This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

AIA INTERNATIONAL LIMITED

SCHEDULE OF COMMISSIONS

Attached to and forming a part of the Career Representative's Contract signed on …… between the AIA INTERNATIONAL LIMITED and …… This Schedule replaces and supersedes any and all Schedules of Commissions which may previously have applied to the said Career Representative's Contract, and is effective as from …… .

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
I. WEALTH MANAGEMENT SERIES			
1.(a) CHILD EDUCATION			
Kiss Kid Education Plan (6-year payment)	18.00%	1.00%	1.00%
Kiss Kid Education Plan (8-year payment)	21.00%	2.00%	1.00%
PB / PBCI Pro / Future Protection Rider	Follow Basic	Follow Basic	Follow Basic
1.(b) INCOME PLANNING			
Golden Years Income Plan- HK$ (12-year payment)	23.50%	2.00%	2.00%
Golden Years Income Plan- US$ (3-year payment)	10.00%	1.00%	1.00%
Golden Years Income Plan- US$ (5-year payment)	15.00%	1.00%	1.00%
Golden Years Income Plan- US$ (8-year payment)	18.00%	2.00%	2.00%
Golden Years Income Plan- US$ (12-year payment)	23.50%	2.00%	2.00%
Golden Years Income Plan- US$ (18-year payment)	36.00%	3.00%	3.00%
Spring Income Plan (3-year payment)	8.00%	1.00%	1.00%
Spring Income Plan (5-year payment)	13.00%	1.00%	1.00%
WP / PB	Follow Basic	Follow Basic	Follow Basic
2. INVESTMENT-LINKED PRODUCTS			
2.(a) U-Select	50.00% (in the 1st Premium Payment Year)	10.00% (in the 2nd Premium Payment Year)	8.50% (in the 3th-6th Premium Payment Year)
WP / PB / WPCI Pro / PBCI Pro / EAPWP / Cheerful Prime Care Pro	Follow Basic 50.00%	Follow Basic 18.00%	Follow Basic 5.00%
Riders other than SGHR2 series (including Vitality) / CEO5 Series Rider (including Vitality) / CEOE2 Series Rider (including Vitality) / VHIS series rider (including Vitality)/ PACS2 / Metro-Trio Medical & Critical Illness Protection Supplementary Contract/Metro-Trio Pearl Medical & Critical Illness Protection Supplementary Contract	46.00%	17.00%	5.00%
2.(b) Treasure Advantage 2:			
(5-year premium term)	5.50%	1.38%	1.38%, plus 0.5%/12 of account value per month from 5th policy year
(6-year premium term)	8.00%	1.60%	1.60%, plus 0.5%/12 of account value per month from 6th policy year
(7-year premium term)	10.50%	1.75%	1.75%
(8-year premium term)	13.00%	1.90%	1.85%
(9-year premium term)	15.50%	2.55%	1.85%
(10-year premium term)	18.50%	3.70%	1.85%
3. UNIVERSAL LIFE			
Wealth Preserver 5 / Wealth Ultima 2:			
(Issue age 18 – 64)	54.00% on Target Premium	2.50%	2.50%
(Issue age 65 – 69)	48.00% on Target Premium	2.50%	2.50%
(Issue age 70 – 75)	41.00% on Target Premium	2.50%	2.50%
4. SINGLE PREMIUM PRODUCTS			
Single Premium Whole Life AP	2.97%	-	-
Treasure Master Plus	3.22%	-	0.15%/12 of account value per month from 61st policy month
Treasure Pearl 2	1.00%	-	-
Wealth Optima	3.70%	-	-
Spring Income Plan (Single Premium)	2.97%*	-	-
Simply Love Encore 3 (Single Premium)	3.50%*	-	-
Admire Life 2 (Single Premium)	3.50%	-	-
Bonus Power Vantage (Single Premium)	3.50%*	-	-
Fortune Promise	3.50%*	-	-
5. SUPPLEMENTARY CONTRACTS			
Riders other than below attached to I.1(a), I.2(b) & I.3 above carry the same commission rate as the policy to which they are attached	Follow Basic	Follow Basic	Follow Basic
Super Good Health Rider 2 / AIA Vitality Series: Super Good Health Rider 2 (SGHR2)	30.00%*	17.00%*	5.00%*

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
II. PROTECTION SERIES			
1.(a) TRADITIONAL LIFE			
Excel Graded Premium Whole Life AP	54.00%*	25.00%	5.00%
Life Endowment Special AP (LESAP)	50.00%*	18.00%	5.00%
Triennial Life Endowment Special AP (TLESAP)	46.00%*	18.00%	5.00%
Excel Kid's Choice AP	45.90%	17.00%	5.00%
Guaranteed Issue Whole Life (GIWL)	27.00%*	10.00%	5.00%
1. (b) TRADITIONAL LIFE			
Admire Life 2:			
(5-year premium term)	25.00%	5.00%	2.00%
(10-year premium term)	35.00%	10.00%	3.00%
(18-year premium term)	50.00%	10.00%	3.00%
(25-year premium term)	54.00%	15.00%	3.00%
Forever Love Coupon Plan 5:			
(6-year premium term)	25.00%*	4.00%	2.00%
(10-year premium term)	30.00%	4.00%	2.00%
(15-year premium term)	40.00%	8.00%	3.00%
(20-year premium term)	50.00%	10.00%	3.00%
Executive Care Pro 2 / Multiple Care Pro 2 / Smart Care Pro:			
(5-year premium term)	20.00%	3.00%	3.00%
(10-year premium term)	29.00%	5.00%	3.00%
(15-year premium term)	39.00%	10.00%	3.00%
(18-year premium term)	50.00%	10.00%	3.00%
(25-year premium term)	54.00%	15.00%	3.00%
Prime Care Pro 2:			
(10-year premium term)	29.00%	5.00%	3.00%
(18-year premium term)	50.00%	10.00%	3.00%
(25-year premium term)	54.00%	15.00%	3.00%
Smart Elite Ultra:			
(10-year premium term)	29.00%	5.00%	3.00%
(18-year premium term)	50.00%	10.00%	3.00%
(25-year premium term)	54.00%	15.00%	3.00%
Protect Elite Ultra 3/Protect Elite Ultra 3 - First Gift:			
(10-year premium term)	29.00%	5.00%	3.00%
(18-year premium term)	50.00%	10.00%	3.00%
(25-year premium term)	54.00%	15.00%	3.00%
(30-year premium term)	54.00%	27.00%	3.00%
Simply Love Encore 3:			
(5-year premium term)	25.00%*	5.00%	2.00%
(10-year premium term)	35.00%*	10.00%	3.00%
Proactive Insurance Plan 2:			
(5-year premium term)	25.00%*	5.00%	2.00%
(10-year premium term)	35.00%*	10.00%	3.00%
Bonus Power Plan 2 (Enhanced Protection):			
(5-year premium term)	25.00%	5.00%	2.00%
(12-year premium term)	40.00%	10.00%	3.00%
(18-year premium term)	45.00%	13.00%	3.00%
Bonus Power Vantage:			
(5-year premium term)	25.00%*	5.00%	2.00%
(10-year premium term)	35.00%*	10.00%	3.00%
WP / WPCI Pro / PB/ PBCI Pro	Follow Basic	Follow Basic	Follow Basic
Prime Care Rider	46.00%*	17.00%	5.00%
Riders other than SGHR2 series (including Vitality) / CEO5 Series Rider (including Vitality) / CEOE2 Series Rider (including Vitality) / CG2 Series Rider (including Vitality) / SCE series (including Vitality) / SMR series (including Vitality) / VHIS series rider (including Vitality)/ PACS2 / Metro-Trio Medical & Critical Illness Protection Supplementary Contract/Metro-Trio Pearl Medical & Critical Illness Protection Supplementary Contract	46.00%	17.00%	5.00%

