404				
		61283063				
		61361766				
		91784929				
		91788996				
		61565384				
		62206339				
		63827518				

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
		62202182				
		93385832				
		63387082				
		62209034				
		93832602				
		93457180				
		96201916				
		64168285				
		64168212				
		92113452				
		93457636				
		93457633				
		92231849				
		93825033				
		96303815				
		96303815				
		92750253				
		63335083				
		91830763				
		61089084				
		61089084				
		93828775				
		93825294				
		93388773				
		92800382				
		54051436				
		93459766				
		93028195				
		96682863				
		96682226				
		93026981				

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
		95504716				
		95506395				
		96212218				
		92244428				
		60928300				
		96681783				
		94334477				
		67556074				
		96689619				
		96687278				
		95501896				
		61228219				
		68184088				
		93020376				
		98009666				
		98765915				
		90885050				
		97768419				
		96348848				
		64090990				
		98238551				
		96532472				
		95501733				
		97772127				
		91961279				
		66825183				
		63079523				
		90525138				
		90282103				
		90478119				
		64710185				

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
		67335933				
		61701972				
		93286379				
		64422512				
		90656291				
		97305654				
		68292936				
		61572496				
		91091989				
		63997571				
		98627187				
		60887032				
		96455128				
		62847240				
		91399465				
		91091989				
		96737783				
		93532261				
		92136222				
		94732252				
		60729720				
		98437995				
		61306139				
		68718322				
		90390729				
		90607813				
		65761792				
		90200085				
		92299266				
		61990665				
		90177139				

Date	Name	Contact	Email	Next Call Date	Next Meeting	Remarks
		93408356				
		91047631				
		60269650				
		61717209				
		60589341				
		69236539				
		98366168				
		98886427				
		93867676				
		96388555				
		98364124				
		98883268				
		62295199				
		93869854				
		93863976				
		60981951				