ZURICH

Date March 7, 2025

Zurich Insurance Company Ltd
(a company incorporated
in Switzerland with limited liability)

25-26/F, One Island East
18 Westlands Road
Island East, Hong Kong

Website: www.zurich.com.hk

Dear customer,

New "Northbound Travel for Hong Kong Vehicles – Comprehensive Plan" and promotion

Thank you for choosing Zurich as your insurance partner.

In order to provide a more flexible and easier enrollment for local vehicle owners doing Northbound Travel, we're thrilled to announce the launch of our new **Northbound Travel for Hong Kong Vehicles – Comprehensive Plan (Comprehensive Plan)** on March 1, 2025. Meanwhile, we also pleased to announce a premium discount promotion. Please see details below and act now to capitalize this opportunity.

Comprehensive Plan Promotion details & features

Product	Promotion period	Promotion discount
Northbound Travel for Hong Kong Vehicles -Comprehensive Plan	**March 1 to December 31, 2025** (by policy issued date)	**30%** off discount on 1st year premium

- Own damage allowance: maximum HKD 1,000 per accident, two claims per one period of insurance
- Motor contingent liability of up to HKD 2,000,000 AOA/AOP
- 24-hour towing service and roadside assistance in Mainland China
- Fixed unit price of HKD 300 per unit (exclude MIB levy)
- Full year Unilateral Recognition Insurance (equivalent to Motor Vehicles Compulsory Traffic Accident Liability Insurance in Mainland China), customer can also opt for additional coverage of Hong Kong-Zhuhai-Macau-Bridge Hong Kong Cross-border Motor Vehicles Supplementary Insurance

New arrangements under Comprehensive Plan

1. We now accept application for the Comprehensive Plan from non-policyholders of Zurich Private Motor Car Insurance Plan, i.e. if one of your cars is not insured with us, you can still enroll Comprehensive Plan for it.
2. More flexibility: if you are our Private Motor Car Insurance Plan policyholder, the insurance period of the Comprehensive Plan is no longer bound with that of your Private Motor Insurance.

If Comprehensive Plan customers encounter traffic accidents in the Mainland China in the future, you can contact the Zurich China for assistance. For quotation, questions and promotion terms and conditions, please contact your insurance representative. Thank you for your attention and your continued support of Zurich.

Yours faithfully,

Zurich Insurance (Hong Kong)



Jim Qin
Chief Executive Officer, General Insurance

ZURICH
蘇黎世

日期 2025年3月7日

親愛的客戶：

蘇黎世保險有限公司
（於瑞士註冊成立之有限公司）

香港港島東華蘭路18號
港島東中心25-26樓

網址：www.zurich.com.hk

有關新的「港車北上綜合保障（綜合保）」及優惠推廣

感謝您對蘇黎世的支持。

為了提供本地車主更靈活和便捷的申請流程，我們很高興地宣布已於2025年3月1日推出新的「**港車北上綜合保障（綜合保）」**。同時，我們亦已為您帶來新的保費折扣推廣優惠。請參閱以下詳情並立即把握機會投保。

「港車北上綜合保障」的優惠內容及特點

保險計劃	**優惠期**	**折扣優惠**
港車北上綜合保障（綜合保）	**2025年3月1至12月31日** （以保單簽發日為準）	首年保費**7折**優惠

- 自身損毀津貼：每次事故最高可賠償1,000港元，每個保險期最多可索賠兩次
- 大灣區自駕遊第三者責任保障：每次事故最高可賠償2,000,000港元
- 中國境內24小時拖車及道路救援服務
- 固定單位價格：每單位300港元 (不包括香港汽車保險局徵費)
- 全年「等效先認」保險（等同內地交強險），亦可額外附加商業保險

「港車北上綜合保障」的新安排

1. 現開放非蘇黎世私家車保險計劃保單持有人申請「綜合保」相關計劃；例如，若您其中一輪汽車並非受我們的私家車保險計劃保障，您仍然可以為它投保「綜合保」。
2. 靈活的保險期限：如您為現有蘇黎世汽車保險客戶，投保「綜合保」相關計劃之保單的保險期不需綁定您的蘇黎世汽車保險的保險期。

假如「綜合保」客戶日後於內地發生交通事故，您可以聯絡蘇黎世中國以尋求更協助。如有任何報價、查詢或有關優惠條款及細則詳情，請與您的保險業務代表聯絡。感謝您關注，我們期待您繼續支持蘇黎世。

蘇黎世保險（香港）
一般保險業務行政總裁
秦展　　謹啓