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
2. *SUPPLEMENTARY CONTRACTS*			
Riders other than below attached to II.1(a) above carry the same commission rate as the policy to which they are attached	Follow Basic	Follow Basic	Follow Basic
Super Good Health Rider 2 / AIA Vitality Series: Super Good Health Rider 2 (SGHR2)	30.00%*	17.00%	5.00%
CEO Medical 5 Rider / CEO Medical (Worldwide) 5 Rider/ CEO Pearl Medical 5 Rider / CEO Pearl Medical (Worldwide) 5 Rider (CEO5 Series Rider)			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
CEO Essence 2 Medical Rider / CEO Essence 2 Pearl Medical Rider / AIA Vitality Series: CEO Essence 2 Medical Rider (CEOE2 Series Rider)			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
Cancer Guardian 2 Series Rider / Cancer Guardian 2 Pearl Series Rider / AIA Vitality Series: Cancer Guardian 2 Series Rider (CG2 Series Rider)	46.00%*	17.00%	5.00%
Metro-Trio Medical & Critical Illness Protection Supplementary Contract/Metro-Trio Pearl Medical & Critical Illness Protection Supplementary Contract	26.00%	18.00%	15.00%
Severe Illness Medical Protection Rider / Severe Illness Pearl Medical Protection Rider			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
FlexiWays Rider	25.00% on Rider Premium & 10.00% on Benefit Option Premium	5.00% on Rider Premium	2.00% on Rider Premium
Additional Purchase Option Rider	35.00%	10.00%	3.00%
AIA Voluntary Health Insurance Flexi Scheme (Rider version)/ AIA Voluntary Health Insurance Standard Scheme (Rider version)/ AIA Vitality Series: AIA Voluntary Health Insurance Flexi Scheme (Rider version)/ AIA Vitality Series: AIA Voluntary Health Insurance Standard Scheme (Rider version)			
(Issue age 0 – 65)	30.00%	17.00%	5.00%
(Issue age 66)	29.00%	17.00%	5.00%
(Issue age 67)	28.00%	17.00%	5.00%
(Issue age 68)	27.00%	17.00%	5.00%
(Issue age 69)	26.00%	17.00%	5.00%
(Issue age 70)	25.00%	17.00%	5.00%
(Issue age 71)	24.00%	17.00%	5.00%
(Issue age 72)	23.00%	17.00%	5.00%
(Issue age 73)	22.00%	17.00%	5.00%
(Issue age 74)	21.00%	17.00%	5.00%
(Issue age 75)	20.00%	17.00%	5.00%
(Issue age 76)	19.00%	17.00%	5.00%
(Issue age 77)	18.00%	17.00%	5.00%
(Issue age 78 – 80)	17.00%	17.00%	5.00%
AIA Voluntary Health Insurance Privilege Scheme (Rider Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Scheme (Rider Version)			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
(Issue age 71 – 75)	16.00%	8.00%	8.00%
(Issue age 76 – 80)	13.00%	8.00%	5.00%
Privilege Medical Rider (PR) (applicable to Macau only)/ Privilege Pearl Medical Rider (PPR) / AIA Vitality Series: Privilege Medical Rider (AIAV PR)(applicable to Macau only) / AIA Vitality Series: Privilege Pearl Medical Rider (AIAV PPR)			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
(Issue age 71 – 75)	16.00%	8.00%	8.00%
(Issue age 76 – 80)	13.00%	8.00%	5.00%
PAC Select 2	40.50%*	18.00%	30.00%
3. *TERM*			
Expert Term Life Plan/ Wisdom Term Life Plan			
(Yearly renewable)	22.95%*	8.50%	10.00%
(5 Year renewable)	35.10%*	13.00%	5.00%
(20 Year renewable)	50.00%	5.50%	5.00%

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
4.OTHER INDIVIDUAL PRODUCTS			
4.(a) INDIVIDUAL PRODUCT			
Individual Medical Plan			
Super Good Health Plan 2 / AIA Vitality Series: Super Good Health Plan 2	39.15% 26.00%*	13.00% 7.50%	13.00% 7.50%
CEO Medical Plan 5 / CEO Medical (Worldwide) Plan 5 / CEO Pearl Medical Plan 5 / CEO Pearl Medical (Worldwide) Plan 5			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
CEO Essence 2 Medical Plan / CEO Essence 2 Pearl Medical Plan / AIA Vitality Series: CEO Essence 2 Medical Plan			
(Issue age 0 – 65)	25.00%	20.00%	15.00%
(Issue age 66 – 70)	20.00%	15.00%	10.00%
Simple Care Essence / Simple Care Essence Pearl / Simple Care Essence Rider/ Simple Care Essence Pearl Rider	46.00%	17.00%	5.00%
Cancer Care Essence	22.95%	8.50%	10.00%
AIA Voluntary Health Insurance Flexi Scheme (Basic version)/ AIA Voluntary Health Insurance Standard Scheme (Basic version)/ AIA Vitality Series: AIA Voluntary Health Insurance Flexi Scheme (Basic version)/ AIA Vitality Series: AIA Voluntary Health Insurance Standard Scheme (Basic version)		7.50%	7.50%
(Issue age 0 – 65)	26.00%	7.50%	7.50%
(Issue age 66)	25.00%	7.50%	7.50%
(Issue age 67)	24.00%	7.50%	7.50%
(Issue age 68)	23.00%	7.50%	7.50%
(Issue age 69)	22.00%	7.50%	7.50%
(Issue age 70)	21.00%	7.50%	7.50%
(Issue age 71)	20.00%	7.50%	7.50%
(Issue age 72)	19.00%	7.50%	7.50%
(Issue age 73)	18.00%	7.50%	7.50%
(Issue age 74)	17.00%	7.50%	7.50%
(Issue age 75)	16.00%	7.50%	7.50%
(Issue age 76)	15.00%	7.50%	7.50%
(Issue age 77)	14.00%	7.50%	7.50%
(Issue age 78 – 80)	13.00%		
AIA Voluntary Health Insurance Prime Scheme/ AIA Vitality Series: AIA Voluntary Health Insurance Prime Scheme		20.00%	15.00%
(Issue age 0 – 65)	25.00%	15.00%	10.00%
(Issue age 66 – 70)	20.00%	8.00%	8.00%
(Issue age 71 – 75)	16.00%	8.00%	5.00%
(Issue age 76 – 80)	13.00%		
AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version)		20.00%	15.00%
(Issue age 0 – 65)	25.00%	15.00%	10.00%
(Issue age 66 – 70)	20.00%	8.00%	8.00%
(Issue age 71 – 75)	16.00%	8.00%	5.00%
(Issue age 76 – 80)	13.00%		
Privilege Plus Pearl Medical Plan (PPP)/ Privilege Plus Medical Plan (PP) (applicable to Macau only) / AIA Vitality Series: Privilege Plus Pearl Medical Plan (AIAV PPP)		20.00%	15.00%
(Issue age 0 – 65)	25.00%	15.00%	10.00%
(Issue age 66 – 70)	20.00%	8.00%	8.00%
(Issue age 71 – 75)	16.00%	8.00%	5.00%
(Issue age 76 – 80)	13.00%		
AIA One Absolute-Full Protection (AOAFP) / AIA ONE Absolute Pearl – Full Protection		10.00%	5.00%
(YRT)	30.00%	17.00%	5.00%
(5-Year Term)	46.00%		
AIA One Absolute-Cancer & Serious Infectious Disease Protection (AOACS) / AIA ONE Absolute Pearl – Caner & Serious Infectious Disease Protection		10.00%	5.00%
(YRT)	30.00%	17.00%	5.00%
(5-Year Term)	46.00%		
Metro-Trio Medical & Critical Illness Protection Plan/Metro-Trio Pearl Medical & Critical Illness Protection Plan	26.00%	18.00%	15.00%

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
4.(b) INDIVIDUAL PRODUCT			
Premium Refund – Accidental HI	8.10%	5.00%	2.00%
Secure First	46.00%	18.00%	5.00%
Secure First Plus	46.00%	18.00%	5.00%
Here For You Refundable Hospital Cash	15.00%	2.00%	2.00%
Here For You Refundable Surgical Cash	15.00%	2.00%	2.00%
Here For You Refundable Accident Plus	10.00%	2.00%	2.00%
Cancer Guardian 2 Series / Cancer Guardian 2 Pearl Series / AIA Vitality Series: Cancer Guardian 2 Series	46.00%*	17.00%	5.00%
AIA Deferred Annuity Plan (5-year premium term):	15.00%	1.00%	1.00%
Level-Up Protect Cancer Plan / Level-Up Protect Pearl Cancer Plan			
(18-year pay)	50.00%	10.00%	3.00%
(25-year pay)	54.00%	15.00%	3.00%
Level-Up Protect Cancer Plan / Level-Up Protect Pearl Cancer Plan			
(Premium pay To-age 65)			
(Issue age 0-45)	54.00%	15.00%	3.00%
(Issue age 46)	52.00%	10.00%	3.00%
(Issue age 47)	50.00%	10.00%	3.00%
(Issue age 48)	46.00%	10.00%	3.00%
(Issue age 49)	42.00%	10.00%	3.00%
(Issue age 50)	39.00%	10.00%	3.00%
(Issue age 51)	37.00%	9.00%	3.00%
(Issue age 52)	35.00%	8.00%	3.00%
(Issue age 53)	33.00%	7.00%	3.00%
(Issue age 54)	31.00%	6.00%	3.00%
(Issue age 55)	29.00%	5.00%	3.00%
III. *GROUP BUSINESS*			
1. GROUP LIFE			
First HK$30,000	17.55%	6.50%	5.00%
HK$30,001 – 60,000	12.83%	4.75%	1.50%
HK$60,001 – 180,000	8.78%	3.25%	1.50%
HK$180,001 – 300,000	4.73%	1.75%	1.50%
HK$300,001 – 600,000	2.70%	1.00%	1.00%
On the Excess over HK$600,000 and on all experience rated cases the commission is determined by the Company			
2. GROUP HOSPITAL & SURGICAL (INDEMNITY) & GROUP ACCIDENTRIDER	22.95%	8.50%	15.00%
On all experience rated cases the commission is determined by the Company			
3. GROUP HOSPITAL & SURGICAL (MANAGED CARE)	15.00%	15.00%	15.00%
On all experience rated cases the commission is determined by the Company			
4. GROUP HEALTH CHOICE (GHC)	20.00%	12.00%	15.00%
5. CEB VALUE / CEB PRO MACAU			
Hospitalization	15.00%	15.00%	15.00%
Out-Patient & Riders	10.00%	10.00%	10.00%
6. SME CHOICE	15.00%	10.00%	10.00%
7. HEALTHY LIFE / CHEERS	10.00%	10.00%	10.00%
8. GROUP PERSONALACCIDENT	27.00%	10.00%	18.00%
On all experience rated cases the commission is determined by the Company			
9. TRAVEL PRO	30.00%	10.00%	10.00%
10. CEO PRO	22.95%	8.50%	15.00%
11. PROMISE	25.00%	12.00%	12.00%
12. EXECUTIVE PROTECT GROUP INSURANCE PLAN			
In-patient Benefits	15.00%	15.00%	15.00%
Optional Benefits including Outpatient, Dental, Maternity, Optical	10.00%	10.00%	10.00%

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

POLICY PLANS	ON FIRST YEAR PREMIUM	ON RENEWAL PREMIUMS	
		On the 2nd Policy Year	On the 3rd to 6th Policy Year
IV. ACCIDENT & HEALTH PLANS			
Life-attached PA:			
PAC Select 2	40.50%*	18.00%	30.00%
Personal Accident:			
Grand VIP / Super Seniors Shield / Super Adults Shield	40.50%	18.00%	30.00%
Super Kids Shield	37.80%	14.00%	30.00%
105 Premium Refund –AMR	10.00%	2.00%	2.00%
Runner Guard	20.00%	-	-
Xtra Protect	40.50%	18.00%	18.00%
Critical Illness:			
Super HealthGuard Pro / Lady CarePro	40.50%	18.00%	30.00%
Cancer Care Protection Plan	35.00%	18.00%	18.00% (30% for 6th, 11th, and every other 5 years afterwards)
Medical:			
Flexi-MediGuard Hospital Income Plan	40.50%	15.00%	15.00%
Travel:			
Travel Smart / China Assist Protection Plan	40.50%	15.00%	15.00%
iTravel Protect	30.00%	-	-

SAMPLE

* Please refer to Supplementary Notes for commission adjustment on high issue ages.

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

Supplementary Notes:

Commission rate on Target Premium for Wealth Preserver 5 and Wealth Ultima 2 is applied on the cash premium received in the respective policy year up to Target Premium of the policy. Any amount over the Target Premium will be treated as Excess Premium when calculating the commission payment. The calculation of Target Premium shall be referred to the respective product launch packs as supplemented or amended by any relevant memorandum issued by the Company and any other subsequent announcements made by the Company on the products or on specific policies.

An additional commission equals to 10% of commission on first year premium on Policies written on any of the plans shown under I.1, II.1, II.4.(b), I.5 if attached to I.1, or II.2 if attached to II.1 of the Schedule of Commissions shall be allowed when full first year annual premium on such business is received by the Company within 15 days from the date ofApproval.

Commission rate of Regular Investment of U-Select under I.2 is 2.7%.
Commission rate of Excess Premium of Wealth Preserver 5 or Wealth Ultima 2 under I.3 is 2.5%.

On the 7th Policy Year onwards, commissions on the premium on Policies written on the following plans/supplementary contracts shall be as follows:

Plan	On the 7th YearOnwards
CEO Essence 2 Medical Plan / CEO Essence 2 Pearl Medical Plan / AIA Vitality Series: CEO Essence 2 Medical Plan (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
CEO Essence 2 Medical Plan / CEO Essence 2 Pearl Medical Plan / AIA Vitality Series: CEO Essence 2 Medical Plan (Issue age 66 – 70)	10%
CEO Medical Plan 5 / CEO Medical (Worldwide) Plan 5 / CEO Pearl Medical Plan 5 / CEO Pearl Medical (Worldwide) Plan 5 (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
CEO Medical Plan 5 / CEO Medical (Worldwide) Plan 5 / CEO Pearl Medical Plan 5 / CEO Pearl Medical (Worldwide) Plan 5 (Issue age 66 – 70)	10%
Individual Medical Plan / Super Good Health Plan 2 / AIA Vitality Series: Super Good Health Plan 2	10%
Severe Illness Medical Protection Rider / Severe Illness Pearl Medical Protection Rider (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
Severe Illness Medical Protection Rider / Severe Illness Pearl Medical Protection Rider (Issue age 66 – 70)	10%
Metro-Trio Medical & Critical Illness Protection Plan/ Metro-Trio Pearl Medical & Critical Illness Protection Plan/ Metro-Trio Medical & Critical Illness Protection Supplementary Contract/Metro-Trio Pearl Medical & Critical Illness Protection Supplementary Contract	15% in 7th to 10th Year 10% in 11th Year or above
Prime Care Pro 2	3% in 7th to 10th Year 1.5% in 11th to 15th Year 3% in 16th Year or above
AIA Voluntary Health Insurance Flexi Scheme (Basic version)/ AIA Voluntary Health Insurance Standard Scheme (Basic version)/ AIA Vitality Series: AIA Voluntary Health Insurance Flexi Scheme (Basic version)/ AIA Vitality Series: AIA Voluntary Health Insurance Standard Scheme (Basic version) (Issue age 0 – 65)	10%
AIA Voluntary Health Insurance Flexi Scheme (Rider version)/ AIA Voluntary Health Insurance Standard Scheme (Rider version)/ AIA Vitality Series: AIA Voluntary Health Insurance Flexi Scheme (Rider version)/ AIA Vitality Series: AIA Voluntary Health Insurance Standard Scheme (Rider version) (Issue age 0 – 65)	5% in 7th to 10th Year 1.5% in 11th to 15th Year 3% in 16th Year or above
AIA Voluntary Health Insurance Prime Scheme /AIA Vitality Series: AIA Voluntary Health Insurance Prime Scheme (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
AIA Voluntary Health Insurance Prime Scheme /AIA Vitality Series: AIA Voluntary Health Insurance Prime Scheme (Issue age 66 – 70)	10%
AIA Voluntary Health Insurance Prime Scheme /AIA Vitality Series: AIA Voluntary Health Insurance Prime Scheme (Issue age 71 – 75)	8%
AIA Voluntary Health Insurance Prime Scheme /AIA Vitality Series: AIA Voluntary Health Insurance Prime Scheme (Issue age 76 – 80)	5%
AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Voluntary Health Insurance Privilege Scheme (Rider Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Scheme (Rider Version) (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Voluntary Health Insurance Privilege Scheme (Rider Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Scheme (Rider Version) (Issue age 66 – 70)	10%
AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Voluntary Health Insurance Privilege Scheme (Rider Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Scheme (Rider Version) (Issue age 71 – 75)	8%

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

Plan	On the 7th Year Onwards
AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Plus Scheme (Basic Version) / AIA Voluntary Health Insurance Privilege Scheme (Rider Version) / AIA Vitality Series: AIA Voluntary Health Insurance Privilege Scheme (Rider Version) (Issue age 76 – 80)	5%
Privilege Plus Pearl Medical Plan (PPP)/ Privilege Plus Medical Plan (PP) (applicable to Macau only) / AIA Vitality Series: Privilege Plus Pearl Medical Plan (AIAV PPP) / Privilege Medical Rider (PR) (applicable to Macau only)/ Privilege Pearl Medical Rider (PPR) / AIA Vitality Series: Privilege Medical Rider (AIAV PR)(applicable to Macau only) / AIA Vitality Series: Privilege Pearl Medical Rider (AIAV PPR) (Issue age 0 – 65)	15% in 7th to 10th Year 10% in 11th Year or above
Privilege Plus Pearl Medical Plan (PPP)/ Privilege Plus Medical Plan (PP) (applicable to Macau only) / AIA Vitality Series: Privilege Plus Pearl Medical Plan (AIAV PPP) / Privilege Medical Rider (PR) (applicable to Macau only)/ Privilege Pearl Medical Rider (PPR) / AIA Vitality Series: Privilege Medical Rider (AIAV PR)(applicable to Macau only) / AIA Vitality Series: Privilege Pearl Medical Rider (AIAV PPR) (Issue age 66 – 70)	10%
Privilege Plus Pearl Medical Plan (PPP)/ Privilege Plus Medical Plan (PP) (applicable to Macau only) / AIA Vitality Series: Privilege Plus Pearl Medical Plan (AIAV PPP) / Privilege Medical Rider (PR) (applicable to Macau only)/ Privilege Pearl Medical Rider (PPR) / AIA Vitality Series: Privilege Medical Rider (AIAV PR)(applicable to Macau only) / AIA Vitality Series: Privilege Pearl Medical Rider (AIAV PPR) (Issue age 71 – 75)	8%
Privilege Plus Pearl Medical Plan (PPP)/ Privilege Plus Medical Plan (PP) (applicable to Macau only) / AIA Vitality Series: Privilege Plus Pearl Medical Plan (AIAV PPP) / Privilege Medical Rider (PR) (applicable to Macau only)/ Privilege Pearl Medical Rider (PPR) / AIA Vitality Series: Privilege Medical Rider (AIAV PR)(applicable to Macau only) / AIA Vitality Series: Privilege Pearl Medical Rider (AIAV PPR) (Issue age 76 – 80)	5%
Xtra Protect	20%
Treasure Advantage 2 (5-year premium term) Treasure Advantage 2 (6-year premium term)	0.5%/12 of account value per month
Treasure Advantage 2 (7-year premium term)	1.75% plus 0.5%/12 of account value per month
Treasure Advantage 2 (8-year premium term) Treasure Advantage 2 (9-year premium term) Treasure Advantage 2 (10-year premium term)	1.85% plus 0.5%/12 of account value per month
Treasure MasterPlus	0.15%/12 of account value per month
U-Select	0.25% in 7th – 30th Premium Payment Year plus 0.3%/12 of Basic Account Value per month in 11th Premium Payment Year or after
Wealth Preserver 5 / Wealth Ultima 2	4.75% on Target Premium
EXECUTIVE PROTECT GROUP INSURANCE PLAN	15% on In-Patient Benefit 10% on Optional Benefits including Outpatient, Dental, Maternity, Optical

COMMISSIONS are payable only during the time the Agreement (as supplemented and amended from time to time) to which this Schedule forms a part is in full force in accordance with the terms and conditions therein. Upon termination of the said Agreement, your commission entitlement shall be governed by the relevant provisions as stated in the Agreement.

THE RATE OF FIRST-YEAR AND RENEWAL COMMISSIONS on premiums under any plan not specified in the Schedule of Commissions or on the whole or any part of any policy which the Company may reinsure, shall be determined by the Company in its absolute discretion, and the Career Representative hereby agrees to accept commissions at the rate so determined in full settlement of its claim for commissions on such premiums.

A reduced FIRST YEAR COMMISSION rate shall be applied to those policies issued at age over FIFTY as below:

Plan	Reduction in First Year Commission rate per additional year of issue age over 50
Prime Care Rider	2.000%

Plan	Reduction in First Year Commission rate per additional year of issue age over 60 (up to 65)
Excel Graded Premium Whole Life AP	4.050% ***
Forever Love Coupon Plan5 (6-year premium term)	1.000%
LESAP/ TLESAP	2.025% ***

*** The First Year Commission rate for issue age between 66 and 70 follows that of 65.

Plan	Reduction in First Year Commission rate per additional year of issue age over 60 (up to 70)
Bonus Power Vantage (5-year payment)	0.500%
Bonus Power Vantage (10-year payment)	0.750%

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

Proactive Insurance Plan 2 (5-year payment)	0.500%
Proactive Insurance Plan 2 (10-year payment)	0.750%

Plan	Reduction in First Year Commission rate per additional year of issue age over 65
Bonus Power Vantage (Single Premium)	0.100%***
Cancer Guardian 2 Series / Cancer Guardian 2 Pearl Series / AIA Vitality Series: Cancer Guardian 2 Series	2.000%
Cancer Guardian 2 Series Rider / Cancer Guardian 2 Pearl Series Rider / AIA Vitality Series: Cancer Guardian 2 Series	2.000%
Fortune Promise	0.200%
PAC Select 2	2.000%
Simply Love Encore 3 (Single Premium)	0.100%***
Simply Love Encore 3 (5-year payment)	1.000%***
Simply Love Encore 3 (10-year payment)	1.500%
Spring Income Plan (Single Premium)	0.100%
Spring Income Plan (3-year payment)	0.200%
Spring Income Plan (5-year payment)	0.500%
Super Good Health Plan 2 / AIA Vitality Series: Super Good Health Plan 2	1.000%
Super Good Health Rider 2 / AIA Vitality Series: Super Good Health Rider 2	1.000%

*** The First Year Commission rate for issue age between 75 and 80 follows that of 75.

Plan	Reduction in First Year Commission rate per additional year of issue age over 70
Bonus Power Vantage (5-year payment)	1.000%
LESAP / GIWL	2.025%
Proactive Insurance Plan 2 (5-year payment)	1.000%

AIA INTERNATIONAL LIMITED
(Operating through its Hong Kong Branch)

Career Representative	Witness	For the Company

SAMPLE

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

友邦保險(國際)有限公司

佣金附表

本佣金附表附載於友邦保險(國際)有限公司與_____ 於_____年_____月_____日簽署的營業員合約，並構成該合約的一部分。本附表代替及取代過往適用於上述營業員合約的任何佣金附表，並於_____年_____月_____日起生效。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
I. 財富管理系列			
1.(a) 兒童教育			
「摯愛孩子」教育計劃（6 年繳付）	18.00 %	1.00 %	1.00%
「摯愛孩子」教育計劃（8 年繳付）	21.00 %	2.00%	1.00%
付款人保障附加契約/特級付款人保障連危疾附加契約/未來保障權益附加契約	依照基本計劃	依照基本計劃	依照基本計劃
1.bc) 策劃入息			
「年金寶」入息計劃 — 港幣（12 年繳付）	23.50 %	2.00%	2.00%
「年金寶」入息計劃 — 美元（3 年繳付）	10.00 %	1.00%	1.00%
「年金寶」入息計劃 — 美元（5 年繳付）	15.00 %	1.00%	1.00%
「年金寶」入息計劃 — 美元（8 年繳付）	18.00 %	2.00%	2.00%
「年金寶」入息計劃 — 美元（12 年繳付）	23.50 %	2.00%	2.00%
「年金寶」入息計劃 — 美元（18 年繳付）	36.00 %	3.00%	3.00%
「活出精彩」入息計劃（3 年繳付）	8.00 %	1.00%	1.00%
「活出精彩」入息計劃（5 年繳付）	13.00 %	1.00%	1.00%
免付保費附加契約/付款人保障附加契約	依照基本計劃	依照基本計劃	依照基本計劃
2. 投資相關產品			
2.(a) 「您想」投資連繫壽險計劃	50.00 % (於首年保費繳付年度) 依照基本計劃	10.00% (於第二年保費繳付年度) 依照基本計劃	8.50 % (於第三至六年保費繳付年度) 依照基本計劃
免付保費附加契約/付款人保障附加契約/特級危疾豁免繳付保費附加契約/特級付款人保障連危疾附加契約/特級預支保額及免付保費附加契約			
自悠附加「進泰安心保」附加契約	50.00%	18.00%	5.00%
特級「健康之寶」2 系列（包括 AIA 健康程式系列版本）/至尊 5 系列（包括 AIA 健康程式系列版本）/「亞洲至尊」2 系列（包括 AIA 健康程式系列版本）/ AIA 自願醫保計劃（附加契約）（包括 AIA 健康程式系列版本）/ 自選人身意外保險 2 / 「都市三保」醫療危疾保障附加契約/「都市三保明珠」醫療危疾保障附加契約以外的附加契約	46.00 %	17.00%	5.00%
2.(b) 卓智投資計劃 2：			
（5 年保費期）	5.50 %	1.38%	1.38 %, 從第 5 年保單年期開始，另加根據每月戶口價值計算的 0.5%/12
（6 年保費期）	8.00 %	1.60%	1.60 %, 從第 6 年保單年期開始，另加根據每月戶口價值計算的 0.5%/12
（7 年保費期）	10.50 %	1.75%	1.75 %
（8 年保費期）	13.00 %	1.90%	1.85 %
（9 年保費期）	15.50 %	2.55%	1.85 %
（10 年保費期）	18.50 %	3.70%	1.85 %
3. 萬用壽險			
尊尚保計劃	50.00 %	3.00%	3.00%
「財富相傳 5」壽險計劃 / 「財富雋永 2」：			
（繕發年齡為 18 – 64 歲）	目標保費的 54.00 %	2.50%	2.50%
（繕發年齡為 65 – 69 歲）	目標保費的 48.00 %	2.50%	2.50%
（繕發年齡為 70 – 75 歲）	目標保費的 41.00 %	2.50%	2.50%
4. 整付保費產品			
整付保費終身分紅壽險連額外保障計劃	2.97 %	-	-
卓達智悅	3.22 %	-	從第 61 個保單月份起根據每月戶口價值計算的 0.15%/12
卓耀明珠 2	1.00%	-	-
「財富晉薈」壽險計劃	3.70 %	-	-
「活出精彩」入息計劃(整付保費)	2.97 %*	-	-
「簡愛．延續」保障計劃3 (整付保費)	3.50 %*	-	-
「裕滿人生」保障計劃 2 (整付保費)	3.50 %	-	-
「充裕未來 • 盈尚」(整付保費)	3.50%*	-	-
「諾享」保障計劃	3.50 %*	-	-
5. 附加契約			
除下列附加契約外，附加於上文第 I.1(a)、I.2(b)及 I.3 項並屬下述以外的附加契約，其佣金率與所附加於的保單佣金率相同	依照基本計劃	依照基本計劃	依照基本計劃
特級「健康之寶」2 住院及手術賠償附加契約 / AIA 健康系列：特級「健康之寶」2 住院及手術賠償附加契約(特級「健康之寶」2 系列附加契約)	30.00 %*	17.00%	5.00%

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
II. 保障系列			
1.(a) 傳統人壽			
「才傳之寶」終身壽險連額外保障計劃	54.00 %*	25.00%	5.00%
分期支取儲蓄終身壽險連額外保障計劃（LESAP）	50.00 %*	18.00%	5.00%
三週年分期支取儲蓄終身壽險連額外保障計劃（TLESAP）	46.00 %*	18.00%	5.00%
「親子之寶」升學儲蓄連額外保障計劃	45.90 %	17.00%	5.00%
「有投必保」儲蓄壽險計劃（GIWL）	27.00 %*	10.00%	5.00%
1.(b) 傳統人壽			
「裕滿人生」保障計劃 2			
（5 年保費期）	25.00 %	5.00%	2.00%
（10 年保費期）	35.00 %	10.00%	3.00%
（18 年保費期）	50.00 %	10.00%	3.00%
（25 年保費期）	54.00 %	15.00%	3.00%
愛無憂長享計劃 5			
（6 年保費期）	25.00 %*	4.00%	2.00%
（10 年保費期）	30.00 %	4.00%	2.00%
（15 年保費期）	40.00 %	8.00%	3.00%
（20 年保費期）	50.00 %	10.00%	3.00%
泰然安心保 2 / 多重安心保 2 / 多重進泰安心保			
（5 年保費期）	20.00 %	3.00%	3.00%
（10 年保費期）	29.00 %	5.00%	3.00%
（15 年保費期）	39.00 %	10.00%	3.00%
（18 年保費期）	50.00 %	10.00%	3.00%
（25 年保費期）	54.00%	15.00%	3.00%
進泰安心保 2			
（10 年保費期）	29.00%	5.00%	3.00%
（18 年保費期）	50.00%	10.00%	3.00%
（25 年保費期）	54.00%	15.00%	3.00%
多重智倍保			
（10 年保費期）	29.00%	5.00%	3.00%
（18 年保費期）	50.00%	10.00%	3.00%
（25 年保費期）	54.00%	15.00%	3.00%
加裕智倍保 3/加裕智倍保 3-首護摯寶			
（10 年保費期）	29.00%	5.00%	3.00%
（18 年保費期）	50.00%	10.00%	3.00%
（25 年保費期）	54.00%	15.00%	3.00%
（30 年保費期）	54.00%	27.00%	3.00%
「簡愛．延續」保障計劃 3			
（5 年保費期）	25.00 %*	5.00%	2.00%
（10 年保費期）	35.00 %*	10.00%	3.00%
「智昇」保險計劃 2			
（5 年保費期）	25.00 %*	5.00%	2.00%
（10 年保費期）	35.00 %*	10.00%	3.00%
「充裕未來」計劃 2（特級保障）			
（5 年保費期）	25.00%	5.00%	2.00%
（12 年保費期）	40.00 %	10.00%	3.00%
（18 年保費期）	45.00 %	13.00%	3.00%
「充裕未來•盈尚」			
（5 年保費期）	25.00 %*	5.00%	2.00%
（10 年保費期）	35.00 %*	10.00%	3.00%
免付保費附加契約/付款人保障附加契約/特級危疾豁免繳付保費附加契約/特級付款人保障連危疾附加契約/特級預支保額及免付保費附加契約	依照基本計劃	依照基本計劃	依照基本計劃
進泰附加契約	46.00%*	17.00%	5.00%
特級「健康之寶」2 系列（包括 AIA 健康程式系列版本）/ 至尊 5 系列（包括 AIA 健康程式系列版本）/「亞洲至尊」2 系列（包括 AIA 健康程式系列版本）/ 癌症全方位 2 系列/ 簡護危疾保附加契約（包括 AIA 健康程式系列版本）/ 嚴重疾病醫療保障附加契約（包括 AIA 健康程式系列版本）/ AIA 自願醫保計劃（附加契約）（包括 AIA 健康程式系列版本）/ 自選人身意外保險 2 / 「都市三保」醫療危疾保障附加契約/「都市三保明珠」醫療危疾保障附加契約以外的附加契約	46.00%	17.00%	5.00%

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
2. 附加契約			
除下列附加契約外，附加於上文第 II.1(a)項的附加契約，其佣金率與所附加於的保單佣金率相同	依照基本計劃	依照基本計劃	依照基本計劃
特級「健康之寶」2 住院及手術賠償附加契約/AIA 健康系列:特級「健康之寶」2 住院及手術賠償附加契約(特級「健 康之寶」2 系列附加契約)	30.00%*	17.00%	5.00%
至尊醫療 5 附加契約/至尊醫療(環球)5 附加契約/至尊明珠醫療 5 附加契約/至尊明珠醫療(環球)5 附加契約(至尊 5 系列附加契約)			
（繕發年齡為 0 – 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 – 70 歲）	20.00%	15.00%	10.00%
「亞洲至尊」2 醫療附加契約/「亞洲至尊明珠」2 醫療附加契約/AIA 健康系列：「亞洲至尊」2 醫療附加契約(「亞洲至尊」2 系列附加契約)			
（繕發年齡為 0 – 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 – 70 歲）	20.00%	15.00%	10.00%
癌症全方位保障附加契約 2/癌症全方位明珠保障附加契約 2/ AIA 健康系列：癌症全方位保障附加契約 2(癌症全方位系列附加契約 2)	46.00%*	17.00%	5.00%
「都市三保」醫療危疾保障附加契約/「都市三保明珠」醫療危疾保障附加契約 嚴重疾病醫療保障附加契約 / 嚴重疾病明珠醫療保障附加契約	26.00%	18.00%	15.00%
（繕發年齡為 0 – 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 – 70 歲）	20.00%	15.00%	10.00%
「靈活選」附加契約	25.00%（附加契約保費）& 10.00%（保障選項保費）	5.00%（附加契約保費）	2.00%（附加契約保費）
額外購買權附加契約	35.00%	10.00%	3.00%
AIA 自願醫保標準計劃（附加契約）/ AIA 健康系列: AIA 自願醫保標準計劃（附加契約）/AIA 自願醫保靈活計劃（附加契約）/ AIA 健康系列: AIA 自願醫保靈活計劃（附加契約）			
（繕發年齡為 0–65 歲）	30.00%	17.00%	5.00%
（繕發年齡為 66 歲）	29.00%	17.00%	5.00%
（繕發年齡為 67 歲）	28.00%	17.00%	5.00%
（繕發年齡為 68 歲）	27.00%	17.00%	5.00%
（繕發年齡為 69 歲）	26.00%	17.00%	5.00%
（繕發年齡為 70 歲）	25.00%	17.00%	5.00%
（繕發年齡為 71 歲）	24.00%	17.00%	5.00%
（繕發年齡為 72 歲）	23.00%	17.00%	5.00%
（繕發年齡為 73 歲）	22.00%	17.00%	5.00%
（繕發年齡為 74 歲）	21.00%	17.00%	5.00%
（繕發年齡為 75 歲）	20.00%	17.00%	5.00%
（繕發年齡為 76 歲）	19.00%	17.00%	5.00%
（繕發年齡為 77 歲）	18.00%	17.00%	5.00%
（繕發年齡為 78 - 80 歲）	17.00%	17.00%	5.00%
AIA 自願醫保「尊顯」醫療附加契約/ AIA 健康系列: AIA 自願醫保「尊顯」醫療附加契約			
（繕發年齡為 0–65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66–70 歲）	20.00%	15.00%	10.00%
（繕發年齡為 71–75 歲）	16.00%	8.00%	8.00%
（繕發年齡為 76–80 歲）	13.00%	8.00%	5.00%
「尊顯」醫療附加契約/「尊顯明珠」醫療附加契約系列/ AIA 健康系列: 「尊顯」醫療附加契約/ AIA 健康系列: 「尊顯明珠」醫療附加契約系列			
（繕發年齡為 0 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 70 歲）	20.00%	15.00%	10.00%
（繕發年齡為 71 75 歲）	16.00%	8.00%	8.00%
（繕發年齡為 76 80 歲）	13.00%	8.00%	5.00%
自選人身意外保險 2	40.50%*	18.00%	30.00%
3. 定期壽險			
摯誠定期壽險/尊誠定期壽險			
(1 年續保年期)	22.95%*	8.50%	10.00%
(5 年續保年期)	35.10%*	13.00%	5.00%
(20 年續保年期)	50.00%	5.50%	5.00%

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
4. 其他個人產品			
4.(a)個人產品			
「倍無憂」醫療保障計劃	39.15%	13.00%	13.00%
特級「健康之寶」醫療保障計劃 2 / AIA 健康系列：特級「健康之寶」醫療保障計劃 2	26.00%*	7.50%	7.50%
至尊醫療 5 計劃 / 至尊醫療（環球）5 計劃/至尊明珠醫療 5 計劃/至尊明珠醫療(環球)5 計劃			
（繕發年齡為 0 – 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 – 70 歲）	20.00%	15.00%	10.00%
「亞洲至尊」醫療計劃 2/「亞洲至尊明珠」醫療計劃 2/AIA 健康系列：「亞洲至尊」醫療計劃 2			
（繕發年齡為 0 – 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 – 70 歲）	20.00%	15.00%	10.00%
簡護危疾保/簡護危疾明珠保/簡護危疾保附加契約/簡護危疾明珠保附加契約	46.00%	17.00%	5.00%
智護癌症保	22.95%	8.50%	10.00%
AIA 自願醫保標準計劃（基本計劃）/ AIA 健康系列: AIA 自願醫保標準計劃（基本計劃）/AIA 自願醫保靈活計劃（基本計劃）/ AIA 健康系列: AIA 自願醫保靈活計劃(基本計劃)			
（繕發年齡為 0–65 歲）	26.00%	7.50%	7.50%
（繕發年齡為 66 歲）	25.00%	7.50%	7.50%
（繕發年齡為 67 歲）	24.00%	7.50%	7.50%
（繕發年齡為 68 歲）	23.00%	7.50%	7.50%
（繕發年齡為 69 歲）	22.00%	7.50%	7.50%
（繕發年齡為 70 歲）	21.00%	7.50%	7.50%
（繕發年齡為 71 歲）	20.00%	7.50%	7.50%
（繕發年齡為 72 歲）	19.00%	7.50%	7.50%
（繕發年齡為 73 歲）	18.00%	7.50%	7.50%
（繕發年齡為 74 歲）	17.00%	7.50%	7.50%
（繕發年齡為 75 歲）	16.00%	7.50%	7.50%
（繕發年齡為 76 歲）	15.00%	7.50%	7.50%
（繕發年齡為 77 歲）	14.00%	7.50%	7.50%
（繕發年齡為 78 - 80 歲）	13.00%	7.50%	7.50%
AIA 自願醫保尊尚計劃（基本計劃）/ AIA 健康系列: AIA 自願醫保尊尚計劃（基本計劃）			
（繕發年齡為 0–65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66–70 歲）	20.00%	15.00%	10.00%
（繕發年齡為 71–75 歲）	16.00%	8.00%	8.00%
（繕發年齡為 76–80 歲）	13.00%	8.00%	5.00%
AIA 自願醫保尊裕計劃/ AIA 健康系列: AIA 自願醫保尊裕計劃			
（繕發年齡為 0 - 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 - 70 歲）	20.00%	15.00%	10.00%
（繕發年齡為 71 - 75 歲）	16.00%	8.00%	8.00%
（繕發年齡為 76 - 80 歲）	13.00%	8.00%	5.00%
「尊裕」醫療計劃（只適用於澳門）/ AIA 健康系列: 「尊裕」醫療計劃（只適用於澳門）/ 「尊裕明珠」醫療計劃 / AIA 健康系列:「尊裕明珠」醫療計劃			
（繕發年齡為 0 - 65 歲）	25.00%	20.00%	15.00%
（繕發年齡為 66 - 70 歲）	20.00%	15.00%	10.00%
（繕發年齡為 71 - 75 歲）	16.00%	8.00%	8.00%
（繕發年齡為 76 - 80 歲）	13.00%	8.00%	5.00%
AIA 唯一摯保 - 全面保障			
(1 年續保年期)	30.00%	10.00%	5.00%
(5 年續保年期)	46.00%	17.00%	5.00%
AIA 唯一摯保 - 癌症及嚴重傳染病保障 /AIA 唯一摯保明珠 - 癌症及嚴重傳染病保障			
(1 年續保年期)	30.00%	10.00%	5.00%
(5 年續保年期)	46.00%	17.00%	5.00%
「都市三保」醫療危疾保障計劃/「都市三保明珠」醫療危疾保障計劃	26.00%	18.00%	15.00%

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
4.(b) 個人產品			
保費回贈 — 意外住院入息保障意安心	8.10%	5.00%	2.00%
意安心意安心升級保障	46.00%	18.00%	5.00%
意安心升級保障	46.00%	18.00%	5.00%
「常伴您」保費退還住院現金保障	15.00%	2.00%	2.00%
「常伴您」保費退還手術現金保障「常伴您」保費退還意外升級保障	15.00%	2.00%	2.00%
「常伴您」保費退還意外升級保障	10.00%	2.00%	2.00%
癌症全方位保障 2/癌症全方位明珠保障 2/AIA 健康系列：癌症全方位保障 2	46.00%*	17.00%	5.00%
AIA 延期年金計劃（5 年保費期）	15.00%	1.00%	1.00%
「進添」計劃 - 癌症保障/「進添明珠」計劃 - 癌症保障			
（18 年保費期）	50.00%	10.00%	3.00%
（25 年保費期）	54.00%	15.00%	3.00%
「進添」計劃 – 癌症保障/「進添明珠」計劃 – 癌症保障（保費繳付至 65 歲）			
（繕發年齡為 0–45 歲）	54.00%	15.00%	3.00%
（繕發年齡為 46 歲）	52.00%	10.00%	3.00%
（繕發年齡為 47 歲）	50.00%	10.00%	3.00%
（繕發年齡為 48 歲）	46.00%	10.00%	3.00%
（繕發年齡為 49 歲）	42.00%	10.00%	3.00%
（繕發年齡為 50 歲）	39.00%	10.00%	3.00%
（繕發年齡為 51 歲）	37.00%	9.00%	3.00%
（繕發年齡為 52 歲）	35.00%	8.00%	3.00%
（繕發年齡為 53 歲）	33.00%	7.00%	3.00%
（繕發年齡為 54 歲）	31.00%	6.00%	3.00%
（繕發年齡為 55 歲）	29.00%	5.00%	3.00%
III. 團體保險			
1. 團體人壽			
首港幣 30,000 元	17.55 %	6.50%	5.00%
港幣 30,001 – 60,000 元	12.83 %	4.75%	1.50%
港幣 60,001 – 180,000 元	8.78 %	3.25%	1.50%
港幣 180,001 – 300,000 元	4.73 %	1.75%	1.50%
港幣 300,001 – 600,000 元	2.70 %	1.00%	1.00%
超過港幣 600,000 元及所有以經驗結算之保單均由公司釐定佣金			
2. 團體住院及手術住院及手術（賠償）及團體意外附加契約 所有以經驗結算之保單均由公司釐定佣金	22.95 %	8.50%	15.00%
3. 團體住院醫療及手術保障（醫護管理） 所有以經驗結算之保單均由公司釐定佣金	15.00 %	15.00%	15.00%
4. 團體健康選擇（GHC）	20.00 %	12.00%	15.00%
5. CEB Value／CEB PRO MACAU			
住院	15.00 %	15.00%	15.00%
門診及附加契約	10.00 %	10.00%	10.00%
6. 中小企僱員保	15.00 %	10.00%	10.00%
7. 健康人生／樂開心	10.00 %	10.00%	10.00%
8. 團體人身意外 所有以經驗結算之保單均由公司釐定佣金	27.00 %	10.00%	18.00%
9. 企業萬里遊	30.00 %	10.00%	10.00%
10. 企業至尊醫療計劃	22.95 %	8.50%	15.00%
11. 承諾	25.00%	12.00%	12.00%
12. 俊愉團體保險計劃			
優越保障	15.00%	15.00%	15.00%
附加保障	10.00%	10.00%	10.00%

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

保單計劃	首年保費	續保保費	
		第二保單年度	第三至第六保單年度
IV. 意外及醫療保險計劃			
附加於壽險計劃之個人意外保險：			
自選人身意外保險 2	40.50%*	18.00%	30.00%
個人意外保險：			
「豐逸行」/ 豐年意家保 /盛年意家保	40.50%	18.00%	30.00%
105 保費回贈 — 意外醫療保障	37.80%	14.00%	30.00%
「競跑保」	10.00 %	2.00%	2.00%
「添意保」	20.00%	-	-
	40.50%	18.00%	18.00%
危疾：			
「進升危疾保障計劃」/「摯愛妳」保障計劃	40.50 %	18.00%	30.00%
「癌保易」保障計劃醫療：	35.00 %	18.00%	18.00% （第 6 年、第 11 年及其後每第 5 年 30% ）
醫療：靈活住院惠益保障計劃			
靈活住院惠益保障計劃	40.50 %	15.00%	15.00%
旅遊：			
旅遊：醒目遊 /「伴您遨遊中國」旅遊保障計劃			
醒目遊 /「伴您遨遊中國」旅遊保障計劃「智遊保」	40.50 %	15.00%	15.00%
「智遊保」	30.00%	-	-

僅供參考

* 高齡投保的佣金調整之詳情請參閱補充備註。

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

補充備註：
「財富相傳 3」壽險計劃、「財富相傳 5」壽險計劃－恆保之選及「財富傳永 2」壽險計劃之「目標保費」的佣金比率適用於相關保單年度，直至已收取現金保費達到該保單的目標保費為止。 計算佣金時，任何超過目標保費的金額一律視為「超額保費」。「目標保費」的計算須參照本公司發出的任何相關備忘錄所補充或修訂的相關產品推介，以及本公司其後就有關產品或特定政策所發出的任何其他公告。

如公司於批核日期起計 15 天內悉數收到該宗業務的首年年度保費，附載於佣金附表中的第 I.1、II.1、II.4.(b)項下的任何計劃，或附加於第 I.1 項並列於第 I.5 項的附加契約，或附加於第 II.1 項並列於第 II.2 項的附加契約，可得相當於註明的計劃/附加契約保單首年保費佣金之 10%作為額外佣金。

第 I.2 項下的「您想」投資連繫壽險計劃定期投資金額的佣金率為 2.7%。
第 I.3 項下的「財富相傳 5」壽險計劃或「財富傳永 2」壽險計劃超額保費的佣金率為 2.5%。

由第七個保單年度開始，以下計劃 / 附加契約註明的保單的保費佣金計算如下：

計劃	由第七個保單年度開始
「亞洲至尊」醫療計劃 2/「亞洲至尊明珠」醫療計劃 2/AIA 健康系列：「亞洲至尊」醫療計劃 2（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
「亞洲至尊」醫療計劃 2/「亞洲至尊明珠」醫療計劃 2/AIA 健康系列：「亞洲至尊」醫療計劃 2（繕發年齡為 66 - 70 歲）	10%
至尊醫療 5 計劃 / 至尊醫療（環球）5 計劃 / 至尊明珠醫療 5 計劃/至尊明珠醫療(環球)5 計劃（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
至尊醫療 5 計劃 / 至尊醫療（環球）5 計劃 / 至尊明珠醫療 5 計劃/至尊明珠醫療(環球)5 計劃（繕發年齡為 66 - 70 歲）	10%
「倍無憂」醫療保障計劃 / 特級「健康之寶」醫療保障計劃 2 / AIA 健康系列：特級「健康之寶」醫療保障計劃	10%
嚴重疾病醫療保障附加契約 / 嚴重疾病明珠醫療保障附加契約（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
嚴重疾病醫療保障附加契約 / 嚴重疾病明珠醫療保障附加契約（繕發年齡為 66 - 歲）	10%
「都市三保」醫療危疾保障計劃/「都市三保明珠」醫療危疾保障計劃「都市三保」醫療危疾保障附加契約/「都市三保明珠」醫療危疾保障附加契約	第七至第十個保單年度 15% 第十一個保單年度以上 10%
進泰安心保 2	第七至第十個保單年度 3% 第十一至第十五個保單年度 1.5% 第十六個保單年度以上 3%
AIA 自願醫保標準計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保標準計劃（基本計劃）/AIA 自願醫保靈活計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保靈活計劃（基本計劃）（繕發年齡為 0 - 65 歲）	10%
AIA 自願醫保標準計劃（附加契約）/ AIA 健康系列：AIA 自願醫保標準計劃（附加契約）/AIA 自願醫保靈活計劃（附加契約）/ AIA 健康系列：AIA 自願醫保靈活計劃（附加契約）（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 53% 第十一至第十五個保單年度 1.5% 第十六個保單年度以上 3%
AIA 自願醫保尊尚計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊尚計劃（基本計劃）（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
AIA 自願醫保尊尚計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊尚計劃（基本計劃）（繕發年齡為 66 - 70 歲）	10%
AIA 自願醫保尊尚計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊尚計劃（基本計劃）（繕發年齡為 71 - 75 歲）	8%
AIA 自願醫保尊尚計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊尚計劃（基本計劃）（繕發年齡為 75 - 80 歲）	5%
AIA 自願醫保尊裕計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊裕計劃（基本計劃）/ AIA 自願醫保「尊顯」醫療附加契約/ AIA 健康系列：AIA 自願醫保「尊顯」醫療附加契（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
AIA 自願醫保尊裕計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊裕計劃（基本計劃）/ AIA 自願醫保「尊顯」醫療附加契約/ AIA 健康系列：AIA 自願醫保「尊顯」醫療附加契（繕發年齡為 66 - 70 歲）	10%
AIA 自願醫保尊裕計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊裕計劃（基本計劃）/ AIA 自願醫保「尊顯」醫療附加契約/ AIA 健康系列：AIA 自願醫保「尊顯」醫療附加契（繕發年齡為 71 - 75 歲）	8%
AIA 自願醫保尊裕計劃（基本計劃）/ AIA 健康系列：AIA 自願醫保尊裕計劃（基本計劃）/ AIA 自願醫保「尊顯」醫療附加契約/ AIA 健康系列：AIA 自願醫保「尊顯」醫療附加契（繕發年齡為 76 - 80 歲）	5%

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

「尊顯」醫療附加契約 /「尊裕」醫療計劃系列（包括明珠版）/「尊顯明珠」醫療附加契約系列/「尊裕明珠」醫療計劃/ AIA 健康系列:「尊顯」醫療附加契約 / AIA 健康系列:「尊裕」醫療計劃系列（包括明珠版）/ AIA 健康系列:「尊顯明珠」醫療附加契約系列/ AIA 健康系列:「尊裕明珠」醫療計劃（繕發年齡為 0 - 65 歲）	第七至第十個保單年度 15% 第十一個保單年度以上 10%
「尊顯」醫療附加契約 /「尊裕」醫療計劃系列（包括明珠版）/「尊顯明珠」醫療附加契約系列/「尊裕明珠」醫療計劃/ AIA 健康系列:「尊顯」醫療附加契約 / AIA 健康系列:「尊裕」醫療計劃系列（包括明珠版）/ AIA 健康系列:「尊顯明珠」醫療附加契約系列/ AIA 健康系列:「尊裕明珠」醫療計劃（繕發年齡為 66 - 70 歲）	10%
「尊顯」醫療附加契約 /「尊裕」醫療計劃系列（包括明珠版）/「尊顯明珠」醫療附加契約系列/「尊裕明珠」醫療計劃/ AIA 健康系列:「尊顯」醫療附加契約 / AIA 健康系列:「尊裕」醫療計劃系列（包括明珠版）/ AIA 健康系列:「尊顯明珠」醫療附加契約系列/ AIA 健康系列:「尊裕明珠」醫療計劃（繕發年齡為 71 - 75 歲）	8%
「尊顯」醫療附加契約 /「尊裕」醫療計劃系列（包括明珠版）/「尊顯明珠」醫療附加契約系列/「尊裕明珠」醫療計劃/ AIA 健康系列:「尊顯」醫療附加契約 / AIA 健康系列:「尊裕」醫療計劃系列（包括明珠版）/ AIA 健康系列:「尊顯明珠」醫療附加契約系列/ AIA 健康系列:「尊裕明珠」醫療計劃（繕發年齡為 76 - 80 歲）	5%
「添意保」	20%
卓智投資計劃 2（5 年保費期） 卓智投資計劃 2（6 年保費期）	每月戶口價值的 0.5%/12
卓智投資計劃 2（7 年保費期）	1.75%另加每月戶口價值的 0.5%/12
卓智投資計劃 2（8 年保費期） 卓智投資計劃 2（9 年保費期） 卓智投資計劃 2（10 年保費期）	1.85%另加每月戶口價值的 0.5%/12
卓達智悅	每月戶口價值的 0.15%/12
「您想」投資連繫壽險計劃	從第七至第三十年保費繳付年度的 0.25% 另加 從第十一年保費繳付年度或以後的每月基本戶口價值的 0.3%/12
「財富相傳 5」壽險計劃或「財富傳永 2」壽險計劃	目標保費的 4.75 %
俊愉團體保險計劃	*優越保障 15%* *附加保障 10%*

佣金僅在本佣金附表作為合約當中一部分（經不時補充及修訂）並在其具十足效力期間，可按照當中載列的條款及條件予以支付。上述協議終止後，閣下獲付佣金的權利將受該協議註明的相關條文規管。

任何並無在本佣金附表內列明，或並無在任何本公司再承保的保單，或其任何部分內列明之首年及續保佣金率，須由本公司按其全權酌情權決定，該財務策劃顧問謹此同意並接納佣金以上述方式釐定的比率支付，以完全清繳其就有關保費的佣金申索。

保單繕發年齡為五十歲以上人士的保單，首年佣金率須按下述方法調減及計算：

計劃	繕發年齡高於 50 歲的每一歲須調低首年佣金率
進泰附加契約	2.000%

計劃	繕發年齡高於 60 歲的每一歲（最高為 65 歲）須調低首年佣金率
「才傳之寶」終身壽險連額外保障計劃	4.050%***
愛無憂長享計劃 3（6 年保費期）	1.000 %
分期支取儲蓄終身壽險連額外保障計劃/三週年分期支取儲蓄終身壽險連額外保障計劃	2.025%***

*** 繕發年齡在 66 歲 至 70 歲的首年佣金按照繕發年齡 65 歲計算。

計劃	繕發年齡高於 60 歲的每一歲（最高為 70 歲）須調低首年佣金率
「充裕未來 • 盈尚」計劃（5 年保費期）	0.500 %
「充裕未來 • 盈尚」計劃（10 年保費期）	0.750 %
「智昇」保險計劃 2（5 年保費期）	0.500 %
「智昇」保險計劃 2（10 年保費期）	0.750 %

計劃	繕發年齡高於 65 歲的每一歲須調低首年佣金率
「充裕未來 • 盈尚」(整付保費)	0.100 %***
癌症全方位保障 2/癌症全方位明珠保障 2/ AIA 健康系列：癌症全方位保障 2	2.000%
癌症全方位保障 2 附加契約/癌症全方位明珠保障 2 附加契約/AIA 健康系列：癌症全方位保障 2 附加契約	2.000 %
「諾享」保障計劃	0.200 %
白選人身意外保險 2	2.000 %
「簡愛．延續」保障計劃 3（整付保費)	0.100 % ***
「簡愛．延續」保障計劃 3（5 年保費期）	1.000 % ***
「簡愛．延續」保障計劃 3（10 年保費期）	1.500 %
「活出精彩」入息計劃(整付保費)	0.100 %
「活出精彩」入息計劃（3 年保費期）	0.200 %

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。

This document shall not be disclosed to any third party (other than the legal advisers for the purpose of seeking independent legal advice) and must be shredded or returned to AIA INTERNATIONAL LIMITED immediately upon cancellation of contracting. 此文件不可向任何第三方（除提供獨立法律意見的法律顧問外）披露和若取消訂立合約時應立即銷毀或交還予友邦保險（國際）有限公司。

「活出精彩」入息計劃（5 年保費期）	0.500 %
特級「健康之寶」醫療保障計劃 2/AIA 健康系列：特級「健康之寶」醫療保障計劃 2	1.000 %
特級「健康之寶」2 住院及手術賠償附加契約/ AIA 健康系列：特級「健康之寶」2 住院及手術賠償附加契約	1.000 %

*** 繕發年齡在 75 歲至 80 歲的首年佣金率按照繕發年齡 75 歲計算。

計劃	繕發年齡高於 70 歲的每一歲須調低首年佣金率
「充裕未來 • 盈尚」計劃（5 年保費期）	1.000 %
分期支取儲蓄終身壽險連額外保障計劃/ 「有投必保」儲蓄壽險計劃	2.025 %
「智昇」保險計劃 2（5 年保費期）	1.000 %

友邦保險(國際)有限公司

財務策劃顧問	見證人	代表公司

樣本

本佣金附表載有英文及中文譯本。若在詮釋本佣金附表的條款及細則之任何部分，英文譯本與中文譯本不一致或互相抵觸，則本佣金附表每一部份均應以英文譯本為準。